WELCOME

Utah Board of Higher Education March 24, 2023





SLCC® 75/EARS

YOUR COMMUNITY COLLEGE

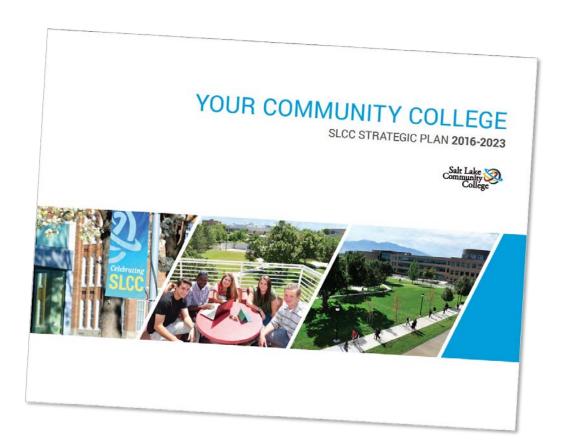
SLCC STRATEGIC PLAN 2016-2023



OUTCOMES REPORT 2023 CELEBRATING OUR SUCCESS







SLCC Strategic Goals

- 1. Increase Student Completion
- 2. Achieve Equity in Student Participation and Completion
- 3. Improve Transfer Success
- 4. Align with and Respond to Workforce Needs
- 5. Secure Institutional Sustainability & Capacity

Five Goal Areas – 2023 Outcomes Report

Goal Area	Measure	2022 Outcomes	% Achieved	Trend
Completion	Six-Year Completion Rate	29%	73%	
Equity-Participation	Participation Ratio	1:1	100%	
Equity-Completion	Opportunity Gap in Completion	-18%	82%	
Transfer	Transfer Conversion Rate	40%	67%	
Workforce	Competitive Wage Rate	70%	108%	
Sustainability	Annualized Budget-related FTE	12,266	68%	-



Completion / Equity in Participation

- PACE program expanded to three additional high schools
- **6,500+ SLCC Promise grants awarded** to help cover the cost of tuition: (\$4.7million)
- Recruitment strategies supported growth among adult students, male students, and West Side communities
- 13 on-site bachelor's degrees

Completion / Equity in Participation

- SLCC Pathways implemented with 8 areas of study, proactive advising, and redesigned curriculum
- Open Educational Resources (OER) national leadership saving students nearly \$25 million
- MySuccess leveraged to support nearly 4,000 underrepresented and firstgeneration students
- **Student employment** more than doubled work-study occupancy including 700 college internship positions

Equity in Completion

- Search Advocate Program launched, training over 100 search advocates.
- Faculty Fellowships and Racial Equity in the Professoriate programs created to recruit and retain diverse faculty members.
- West Valley Center opened to better serve west side community.
- Dream Center opened to support undocumented students, providing advising and mentorship, and promoting advocacy and awareness for undocumented and mixed-status families
- Hispanic-Serving Institution (HSI) commitment to lead the state in Latinx;
 hired director of HSI initiatives



Strengthen Transfer

- Herriman Campus, SLCC + U of U set to open Fall 2023.
 - Select AS/AA degrees aligned to specific bachelor's degrees in one location.
- Helped establish and contribute to Statewide Transfer Council created to improve articulation across institutions
- Increase in On-site bachelor's degrees
- 78 program-to-program articulation agreements added and updated at partner universities.

Workforce Responsiveness

- Westpointe Center opened, providing state-of-the-art facilities and focus on high-wage, high-demand programs.
- Re-launched *Salt Lake Technical College*, aligning programs and curriculum with sister technical colleges throughout Utah.
- Program Advisory Committee redesigned to better engage industry.
- Non-credit to credit articulation agreements formalized.
- Workforce and Economic Development department formed, resulting in numerous state-wide partnerships, and new and enhanced programming.







"I'm in ..." Campaign

- **\$47 million** raised from over 1,700 donors in the comprehensive campaign, exceeding the goal of \$40 million.
- Gail Miller School of Business named in honor of Gail Miller's nationwide business legacy. Business Building named the Larry H. and Gail Miller Foundation Building with campaign gift to transform existing business building.
- **Annual Day of Giving** added to development suite of support, realizing more than \$1M in donations over three years.

Merak Star Committee





The Merak Star Committee

The Merak Star committee will identify the most critical factors we must attend to for a prosperous future of SLCC. The Merak Star committee will synthesize the work of each subcommittee into a short report and presentation. The group will not be proposing specific actions (at least not this year), but rather identifying the strengths, weaknesses, opportunities, and threats that SLCC faces in the coming years. The report should clearly identify areas where the next strategic plan will focus to create the next phase of the SLCC experience

The committee will:

- Host regular meetings to discuss subcommittee work and discuss how the ideas from the committee work intersects.
- Present at SLCC360 on status and current thinking
- Draft a report for dissemination to the college community
- Present this report at an institutional and community forum in the Fall of 2023

The Merak Star Project

Story

What is our legacy and institutional character?

Led by VP McFarlane

Talent & Capacity

What are the organizational capacities and strengths?

Led by VP Martin

SLCC is your community college. We engage and support students in educational pathways leading to successful transfer and meaningful employment.

Big Trends

What macro trends impact SLCC's future?

Led by VP Aird

Differentiate and Compete

Who does SLCC serve and why do they attend or not?

Led by Provost Sanders





Systemwide Totals

OPERATIONAL BUDGET TAX FUNDS CHANGES

• One-Time: \$25.4 Million

• Ongoing: \$223.0 Million

Total: \$248.4 Million

CAPITAL PROJECT TAX FUNDS CHANGES*

• One-Time: \$483.1 Million

Total: \$483.1 Million

TOTAL OPERATIONAL & CAPITAL PROJECT TAX FUNDS CHANGES

One-Time: \$508.5 Million

Ongoing: \$223.0 Million

Total: \$731.5 Million

^{*}Includes \$110 million to DFCM for construction cost overruns and \$50 million for Convergence Hall at the Point. Does not include base budget appropriations to the capital projects funds or capital project fund balances.

Tax Funds Appropriations to Operating Budgets & New Capital Funding

2023-24 Tax Fund Appropriations by	2023-24 Adjusted	2023-24		2023-24 One-time		2023-24		2023-24 Operating
Institution	Beginning Base Budget	Ongoing Changes	% Change	Changes	% Change	Total Changes	% Change	Budget
University of Utah	\$420,059,700	\$63,718,900	15.2%	\$7,695,100	1.8%	\$71,414,000	17.0%	\$491,473,700
Utah State University	\$288,610,800	\$32,310,100	11.2%	\$14,331,300	5.0%	\$46,641,400	16.1%	\$335,252,200
Weber State University	\$116,790,600	\$14,014,400	12.0%	\$4,179,800	4.3%	\$18,194,200	15.6%	\$134,984,800
Southern Utah University	\$64,354,700	\$8,983,100	14.0%	\$4,020,500	6.2%	\$13,003,600	20.2%	\$77,358,300
Snow College	\$40,950,300	\$4,251,300	10.4%	\$1,965,000	7.7%	\$6,216,300	18.1%	\$47,166,600
Utah Tech University	\$58,176,700	\$7,026,000	12.1%	\$1,836,700	3.2%	\$8,862,700	15.2%	\$67,039,400
Utah Valley University	\$164,597,800	\$21,247,800	12.9%	\$8,864,000	5.4%	\$30,111,800	18.3%	\$194,709,600
Salt Lake Community College	\$128,766,700	\$13,451,400	10.4%	\$3,163,000	2.5%	\$16,614,400	13.4%	\$145,381,100
Bridgerland Technical College	\$20,299,400	\$2,660,300	13.1%	\$218,000	1.1%	\$2,878,300	14.2%	\$23,177,700
Davis Technical College	\$24,058,100	\$3,217,900	13.4%	\$322,200	1.3%	\$3,540,100	14.7%	\$27,598,200
Dixie Technical College	\$11,699,900	\$1,868,000	16.0%	\$254,200	2.2%	\$2,122,200	18.1%	\$13,822,100
Mountainland Technical College	\$23,388,700	\$5,854,400	25.0%	-\$1,232,100	-5.3%	\$4,622,300	19.8%	\$28,011,000
Ogden-Weber Technical College	\$21,572,700	\$2,576,800	11.9%	\$385,800	1.8%	\$2,962,600	13.7%	\$24,535,300
Southwest Technical College	\$8,092,600	\$936,100	11.6%	\$185,600	2.3%	\$1,121,700	13.9%	\$9,214,300
Tooele Technical College	\$7,485,100	\$1,480,000	19.8%	-\$398,100	-5.3%	\$1,081,900	14.5%	\$8,567,000
Uintah Basin Technical College	\$11,897,500	\$1,445,700	12.2%	\$185,700	1.6%	\$1,631,400	13.7%	\$13,528,900
UBHE Statewide Programs & Adm*	\$73,742,000	\$38,003,600	51.5%	-\$20,618,700	43.9%	\$17,384,900	49.1%	\$91,126,900
Operating Budget Total	\$1,484,543,300	\$223,045,800	15.0%	\$25,358,000	5.8%	\$248,403,800	16.7%	\$1,732,947,100
New Capital Projects Funding**				\$483,110,600	1			
Total New Operating & Capital		\$223,045,800		\$508,468,600		\$731,514,400		

^{*}Increases for Utah Board of Higher Education and Statewide Programs are a result of appropriations which will directly flow to institutions or students

^{**}Includes \$110 million to DFCM for cost overruns & \$50 million for Convergence Hall at the Point. Does not include base budget appropriations to capital projects funds or capital project fund balances.

Table 1: State-Funded Capital Projects					
Project	From CPF Base*	Add'l Funds	Total	State O&M	
New Buildings and Renovations					
MTC - Wasatch Campus	\$26,620,300	\$39,116,200	\$65,736,500	\$848,200	
UU - Computing & Engineering Building	\$35,543,000	\$72,801,200	\$108,344,200	\$2,302,300	
UU - Monson Center Building		\$1,000,000	\$1,000,000		
UU - West Valley Hospital		\$25,000,000	\$25,000,000		
UU - Huntsman Mental Health Crisis Receiving Center		\$6,000,000	\$6,000,000		
WSU - Missile & Energy Research Center (MERC)**		\$20,000,000	\$20,000,000		
UVU - Lehi Campus for Health Prof Renovations		\$4,000,000	\$4,000,000		
UTU - Cox Performance Arts Center Renovation		\$28,000,000	\$28,000,000		
Snow - Innovative Agricultural Center		\$1,500,000	\$1,500,000		
System - Construction Inflation on Previous Projects		\$110,000,000	\$110,000,000		
Convergence Hall at the Point		\$50,000,000	\$50,000,000		
New O&M and Land Bank					
UU - Fort Douglas Property Transfer		\$100,000,000	\$100,000,000		
Snow - Central Valley Medical Center Landbank		\$2,000,000	\$2,000,000		
Snow - Jorgensen Property Landbank		\$850,000	\$850,000		
Snow - Triple D Landbank		\$3,000,000	\$3,000,000		
UTU - Landbank		\$1,340,000	\$1,340,000		
WSU - Farmington Station Landbank & Infrastructure		\$11,023,800	\$11,023,800		
DXTC - Washington County Bond Defeasance		\$7,479,400	\$7,479,400		
SLCC - Business Building Expansion & Remodel				\$767,400	
SUU - Buisness Building West Addition				\$92,100	
USU - Huntsman Experiential Learning Center				\$393,500	
USU - Science Engineering Research Building Renovation				\$29,600	
USU - Monument Valley Academic Building O&M				\$107,200	
WSU Engineering Technology Building Renovation O&M				\$339,700	
DTC - Simmons Building				\$140,000	
Total - State-Funded Capital Projects	\$62,163,300	\$483,110,600	\$545,273,900	\$5,020,000	

^{*}CPF = Capital Projects Fund

Note: S.B.3 Intent language intends USU to use a portion of \$18,000,000 appropriated in the 2022 GS for the School of Veterinary Medicine for O&M

^{**}Funding intended to support acquisition of capital equipment

Capital Project Funds

Table 3: Capital Projects Restricted Fund (Base Budget	Appropriated	Estimated
Institution	Beginning Balance	Allocation	in GS 22	Balance
Degree-Granting		\$100,689,700		
University of Utah	\$15,371,500	\$20,171,500	-\$35,543,000	\$0
Utah Valley University		\$15,079,000	\$0	\$15,079,000
Utah State University		\$14,260,500	-\$14,200,000	\$60,500
Southern Utah University		\$12,510,000	-\$12,500,000	\$10,000
Utah Tech University		\$11,341,000	\$0	\$11,341,000
Weber State University		\$10,277,800	-\$8,332,400	\$1,945,400
Salt Lake Community College	\$9,031,700	\$9,031,700	-\$18,063,400	\$0
Snow College	\$8,018,200	\$8,018,200	\$0	\$16,036,400
Technical	\$7,310,000	\$19,310,300	-\$26,620,300	\$0
Total - Capital Projects Fund	\$39,731,400	\$120,000,000	-\$115,259,100	\$44,472,300

Compensation

COMPENSATION

8.75% Discretionary Salary Increase: \$116.8 Million

Health & Dental Renewal: \$13.3 Million

• 12.5% Tuition Freeze Offset: \$18 million

• Total: \$148.1 Million

SB 8 State Agency and Higher Education Compensation Appropriations

• Long Title Language: provides funding for an 8.75% discretionary compensation increase for higher education employees; provides funding for an average 7.2% increase in health insurance benefits rates and increase in dental insurance benefits rates for state and higher education employees

SB 3 Appropriations Adjustments

The Legislature intends that in addition to the 8.75% compensation increase included in State
Agency and Higher Education Compensation Appropriations (House Bill 8, 2023 General Session),
state institutions may use performance funding to provide additional compensation increases to
higher education employees

Performance Funding

PERFORMANCE FUNDING

- Technical College Growth & Capacity: \$10,467,100
- Degree-Granting Performance Funding: \$35,000,000
 - HB 3: \$35,000,000 in one-time appropriations in FY 2023 w/non-lapsing authority
 - SB 2: \$35,000,000 in ongoing appropriations in FY 2024 w/one-time back out

SB 3 Appropriations Adjustments

- Under terms of Utah Code Annotated Section 63J-1-603, the Legislature intends that up to <onetime funding amount> of appropriations provided for Performance Funding - Degree Granting Institutions in H.B. 3 not lapse at the close of FY 2023 and may be used toward the new performance funding model in subsequent years.
- The Legislature intends that when drafting base budget bills for the 2024 General Session, the
 Legislative Fiscal Analyst shall reallocate ongoing Higher Education Performance Funding provided
 by New Fiscal Year Supplemental Appropriations Act (Senate Bill 2, 2023 General Session), Item 135,
 to individual institutions ongoing for FY 2025 based on the new performance funding model
 established in Utah Code Annotated title 53B Chapter 7 Part 7.

Degree-granting Performance Funding In FY 2024 & 2025

	FY 2024 Performa	nce Funding App	Ongoing Available by Metric*			
	Original Eligible	One-Time	One-Time		Timely	High Yield
Institution	Amount	Appropriations	Reallocation	Access	Completion	Awards
University of Utah	\$10,138,013	\$7,365,700	-\$2,772,313	\$3,379,338	\$3,379,338	\$3,379,338
Utah State University	\$7,004,200	\$5,171,000	-\$1,833,200	\$2,334,733	\$2,334,733	\$2,334,733
Weber State University	\$3,571,400	\$4,640,700	\$1,069,300	\$1,190,467	\$1,190,467	\$1,190,467
Southern Utah University	\$2,308,425	\$2,999,500	\$691,075	\$769,475	\$769,475	\$769,475
Utah Tech University	\$1,928,063	\$2,505,300	\$577,238	\$642,688	\$642,688	\$642,688
Utah Valley University	\$5,473,738	\$7,112,500	\$1,638,763	\$1,824,579	\$1,824,579	\$1,824,579
Snow College	\$1,113,875	\$1,447,300	\$333,425	\$371,292	\$371,292	\$371,292
Salt Lake Community College	\$3,462,288	\$3,758,000	\$295,713	\$1,154,096	\$1,154,096	\$1,154,096
Total	\$35,000,000	\$35,000,000	\$0	\$11,666,667	\$11,666,667	\$11,666,667

^{*}Amounts may change slightly based on FTE/Appropriated Budget updates next year

Other Intent Language

SB 2 New Fiscal Year Supplemental Appropriations Act

- **GROWTH FUNDING:** The Legislature intends that the Utah System of Higher Education report to the Legislative Fiscal Analysts Office by December 1, 2023, estimates for growth funding based on net growth.
- **BUDGET FUN:** The Legislature intends that the Utah System of Higher Education (USHE) work with the Office of the Legislative Fiscal Analyst (LFA) and the Division of Finance during the 2023 Interim to create a budget that reflects all sources of revenue and all expenses and expenditures for each institution of higher education. USHE and LFA shall report that budget to the Higher Education Appropriations Committee before its final 2023 Interim meeting for potential inclusion in an appropriations act.

SB 146 Higher Education Governance Amendments

- **NEW MODEL PERFORMANCE FUNDING:** 53B-7-705 will allow performance funding to be 'earned-back' during the 5-year performance period.
- **RFA REQUIRE BOARD APPROVAL:** 53B-1-402 requires the Board to provide to the HEAS all projects and proposals for which the board or an institution seeks an appropriation.

MOTION

I move to approve Utah Tech University's new graduate differential tuition schedules for Master of Sports Management, Master of Nursing Education Leadership, and Occupational Therapy Doctorate.



2023-24 Tuition and Student Fees Proposal

Noelle Cockett, USU President

March 24, 2023

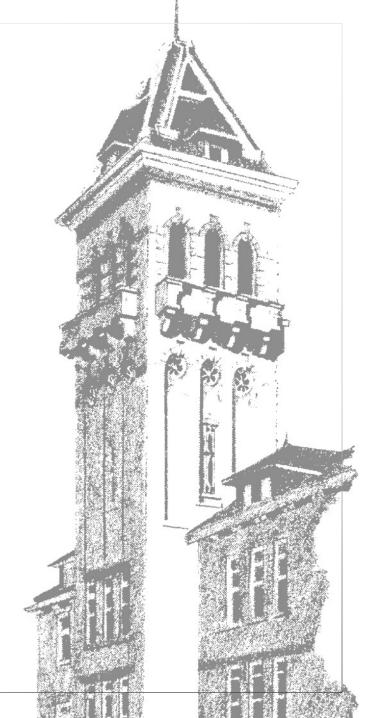
UtahStateUniversity.

Input on Proposed Changes in 2023-24 Student Tuition and Fees

January 18	February 9	February 14
USU	USU	USUSA
Student Fee	Student Tuition	Executive
Board	Board	Council

March 1	March 3	March 24
"Truth in Tuition and Student Fees" Hearing	USU Board of Trustees	Utah Board of Higher Education

UtahStateUniversity.





2022-23 <u>TUITION & FEES</u>

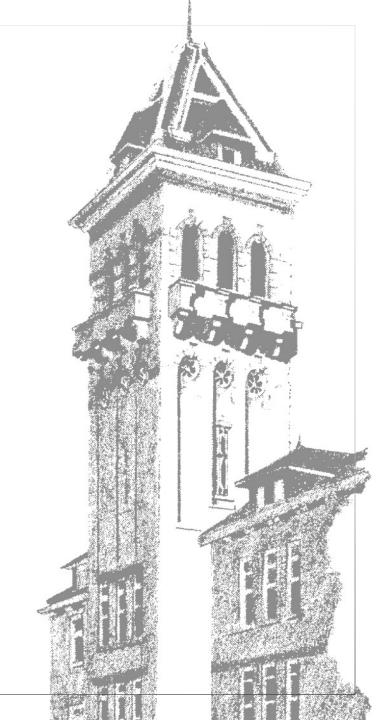
TECHNICAL EDUCATION Blanding, Moab and USU Eastern campuses

1 CTE credit = 30 hours Student Fee: \$0.50 per hour Program Fee: varies by program PROGRAMS	Program Type	Locations	Tech Ed Credits	Membership Hours	Tuition	Student Fee	Program Fee	TECH ED PROGRAM COST	Additional USUE Credits
Accounting Practices**	Certificate	B M USUE	21	630	\$1,417.50	\$ 315.00	\$ 40.00 *	\$1,772.50 *	10
Additive Manufacturing	Certificate	USUE	18	540	1,215.00	270.00	0.00 *	1,485.00 *	0
Apprentice Electrician	Certificate	B M USUE	40	1200	2,700.00	600.00	1,000.00	4,300.00	0
Automated Manufacturing	Certificate	USUE	34	1020	2,295.00	510.00	380.00	3,185.00	0
Automotive Technology	Certificate	M USUE	43	1290	2,902.50	645.00	285.00	3,832.50	0
Bookkeeping**	Certificate	B M USUE	9	270	607.50	135.00	0.00	742.50	7
Certified Nursing Assistant (CNA)**	Certificate	B M USUE	13	390	877.50	195.00	0.00 *	1,072.50 *	3
CNC Machinist	Certificate	USUE	32	960	2,160.00	480.00	150.00	2,790.00	0
Commerical Driver's License (CDL)	Certificate	B USUE	17	510	1,147.50	255.00	2,255.00	3,657.50	0
Construction Technology and Management**	Certificate	ВМ	27	810	1,822.50	405.00	510.00	2,737.50	3
Construction Technology and Management - Facilities & Maintenance Focus**	Certificate	ВМ	35	1050	2,362.50	525.00	1,155.00	4,042.50	3
Cosmetology**	Certificate	USUE	81	2430	5,467.50	1,215.00	150.00	6,832.50	3
Diesel Technician	Certificate	USUE	54	1620	3,645.00	810.00	150.00	4,605.00	0
Digital Design**	Certificate	B M USUE	13	390	877.50	195.00	112.00	1,184.50	3
Emergency Medical Technician / First Responders**	Certificate	USUE	13	390	877.50	195.00	87.00	1,159.50	3
Engineering Drafting and Design	Certificate	M USUE	34	1020	2,295.00	510.00	60.00	2,865.00	0
Heavy Equipment Operator	Certificate	B USUE	16	480	1,080.00	240.00	4,150.00	5,470.00	0
Industrial Mechanics**	Certificate	USUE	42	1260	2,835.00	630.00	0.00 *	3,465.00 *	6
Instruments and Controls**	Certificate	USUE	51	1530	3,442.50	765.00	0.00	4,207.50	9
IT Support and Web Development**	Certificate	B M USUE	29	870	1,957.50	435.00	200.00 *	2,592.50 *	3
Medical Assistant**	Certificate	B M USUE	35	1050	2,362.50	525.00	249.00	3,136.50	10
Medical Lab Technician**	AAS	B USUE	41	1230	2,767.50	615.00	0.00	3,382.50	30
Nail Technician**	Certificate	USUE	12	360	810.00	180.00	0.00	990.00	6
Pharmacy Technician**	Certificate	B M USUE	26	780	1,755.00	390.00	500.00	2,645.00	16
Phlebotomy**	Certificate	B M USUE	4	120	270.00	60.00	0.00	330.00	11
Small Business Operations / Entrepreneurism**	Certificate	B M USUE	20	600	1,350.00	300.00	0.00	1,650.00	13
Software Development	Certificate	B M USUE	32	960	2,160.00	480.00	160.00 *	2,800.00 *	0
Surgical Technology**	AAS	B USUE	54	1620	3,645.00	810.00	0.00	4,455.00	14
Web Business	Certificate	B M USUE	17	510	1,147.50	255.00	0.00	1,402.50	0
Welding Technology	Certificate	USUE	32	960	\$2,160.00	\$ 480.00	\$ 210.00 *	\$2,850.00 *	0

Revised Charges for Technical Education (TE) at USU Blanding, Moab and Eastern

- Technical education programs will be "net neutral" from 2022-2023 to 2023-2024:
 - (++) Tuition increased from \$67.50 per credit to \$95.00 per credit
 - (+) Course fees implemented for consumables
 - () Student fees decreased from \$15.00 per credit to \$3.00 per credit
 - (--) Program fees eliminated
- Overall cost for CDL and Heavy Equipment programs balanced with differential tuition and some course fees



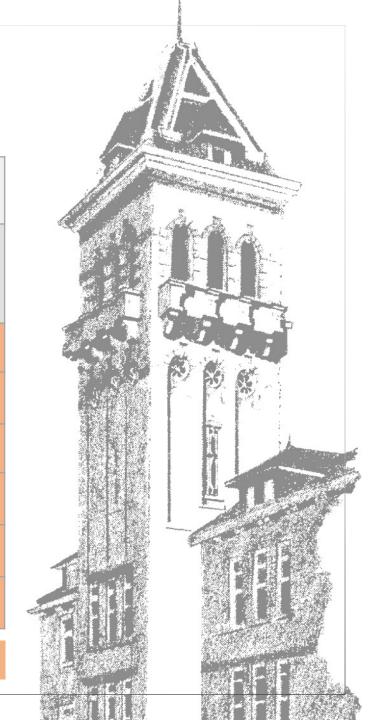


Summary of 2023-24 Tuition and Student Fees for Technical Education

Technical Education (TE) courses (semester) on Eastern, Moab, and Blanding Campuses

	2022-23 Tuition	2022-23 Student Fees	Proposed 2023-24 TE Tuition	Proposed 2023-24 TE Student Fees	Change to 2023-24 TE Tuition and Fees*
1 Credit Resident	\$67.50	\$15.00	\$95.00	\$3.00	\$15.50
12 Credits Resident	\$810.00	\$180.00	\$1,140.00	\$36.00	\$186.00
15 Credits Resident	\$1,012.50	\$225.00	\$1,425.00	\$45.00	\$232.50
1 Credit Nonresident	\$67.50	\$15.00	\$95.00	\$3.00	\$15.50
12 Credits Nonresident	\$810.00	\$180.00	\$1,140.00	\$36.00	\$186.00
15 Credits Nonresident	\$1,012.50	\$225.00	\$1,425.00	\$45.00	\$232.50

*Overall cost will be neutral: program fees are eliminated, balanced with course fees

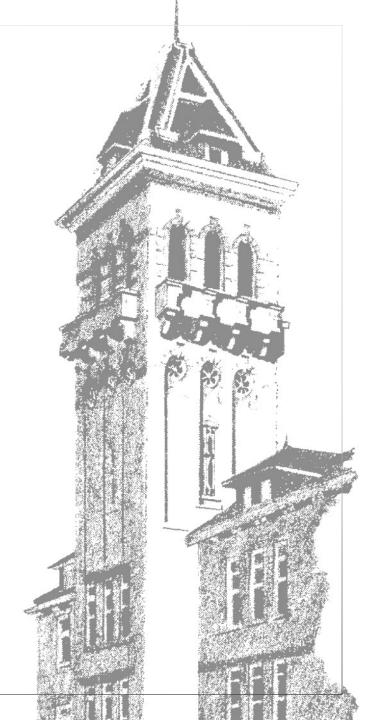


Example of "net neutral" Technical Education program: CDL

Commercial Driver's License (CDL) Certificate Program 17 credits							
2022-2023 2023-2024 Cost Proposed Cost							
Tuition	\$1,147.50	\$1,615.00					
Student Fee	\$255.00	\$51.00					
Program Fee	\$2,255.00	\$0					
Differential Tuition*	\$0	\$1,050.00					
Course Fees**	\$0	\$941.00					
Total	\$3,657.50	\$3,657.00					

^{*} Differential Tuition of \$175/credit for the six credits of behind-the-wheel training aligned with the other technical education programs in Utah

UtahStateUniversity.



^{**} Course fees required for the experiential learning components for the additional 11 credits of coursework

MOTION

I move to approve the tuition rate of \$95 per credit hour for Utah State University – Eastern – Technical Education, along with student fees, and differential tuition rates as presented. Snow College 2023-2024 Tuition Recommendation



Tuition Structure = Contact Hours to Credit Hours

 Tuition is not increasing, but shifting in how it is applied



Tuition Setting Schedule

- Student Leadership Review
- President's Cabinet Review
- Truth-in-Tuition Hearing
- Board of Trustees Meeting

- February 27, 2023
- March 2, 2023
- March 13, 2023
- March 17, 2023



Truth-in-Tuition Notification



NOTICE OF TUITION HEARING

Monday, March 13, 1:30pm

Founders Hall and Richfield Board Room

- No increase in tuition or fees
- Standardizing technical education \$85/credit, \$10 fee/credit
- Reducing early college online - \$75/credit

2023-2024 Tuition and Fee Rates

	2022-23	2023-24
Resident	\$2,090	\$2,090
Non-Resident	\$7,065	\$7,065
WUE	\$3,039	\$3,039
Tech Ed	\$2 per contact hr	\$85 per credit
	plus \$0.25 fee	plus ~\$10 fee

Questions?

I move to approve the tuition rate of \$85 per credit hour for Snow College - Technical Education, along with student fees as presented.

Salt Lake Technical College Tuition Approval Presentation March 24, 2023



2023 SLCC Tuition and Fee Meetings

- General Student Fee Advisory Board Meeting: January 27
- Cabinet Budget Meetings: January 27 and February 9
- Truth in Tuition/Student Hearing: March 2
- Board of Trustee Meeting: March 15
- Utah Board of Higher Education Approval: March 24



SALT LAKE TECHNICAL COLLEGE TUITION SETTING PROCESS

SALT LAKE COMMUNITY COLLEGE

The Utah System of Higher Education instructed all Technical Colleges to move to a NEW Technical Credit Model:

- Move from a \$2.45 clock hour rate to a \$90 Tech Credit Hour Rate
- Cost neutral for students and aligns with USHE Tech Colleges

SLTC Credit Hour Rate	Student Fee Per Credit Hour	Student Cost Impact
\$90.00	\$8.00	No Change
Tech College	Credit Hour Rate	Student Fee Per Credit Hour
Mountainland Tech	\$120.00	\$0.00
Davis Tech	\$95.00	\$0.00
Ogden-Weber Tech	\$95.00	\$0.00

Old Model: 900 clock hours cost \$2,200; New Model: 24 Tech Credits cost \$2,160



2023-24 DIFFERENTIAL TUITION

SALT LAKE COMMUNITY COLLEGE

SLTC Professional Truck Driving Program

The College proposes differential tuition of \$100 per credit hour:

- Differential Tuition Revenue projected: \$60,000
- Helps cover rising Diesel fuel and other program costs
- Excess revenue may be used to help cover the cost of a full-time
 CDL faculty
- Course fees will be monitored and possibly lowered



SALT LAKE COMMUNITY COLLEGE

Questions?



I move to approve the tuition rate of \$90 per credit hour for Salt Lake Community College – Technical Education, along with student fees, and differential tuition rates as presented.



BRIDGERLAND TECHNICAL COLLEGE

BTECH TECHNICAL COLLEGE TUITION ALIGNMENT

CLOCK-HOUR TO CREDIT-HOUR CONVERSION



\$95.00

Credit Hour

- Complete restructure of tuition
- Revenue neutral in all material respects
- No differential tuition

TUITION HEARING

November 29, 2022



December 5, 2022

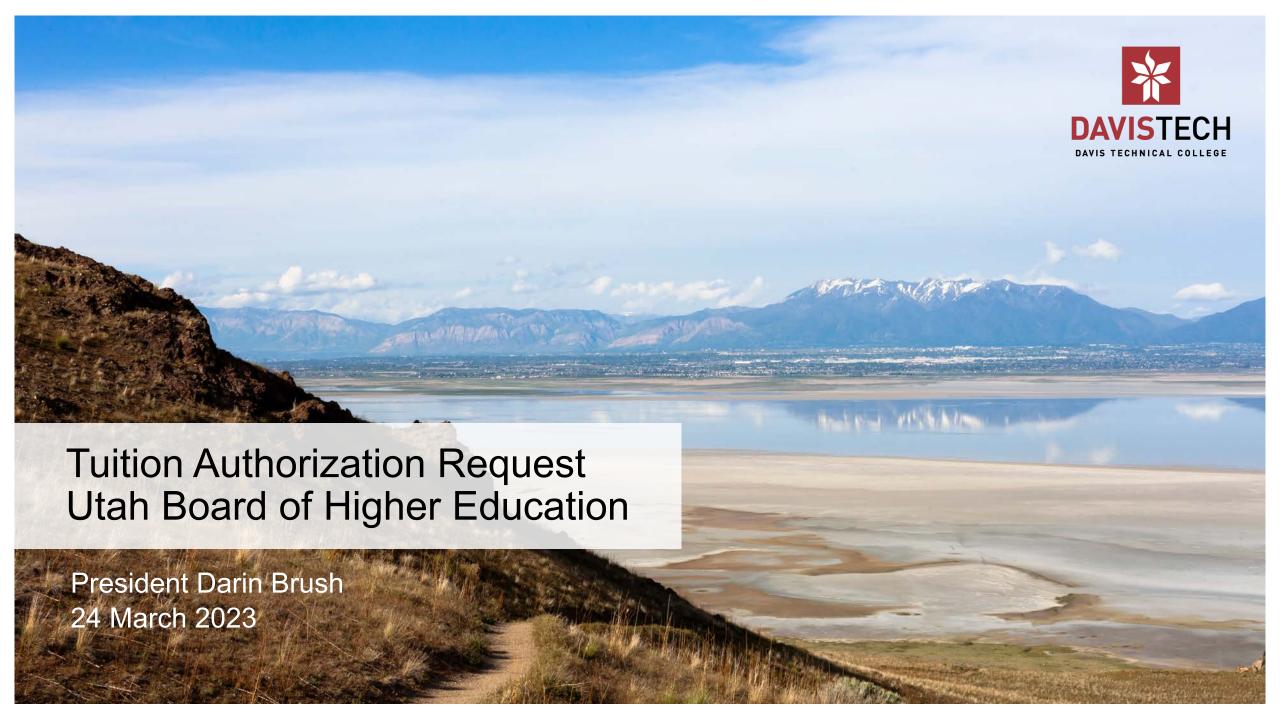




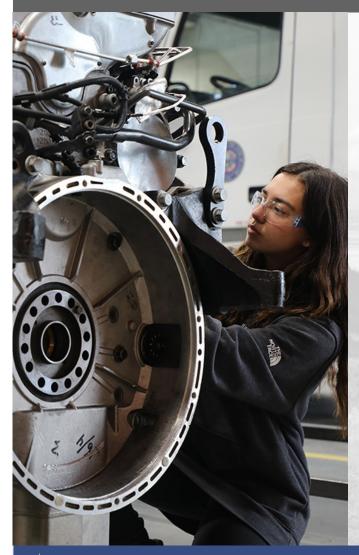


BRIDGERLAND TECHNICAL COLLEGE

I move to approve the tuition rate of \$95 per credit hour for Bridgerland Technical College.



TUITION SETTING



Tuition Disclosures and Consultation

(USHE Policy R511)

- 31 October 2022: Student notification
- 9 November 2022: Tuition and Fees Committee (students and staff) review
- 14 November 2022:
 - President's Council review
 - Truth in Tuition hearing
- 1 December 2022: College Board of Trustees approval
- 24 March 2023: Presentation to the Utah Board of Higher Education

TUITION PROPOSAL

Transition to Credit: Credit Hour Tuition Approval

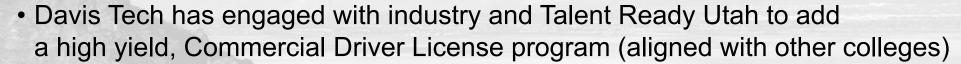
- Set rate at \$95 per credit hour
- Eliminate all general fees
- Eliminate course fees in most (26) programs
- Cost neutral across the student body



DIFFERENTIAL TUITION

Authorization to Charge Differential Tuition

(USHE Policy R510.8.3)



- College Board of Trustees approved the program on 16 March 2023
- Talent Ready Utah start-up grant application is due 15 April 2023
- Range of differential tuition rates at other seven institutions is \$100 to 390 per credit hour
- Proposed differential tuition rate is \$200 per credit hour





I move to approve the tuition rate of \$95 per credit hour for Davis Technical College, along with differential tuition rates as presented.



Tuition Rate - \$105/ per credit hour

*CDL - \$305 (Differential Tuition)

- Student fees reduced
- Additional tuition revenue to offset fee reduction
- Revenue neutral



I move to approve the tuition rate of \$105 per credit hour for Dixie Technical College, along with differential tuition rates as presented.

Mountainland Technical College Tuition Proposal March 24, 2023



Tuition and Credit Alignment

- MTECH will begin to award credit in FY2024. This change requires that tuition be charged by the credit and not the enrolled hour.
- MTECH has also converted to course based offerings. This
 change allows for a student to pay one course at a time as
 they move through their program rather than paying all at
 once.
- The intent is for the changes to be revenue neutral.



Proposed Tuition

Current Tuition Rate: \$2.10 per membership hour

Proposed Tuition Rate: \$120 per credit hour FY2023

FY2023 Projected Tuition Revenue with proposed tuition rate: \$3,647,400

FY2023 Projected Tuition Revenue Increase: \$1,411,600

FY2023 Projected Fee Reductions: \$1,649,300





I move to approve the tuition rate of \$120 per credit hour for Mountainland Technical College.



FY24 TUITION CLOCK HOUR TO CREDIT HOUR

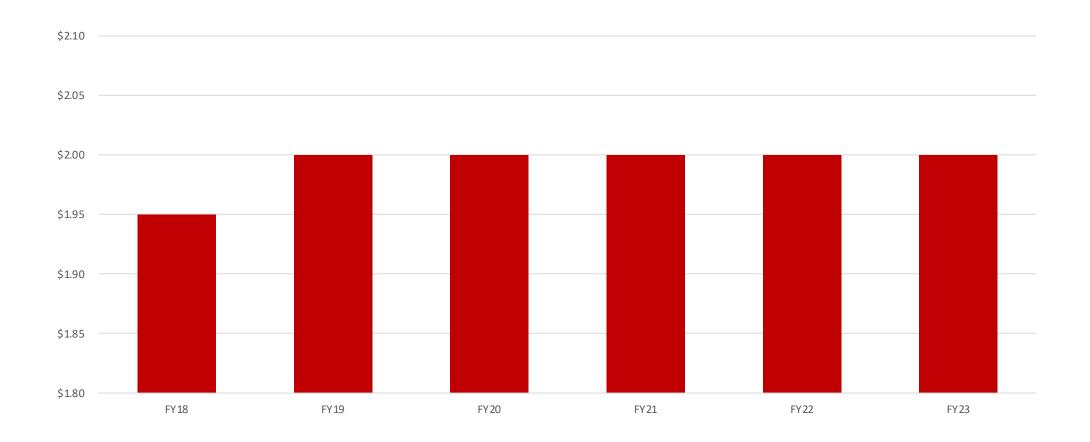
Utah Board of Higher Education March 24, 2023

TECHNICALLY, WE RUN THE WORLD





Tuition Rates 2018–2023









Clock to Credit Conversion Priorities

- Keep costs low for students
- Eliminate general fees
- Continue charging no course fees
- Align with similar Utah System of Higher Education technical colleges





FY 2022 Tuition and Fees

\$3,214,003

FY 2022 Hours Converted to Credits

34,304

30 classroom clock hours = 1 credit 45 externship clock hours = 1 credit Rounded to

\$95

= \$93.69 **=**

per Credit Hour





Timeline

January 24, 2023 – Student and Trustee Tuition Committee Meeting

January 26, 2023 – President's Cabinet Approval

February 16, 2023 – Truth in Tuition Hearing

February 23, 2023 – OTECH Board of Trustees

March 24, 2023 – Utah Board of Higher Education

I move to approve the tuition rate of \$95 per credit hour for Odgen-Weber Technical College.



Tooele Technical College

Utah Board of Higher Education Board Meeting March 24, 2023





Tuition Reset

*Estimated to be Revenue Neutral

Important Milestones



Truth in Tuition Hearings – Dec. 13^{th,} 2022



Board of Trustees Approval – Jan. 11^{th,} 2023

Credit Tuition Amount

\$85.00/Credit Hour

Differential Tuition

CDL Programs - \$390/Credit Hour



I move to approve the tuition rate of \$85 per credit hour for Tooele Technical College, along with differential tuition rates as presented.

UBTech Tuition Approval



Utah System of Higher Education – Truth in Tuition



Credit Hours

Why the change in tuition?

-Not a tuition increase or decrease, but a change in currency.

Clock Hours



Credit Hours





Timeline



January 18, 2023 - UBTech Trustee Meeting

January 31, 2023 - UBTech Fee Committee

February 23, 2023 - Truth in Tuition Hearing

March 8, 2023 - Fiscal Committee Review

March 15, 2023 - UBTech Board of Trustees

March 24, 2023 – USHE Board of Directors





NOTICE OF HEARING



NOTICE OF HEARING ON **UINTAH BASIN TECHNICAL COLLEGE (UBTECH) COLLEGE TUITION**

UBTech anticipates transitioning* its academic currency from clock hours to credit hours for its academic programs starting July 1, 2023.

UBTech is anticipating an increase in tuition of 8.7% (\$8.00 per credit)

The tuition increase has been offset with an overall reduction in programmatic fees to ensure college revenue and total cost for students will not substantively change.

> All concerned students and citizens are invited to a public hearing on the proposed increase to be held:

Thursday, February 23, 2023, at Noon in the UBTech Board Room (T18), 1100 E. Lagoon Street, Roosevelt, UT 84066

Zoom meeting link:

https://us06web.zoom.us/j/84959901626?pwd=NC94bUVCWmRhVlErbkgyVDVzV3VzUT09

Meeting ID: 84959901626 Passcode: 886608

*Pending COE Approval



















Differential Tuition

CDL and Well Control

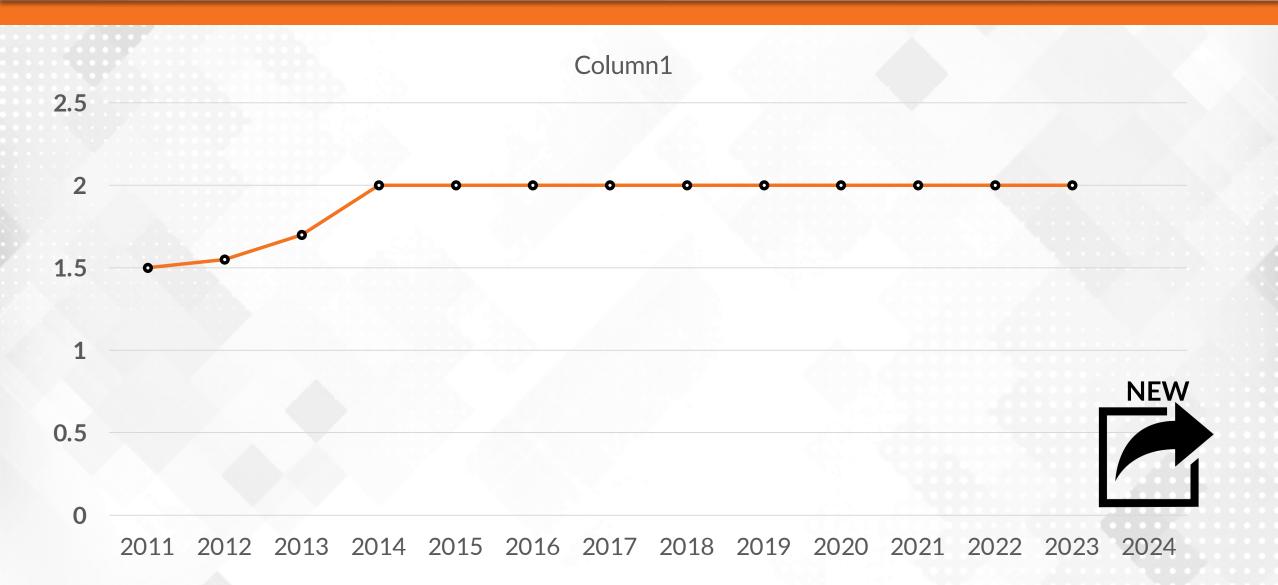
Program	Credit Hours	Tuition p/hour	Tuition Total	Differential Tuition p/hour	Differential Tuition	Total
CDL	7	\$100 p/hour	\$700	\$350 p/hour	\$2,450	\$3,150
Well Control	1	\$100 p/hour	\$100	\$785 p/hour	\$785	\$885

R510.8.3

Differential Tuition -The Board may authorize differential tuition schedules for programs on a caseby-case basis.



Tuition History



Thank You

Any Questions?



MOTION

I move to approve the tuition rate of \$100 per credit hour for Uintah Basin Technical College, along with differential tuition rates as presented.



Select Defintions

- "Five-year Performance Period" is defined by Utah Code section 53B-7-709(1)(d) and means the five-year period beginning on July 1, 2022, and ending on June 30, 2027.
- "Five-year Performance Goals" means the performance metric goals adopted by the Board of Higher Education for each institution and the system of higher education, measured as the difference between the desired metric value at the end of the five-year performance period and beginning of the five-year performance period.
- "Annual Performance Goals" means the performance metric goals adopted annually by the Board of Higher Education for each institution and the system of higher education, measured as the difference between the desired metric value for the year and the previous year value.

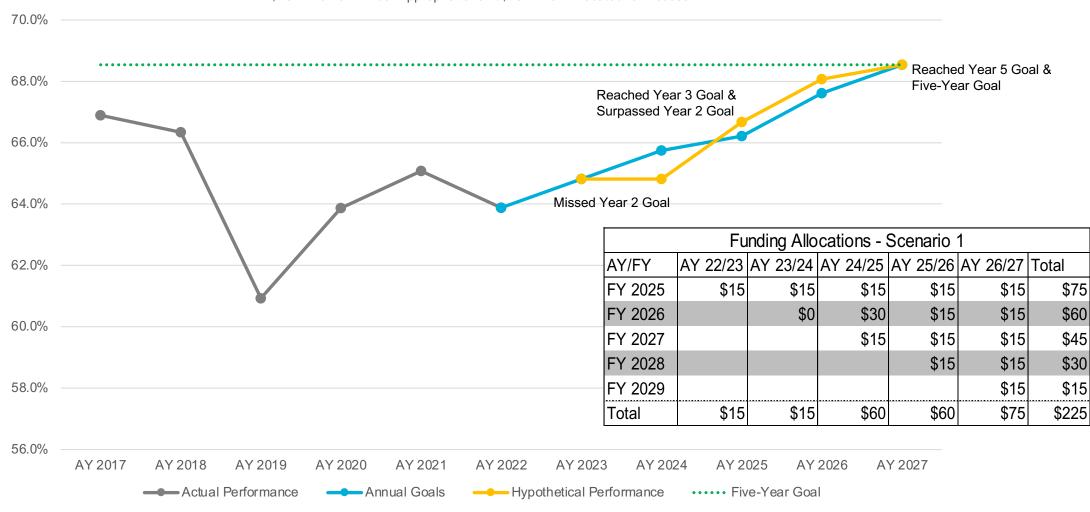
Goal Setting & Funding Provisions

- Annual performance goals must be greater than or equal to zero.
- Annual performance goals must be sufficiently rigorous to achieve five-year performance goals.
- Annual performance funding will be awarded in full if annual goals are met or exceeded. Performance funding will be awarded on a prorated basis if actual performance is less than the goal but greater than zero. If the annual performance goal is missed, and actual performance is less than or equal to zero, annual performance funding will be withheld.
- If actual performance meets or exceeds the five-year performance goal in the last year of the performance period, annual performance funding will be awarded in full.
- If an annual goal is missed, performance funding can be 'made-up' within the 5-year performance window on an ongoing basis if the institution meets or exceeds its previous year's annual performance goal and meets or exceeds the performance goal that the institution previously failed to meet. Any unallocated portion of full new performance funding will be reallocated to institutions at the end of the five-year performance period pursuant to Utah Code § 53B-7-706(5)(a)(iii).

Proposed Funding Model – Scenario 1

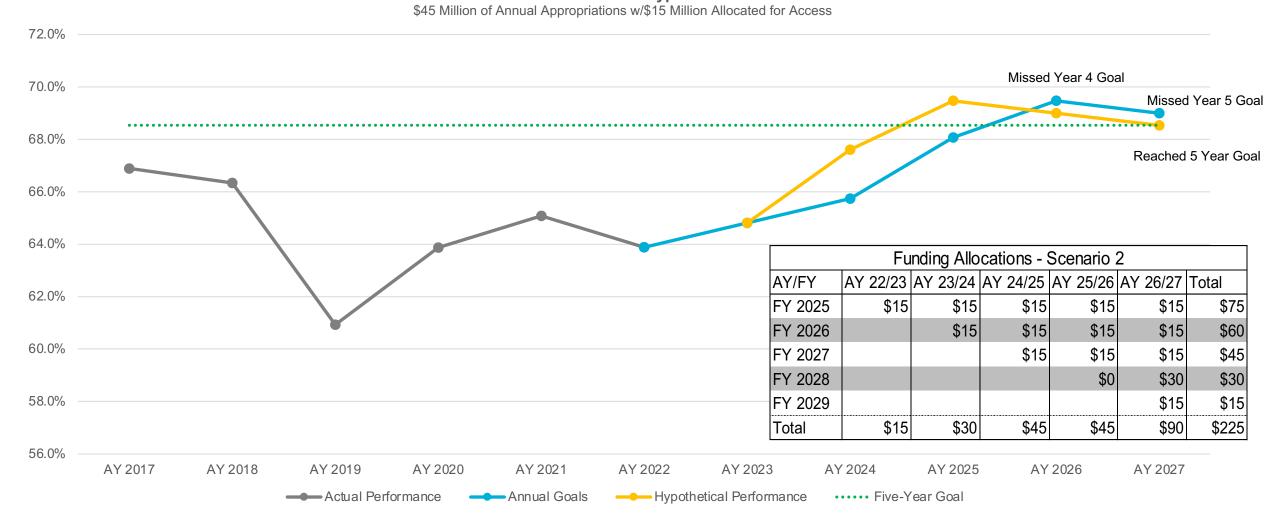
Annual Performance Goals Hypothetical - Access

\$45 Million of Annual Appropriations w/\$15 Million Allocated for Access



Proposed Funding Model – Scenario 2

Annual Performance Goals Hypothetical - Access



Current High-Yield Approach Example

- Institution X in 2022:
 - 4,500 graduates in high-yield cohort
 - 3,600 received high-yield awards
 - High-yield metric is 3,600/4,500= 80%
- Institution X has 5-year goal for HY of 3%
 - 2027 high-yield goal is 83%
- Over the prior 4 years, Institution X's HY graduate cohort grew by 4% (CAGR)
- Assume Institution X's HY cohort continues to grow at that rate
 - 2027 cohort size = 5,475
 - 2027 high-yield graduates needed = 5,475*0.83 = **4,544** (944 more than 2022 level)

Alternative High-Yield Approach

 Premise: devise a measure that holds institutions harmless for growth in graduates of non-HY awards while still holding true to statute

- In each year after 2022, calculate HY metric as follows
 - Ignore any increases in non-HY graduates
 - Any change (growth or decline) in non-HY graduates has no effect on the HY metric
 - Increases in HY graduate count increase both the numerator and denominator of HY metric
 - Only growth in HY graduates affects the HY Metric

Alternative High-Yield Approach

$$\frac{A+x}{B+x} = goal$$

Where A = Base year high-yield graduates

B = Base year graduate cohort

x = Additional high-yield graduates needed to reach goal

Alternative High-Yield Approach Example

- Institution X, 5-year goal:
 - 4,500 graduates in high-yield cohort in 2022
 - 3,600 received high-yield graduates in 2022
 - High-yield metric is 3,600/4,500= 80%
 - 4,544 high-yield graduates needed in 2027 to achieve 83% (+944)
- Institution X, 5-year goal under alternative approach:
 - $\frac{3,600+x}{4.500+x} = .83 \rightarrow x = +794$
 - 4,394 high-yield graduates needed in 2027 to achieve 83%

Nominal Increase Needed to Meet 5-Year Goals

	Current Model (estimate*)	Proposed Model
Bridgerland		
Tech	253	158
Davis Tech	263	237
Dixie Tech	270	175
Mountainland		
Tech	427	281
Ogden-Weber		
Tech	207	159
SLCC	541	112
Snow	391	212
Southwest Tech	48	62

	Current Model (estimate*)	Proposed Model
SUU	894	251
Tooele Tech	98	48
Uintah Basin Tech	166	100
USU	770	898
UT	619	336
UU	525	-
UVU	3573	1159
WSU	930	787

^{*}Estimates calculated using 4-year CAGR for each institution's total awards, with the exception of Dixie Tech, Snow College, Tooele Tech and UVU.

MOTION

I move to adopt Policy R522, Annual Performance Goal Setting and Funding Determination.

MOTION

I move to adopt FY 2025 systemwide and institutional annual performance goals consistent with proposed Board policy R522.



THE NEED FOR AN RFP

Summary of Concepts Discussed by Taskforce

The Simplified Admissions Taskforce considered:

- 1. The philosophy behind **one common admissions application for all 16 USHE institutions** and its process.
- 2. The **engagement of a strategic enrollment management consultant** to support in determining the scope of the common application and process.
- The idea of making the common application a free application and exploring financial options to make this possible.
- 4. How to intentionally engage key constituent groups and underrepresented populations to inform the user experience of the common application.

Overview of Institutional Concerns

- 1. **Workload**: With the implementation of a common application, additional staff will be required to handle the recruitment of prospective students and the processing of an increased number of applications.
- 2. **Yield**: With the ability for students to submit applications to multiple institutions through a common application, institutional admission and enrollment yields will be negatively affected.
- 3. **Budget Impact**: By offering a free admissions application, institutions will lose revenue generated from application fees.
- 4. **Security**: By offering a free, common application, fraudulent applications could increase, potentially resulting in the wrongful disbursement of financial aid.
- 5. **Ease of Use**: A common application for all institutions could make technical colleges' current admissions processes more complicated.

WHAT WAS IN THE RFP?

Scope of Work

"The Utah Board of Higher Education is seeking consultation for a single admission application solution to 16 higher education institutions in the state. The goal of the project is to unify the college application process...It is envisioned that the single application will be made available to all Utah high school students through an access portal yet to be developed...The Utah Board of Higher Education has identified a strategic initiative to increase the number and percentage of Utah high school graduates enrolling in the USHE...It is estimated that between 60,000 - 70,000 applications will be processed annually through the single admissions application."

Evaluated Criteria

Demonstrated Understanding of Changes to Institutional Processes

- 1. Workload
- 2. Yield
- 3. Budget Impact
- 4. Security
- 5. Ease of Use and Flexibility

Demonstrated Ability to Develop Scope and Cost Analysis of Application

- 1. Engagement of Key Constituent Groups
- 2. Audience of Focus
- 3. CIS Integration
- 4. Application Availability
- 5. Implementation Timeline

Vendor Submission

- Eigen X
- Huron



Cost

- Not to exceed \$300,000
 - Includes consulting fee, operating expenses, market research, and deliverables





Next Steps

- June 2023: Report initial work and findings to Board of Higher Education
- **September 2023:** Final report to the Board of Higher Education.
- 2024 legislative session:
 Anticipate a prioritized
 legislative request for a
 common college application.

MOTION

I move to approve the expenditure of funds not to exceed \$300,000 for consultation on the scoping and development of a USHE-shared single admission application.

MOTION

I move to approve the Consent Calendar.

FJ Management Promise Partner Scholarship

Crystal Call Maggelet CEO/Chairman of the Board FJ Management Inc.





Overview

- Began scholarship programs with colleges and universities across Utah in 2011
 - Asked for preference to be given to our employees and their children, but could not be guaranteed
- ❖ Joined the Utah System of Higher Education (USHE) in 2019
- Learned about the Utah Promise Scholarship through USHE
- ❖ Partnered with USHE to match the states funding up to \$100,000 to provide scholarships covering tuition and fees for our Utah Maverik employees
- ❖Implemented the FJM Promise Partner Program in Summer of 2022





Criteria for FJM Promise Partner Scholarship

- ❖ Be a Maverik Employee
 - Utah Resident
- Complete the FAFSA
 - EFC less than \$10,000
- Enroll in a College or University
- ❖ Maintain 3.0+ GPA



- Submit Grades to USHE at the end of Each Semester
- Mentor Program and Scholarship Events available for recipients







Highlights and Impact

❖ FJM 2022 Contribution: \$85,000

❖ Awards for 2022-2023: 19

Number that Applied: 32

First Generation Students: 12 (63%)

❖ Average Awardee EFC: \$4,417

❖ Median Awardee EFC: \$3,351

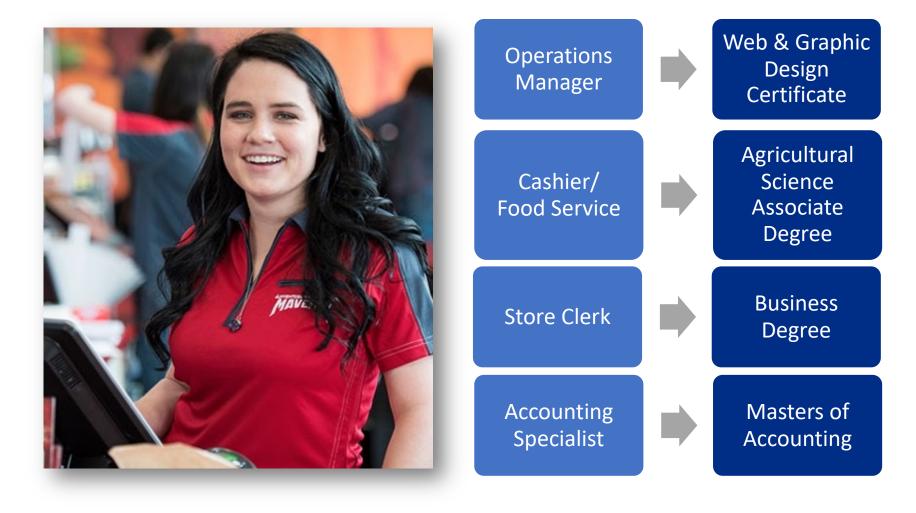








Career Paths







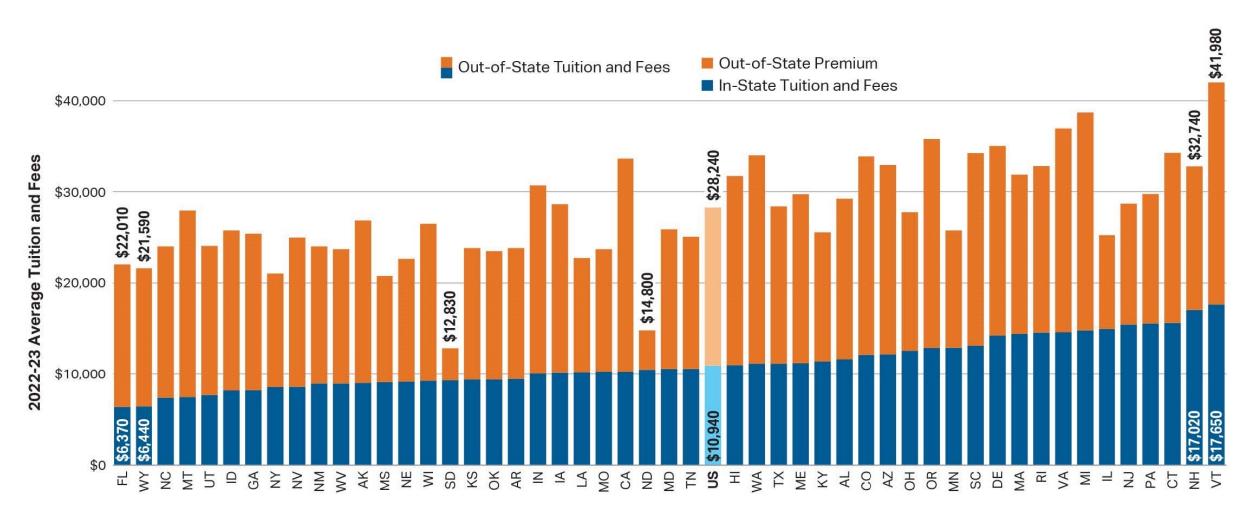
Questions?





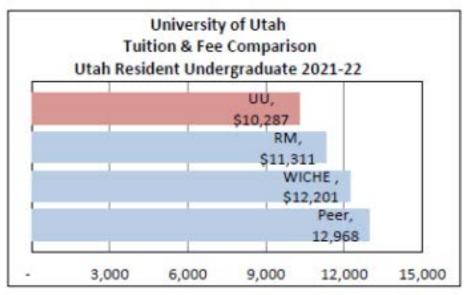


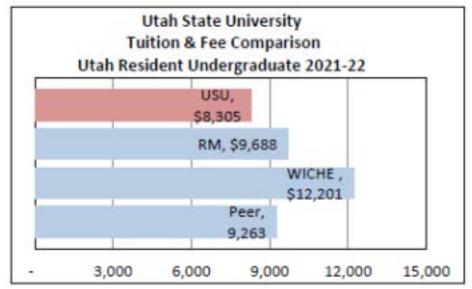
National Average 2022-23 Tuition & Fees at Public Four-Year Institutions

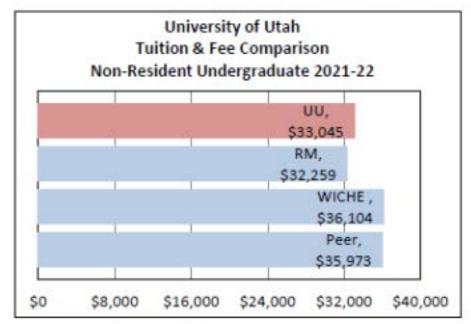


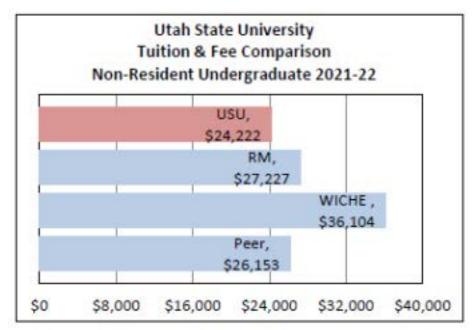
Source: Trends in College Pricing and Student Aid 2022, CollegeBoard

Research Institution Peer Comparisons

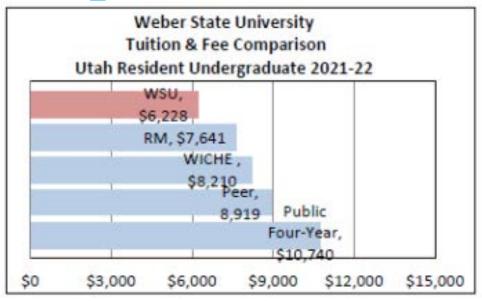


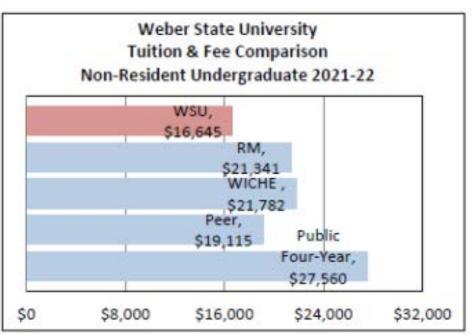


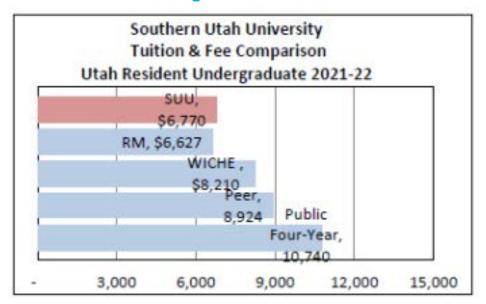


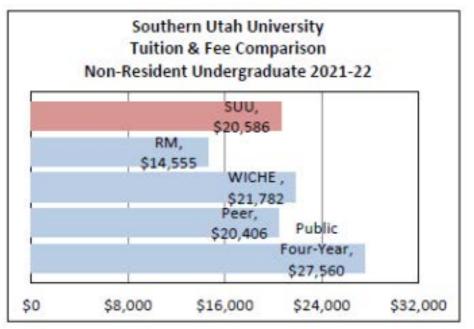


Regional Institution Peer Comparisons

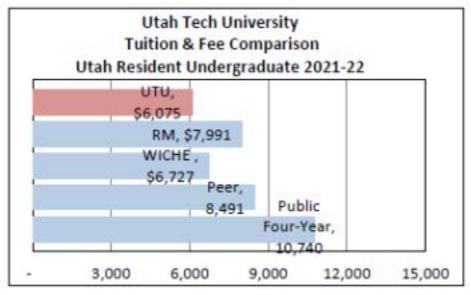


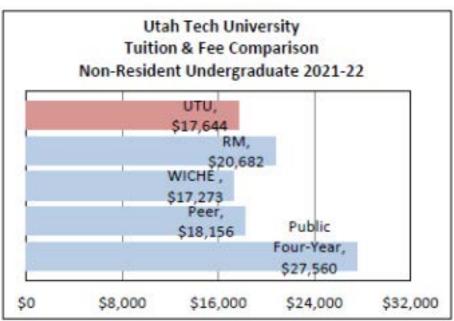


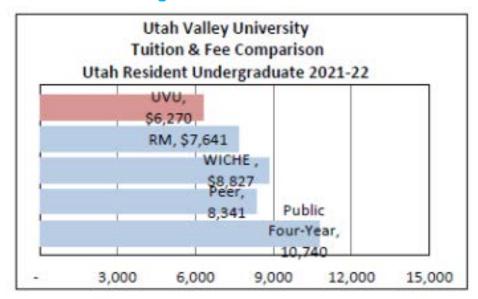


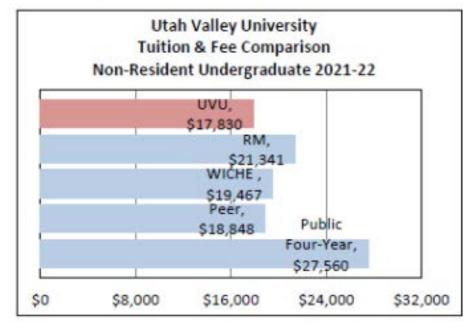


Regional Institution Peer Comparisons

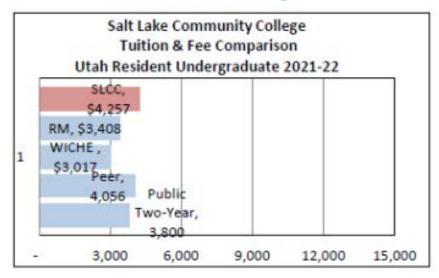


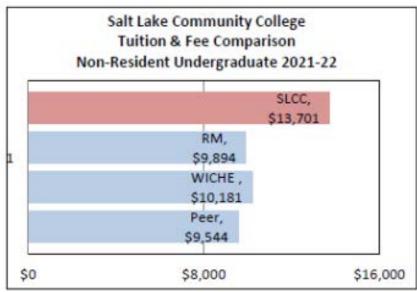


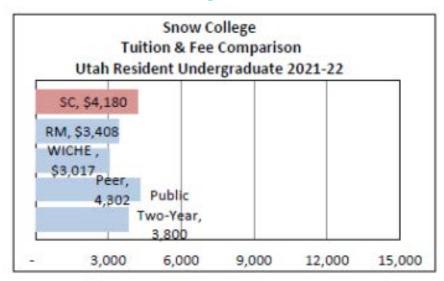


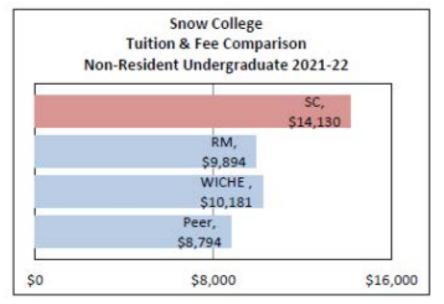


Community College Peer Comparisons

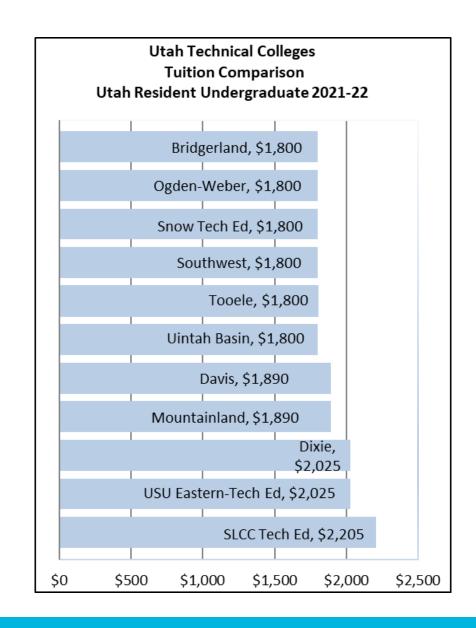






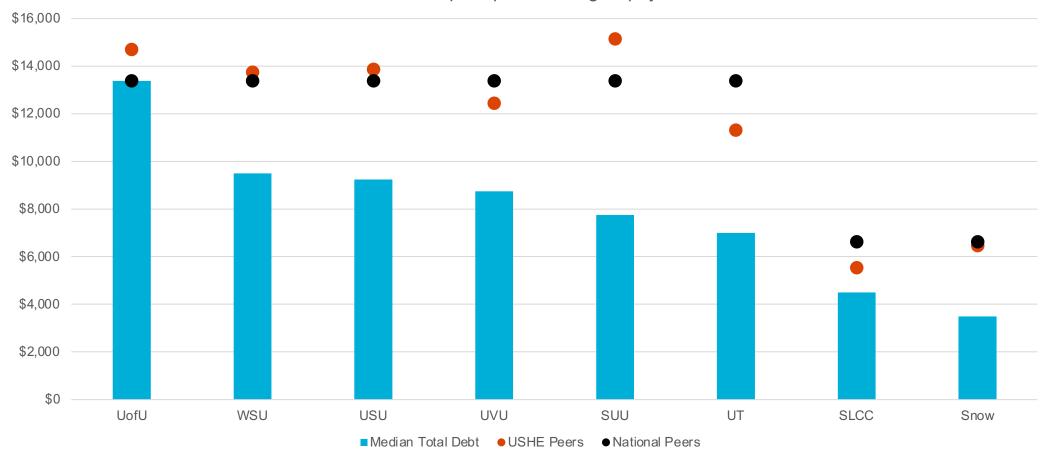


Technical College Within-System Comparisons



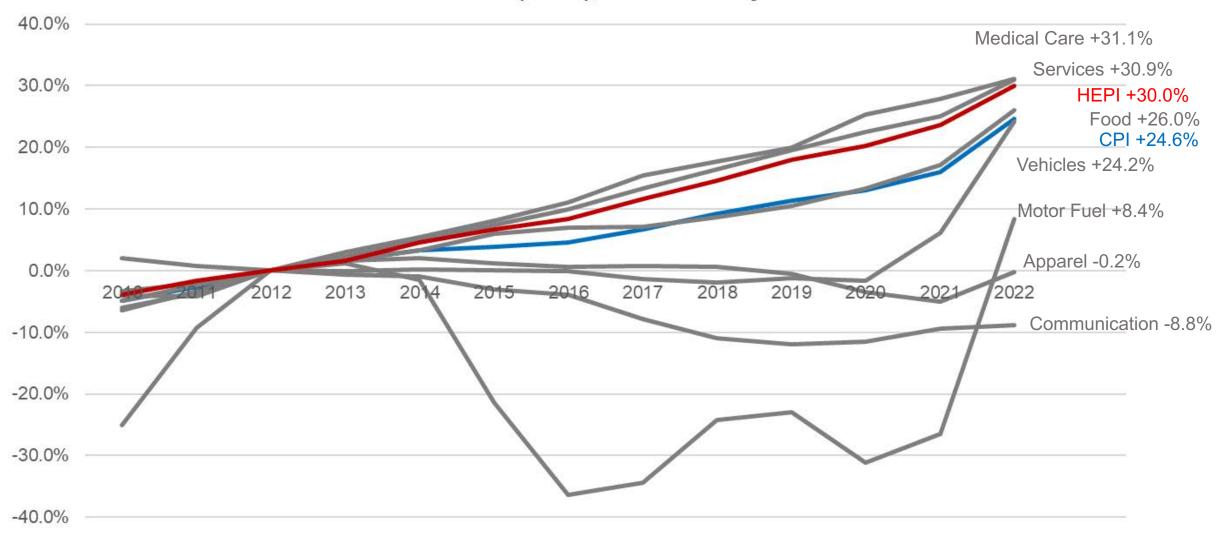
Degree-Granting Debt Comparisons

2020 Median Total Debt of Undergraduate Certificate/Degree Seeking Students
Loan Principle Upon Entering Repayment

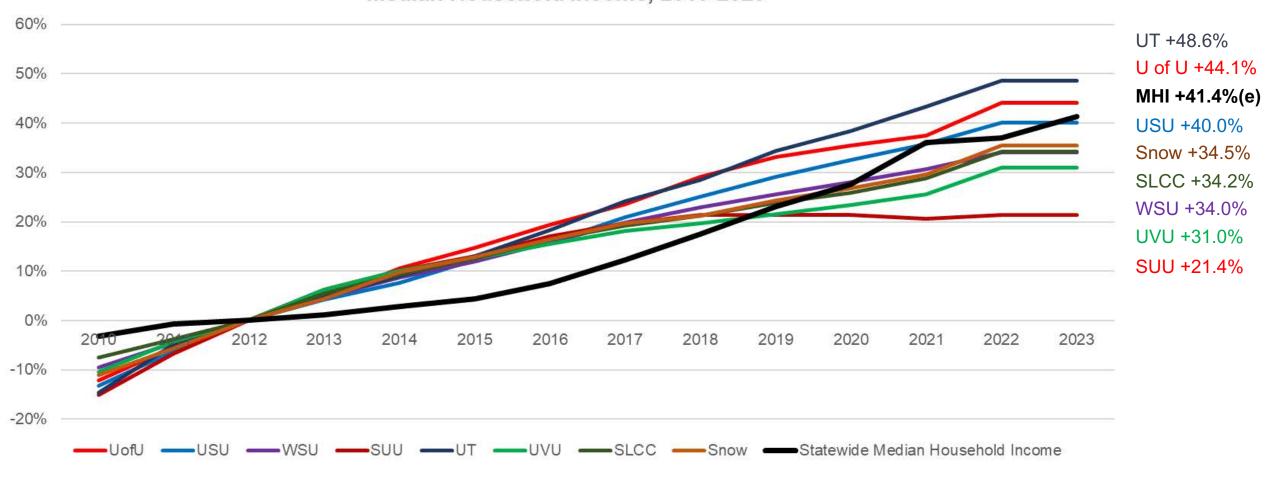


Source: Utah Office of the Legislative Auditor General Dashboard https://public.tableau.com/app/profile/utah.legislative.auditor.general.s.office/viz/2022-11UtahHigherEducationDashboard/USHEDashboard

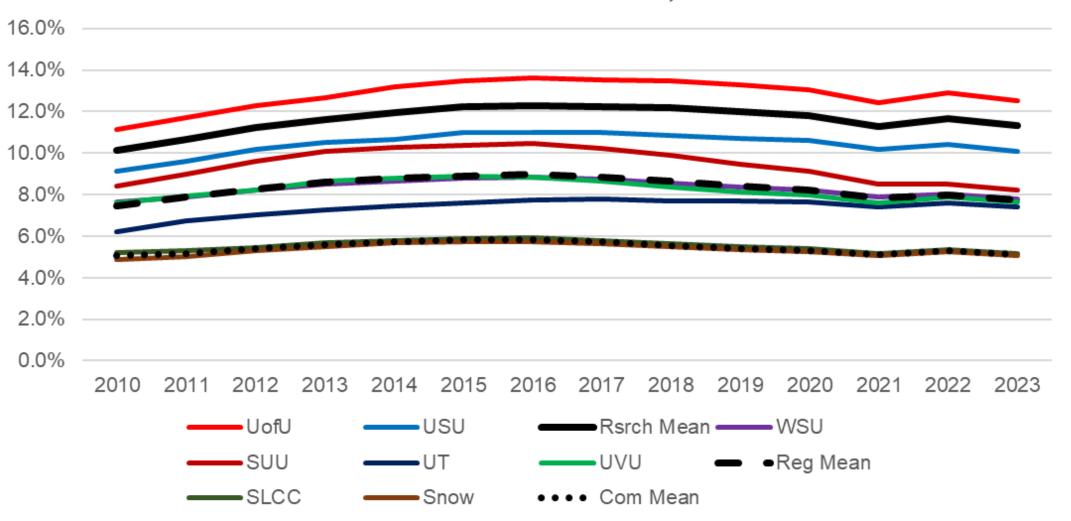
Cumulative Percent Change in U.S. Consumer Price Index (CPI) and Higher Education Price Index (HEPI), 2010-2023 by Fiscal Year



Cumlative Percent Change in Degree Granting Institution Tuition & Fees and Utah Median Household Income, 2010-2023



Degree Granting Institution Tuition & Fees as a Percent of Utah Median Household Income, 2010 - 2023



2023 % of Income(e)

U of U 12.5%

Rsrch Mean 11.3%

USU 10.1%

SUU 8.2%

WSU 7.8%

Reg Mean 7.8%

UVU 7.6% UT 7.4%

SLCC 5.2%

Comm Mean 5.1%

Snow 5.1%

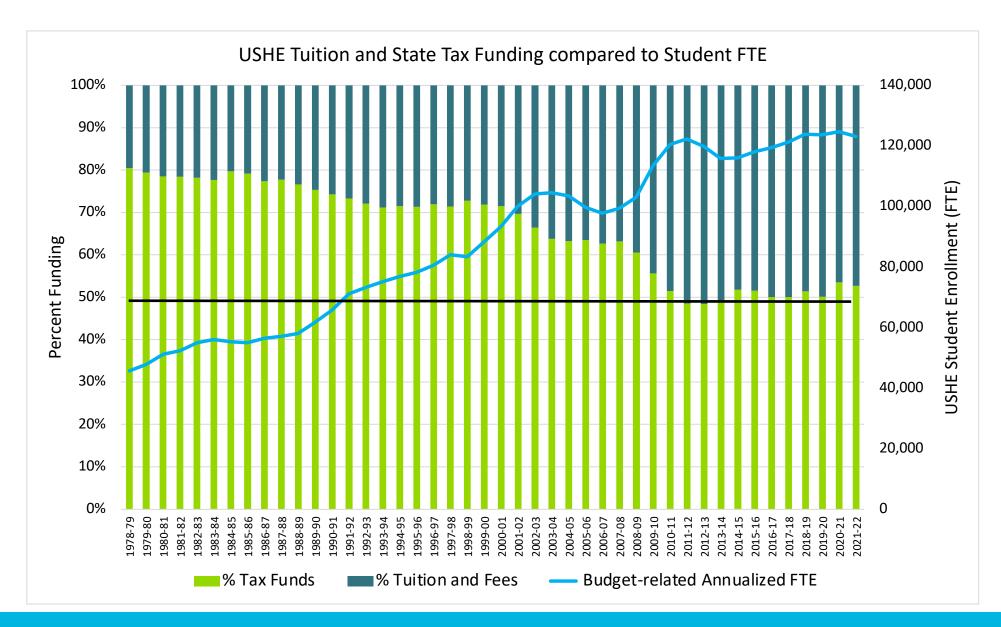
Historical USHE Tuition & Fee Increases

USHE Annual Percent Increase in Tuition and Fees (weighted average)



Source: USHE 2023 Databook

State Tax Funds, Tuition & Enrollment



Observations

- Utah degree granting institutions generally compare favorably to national, regional and peer institutions with respect to resident undergraduate tuition and fees, and undergraduate student debt holdings upon entering repayment.
- Long-run inflation pressures have been more persistent in service industries relative to goods industries, with implications for the labor-centric higher education sector.
- For most Utah degree granting institutions, resident undergraduate tuition and fees have increased at a slower rate than Utah median household income since the year 2012.
- All Utah degree granting institutions' resident undergraduate tuition and fee levels are below targets of 15%, 10% and 7% of Utah median household income for research, regional and community college institutions, respectively.
- The post Great Recession reduction in state cost sharing has increased the proportion of tuition and fee revenue as a share of total budgets.



Background & History

- Since 2015, affordable participation has been a strategic priority for the Board.
- In 2019, the Board commissioned the Kem C. Gardner Policy Institute to conduct a review and analysis of common methods for defining *affordability* in higher education.
- In 2020, the Board adopted the below working definition of affordability:

"Affordability is the ability of a traditional full-time Utah student from a family of four to cover the cost of attendance at a USHE institution while living at home with financial aid, reasonable family savings, and the student contributing ten hours of weekly work earnings"

Board went on to adopt the main priorities of the strategic plan: Access, Affordability,
 Completion, Workforce Alignment, System Leadership and Research.



Affordability



Increase student ability to pay the cost of attendance.



Ensure institutional cost of attendance remains within the standard of affordability year over year.

Strategies & Tactics

Improve fiscal transparency and understanding.	+
Coordinate and optimize financial aid.	+
Increase completion of the Free Application for Federal Student Aid (FAFSA).	+
Ensure institutions maintain strong fiscal health and operational efficiency.	+

Affordability



Increase student ability to pay the cost of attendance.



Ensure institutional cost of attendance remains within the standard of affordability year over year.

Strategies & Tactics

Improve fiscal transparency and understanding.

- Develop and implement full cost of attendance reporting standards and tools.
- Refine the Board's standard of affordability.

Cost Study Summary
Utah System of Higher Education

Instruction Level	Direct Cost of Instruction	Full Cost of Instruction	FTE Students	Student/ Faculty Ratios	Direct Cost of Instruction Per FTE	Full Cost of Instruction Per FTE
1. Regular Instruction & Other Instructiona	I Activities					
A. Vocational (CTE) Education	121,131,368	266,628,424	22,058	18.8	\$5,492	\$12,088
B. Lower Division	502,115,334	918,227,680	66,240	23.5	\$7,580	\$13,862
C. Upper Division	398,512,443	622,895,789	36,864	17.0	\$10,810	\$16,897
D. Basic Graduate	179,380,989	244,827,586	11,041	16.2	\$16,247	\$22,175
E. Advanced Graduate	80,412,132	105,418,545	4,191	12.7	\$19,188	\$25,155
TOTAL INSTRUCTION	1,281,552,267	2,157,998,024	140,394	19.6	\$9,128	\$15,371

Affordability



Increase student ability to pay the cost of attendance.



Ensure institutional cost of attendance remains within the standard of affordability year over year.

Strategies & Tactics



- Evaluate, prioritize, and implement state student financial aid and scholarships.
- Streamline statewide H.B.144 affidavit process. Benchmark student participation in affidavits. Clarify how citizenship data is collected and used in relation to scholarships and admissions forms.
- Review and analyze the use of tuition waivers and identify opportunities for enhancing their efficacy.
- Evaluate the quality, effectiveness, and return on investment of existing scholarship and financial aid programs; identify opportunities for better coordination and improvement.

Affordability

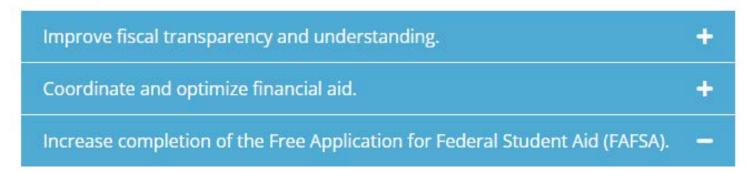


Increase student ability to pay the cost of attendance.



Ensure institutional cost of attendance remains within the standard of affordability year over year.

Strategies & Tactics



 Partner with USBE to consider ways to increase FAFSA completion in high school. Develop and implement a statewide FAFSA strategy.

Affordability



Increase student ability to pay the cost of attendance.



Ensure institutional cost of attendance remains within the standard of affordability year over year.

Strategies & Tactics



- Create a standardized cost structure model to compare the cost of delivering credentials across USHE and other relevant institutions.
- · Develop and implement a fiscal health assessment tool.
- Update capital facilities funding policies and procedures to encourage efficient planning and requests.

STRATEGIC PLAN - AFFORDABILITY

Financial Ratio Report - FY22

Composite Index	FY18	FY19	FY20	FY21	FY22
University of Utah	5.11	5.04	4.71	5.63	3.96
Utah State University	3.49	4.17	3.82	6.15	3.97
Weber State University	5.14	5.84	5.83	7.96	4.98
Southern Utah University	3.60	3.68	3.31	6.80	2.96
*Snow College	3.12	2.19	1.63	3.20	4.35
Utah Tech University	1.89	2.09	2.80	3.22	2.69
Utah Valley University	5.89	6.31	5.18	7.05	5.97
Salt Lake Community College	6.79	5.01	6.51	6.90	5.73
*Mountainland Technical College	2.10	1.65	2.29	4.15	3.48
System Wide Score - Weighted Avg.	4.84	4.77	4.51	5.83	3.98
System Wide Score - Simple Avg.	4.12	4.00	4.01	5.67	4.23

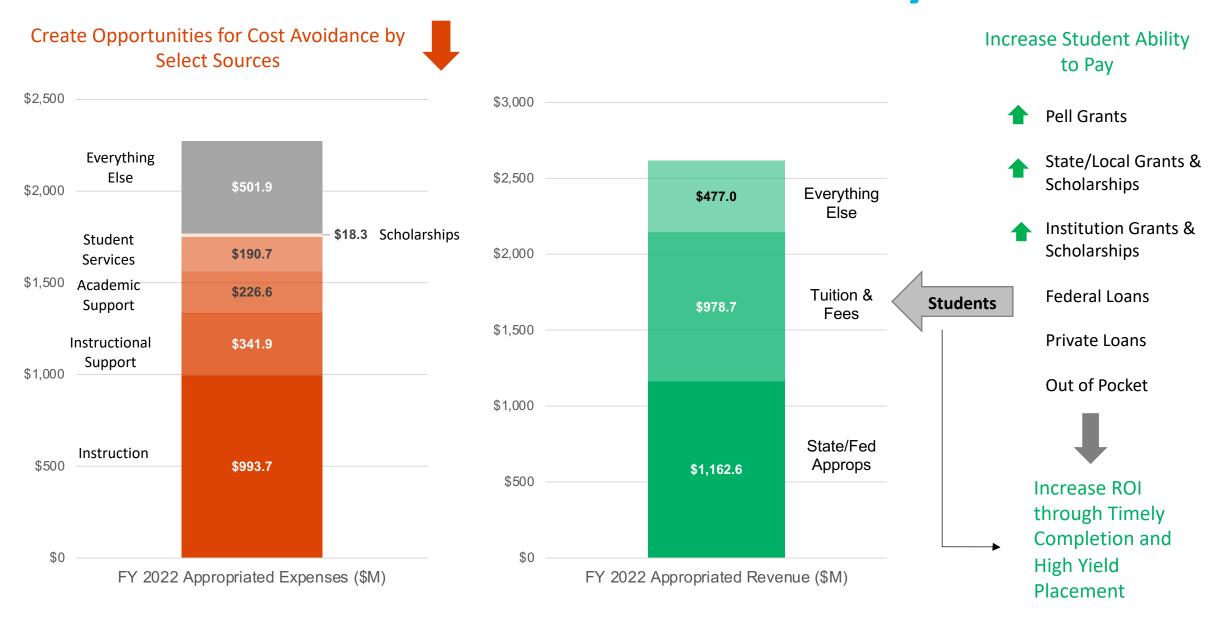
Composite Index: this calculation combines and weights all four ratios (primary reserve, net operating revenues, return on net assets, and viability) into one single financial metric. This allows a weakness or strength in a specific ratio to be offset by another ratio result, thereby allowing a more holistic approach to understanding the institution's total financial health.

Utah System of Higher Education

> 3.00

This is a combination of four financial ratios and the higher the number the greater the institutions financial health

What are Board Levers on Affordability?



What are Board Levers on Affordability?

Cost Avoidance Student ROI Ability to Pay

Shared Services

Timely Completion

Increase FAFSA

Capital Planning

High Yield Placement

Tuition Waivers

Managing Growth

Industry Partnerships

Scholarships



BACKGROUND & HISTORY

Current Working Definition

"Affordability is the ability of a traditional full-time Utah student from a family of four to cover the cost of attendance at a USHE institution while living at home with financial aid, reasonable family savings, and the student contributing ten hours of weekly work earnings"

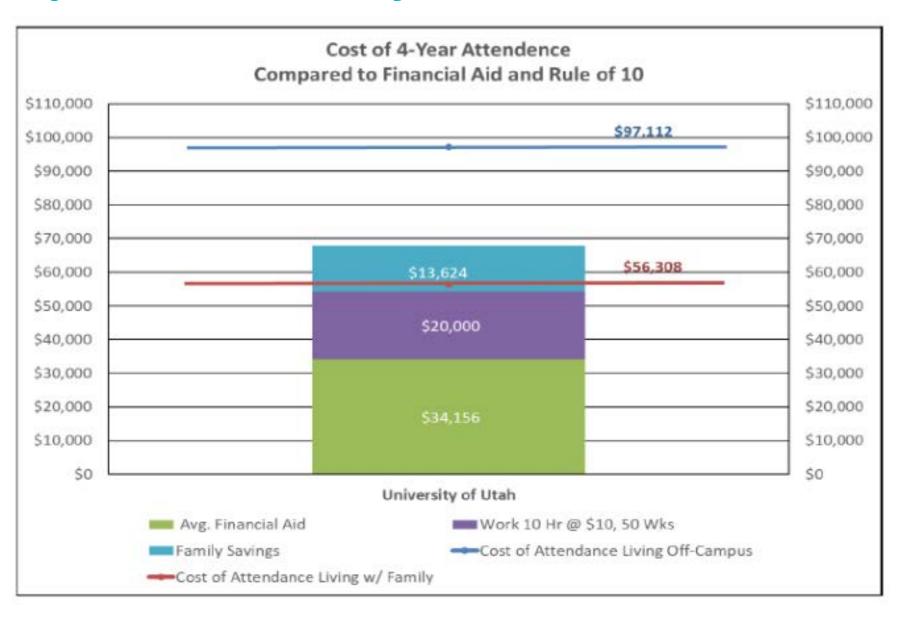
Derivative of Lumina Foundation Rule of 10

- Family savings over a 10-year period for families with income greater than or equal to 200% of the Federal Poverty Level
- Student income from working 10 hours a week at \$10/hour while enrolled
- Net financial aid

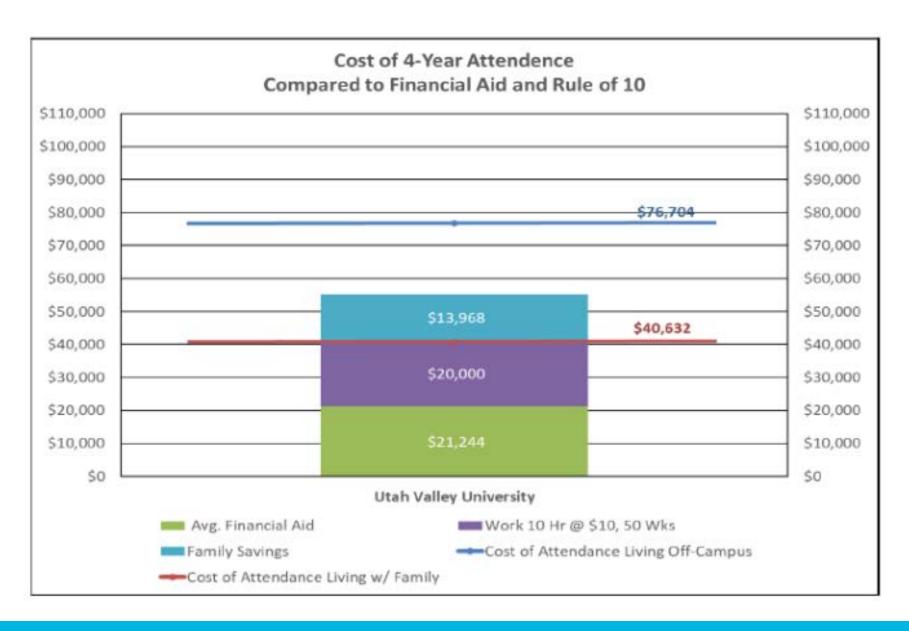
For what purpose?

Annual tuition rate setting and review under Board policy R510

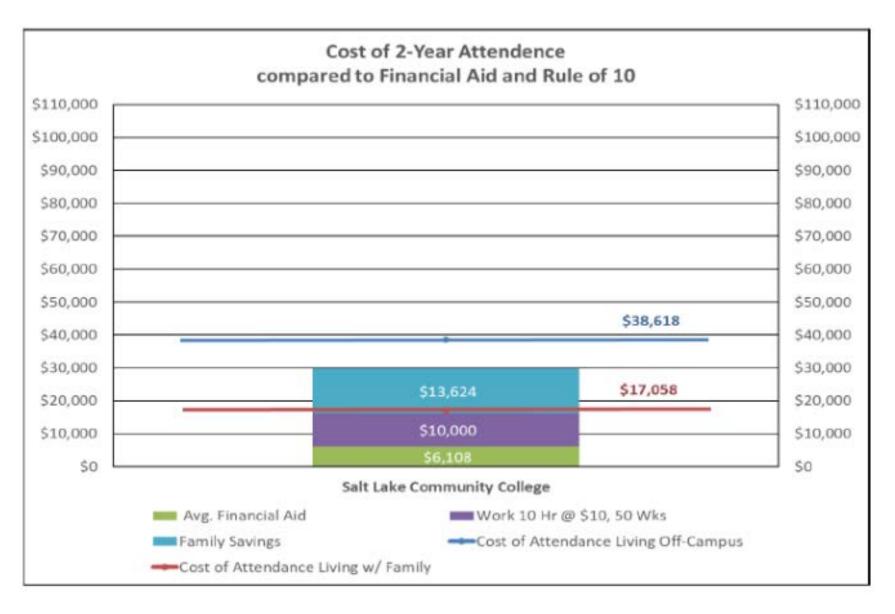
Example - University Of Utah



Example – Utah Valley University



Example – Salt Lake Community College



What's Missing?

Variance by Institution

- Role & Mission: Research, Regional, Community, Technical
- State & Regional Economic Influences: Growth, Labor Markets, etc.

Variance by Student

- Demographic & Socioeconomic Status
- Education Objectives & Course of Study

Education as an Investment and not only a Consumption Good

- Return on Investment
- Opportunity Cost
- Time Horizon

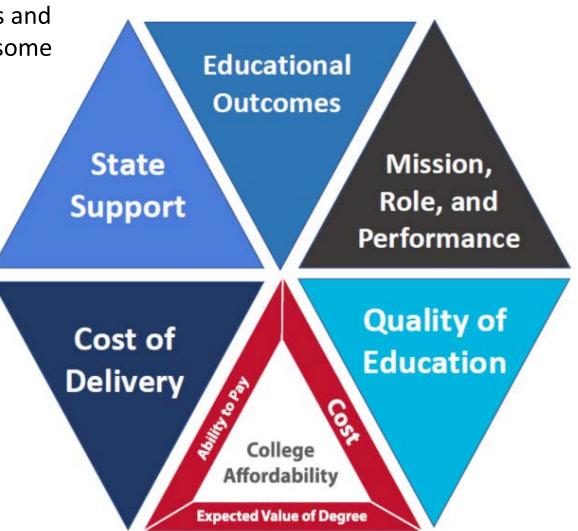
For what Purpose?

- Annual tuition rate setting and review under Board policy R510
- Resource to inform Board and institution operations and policies to advance broader set of strategic goals

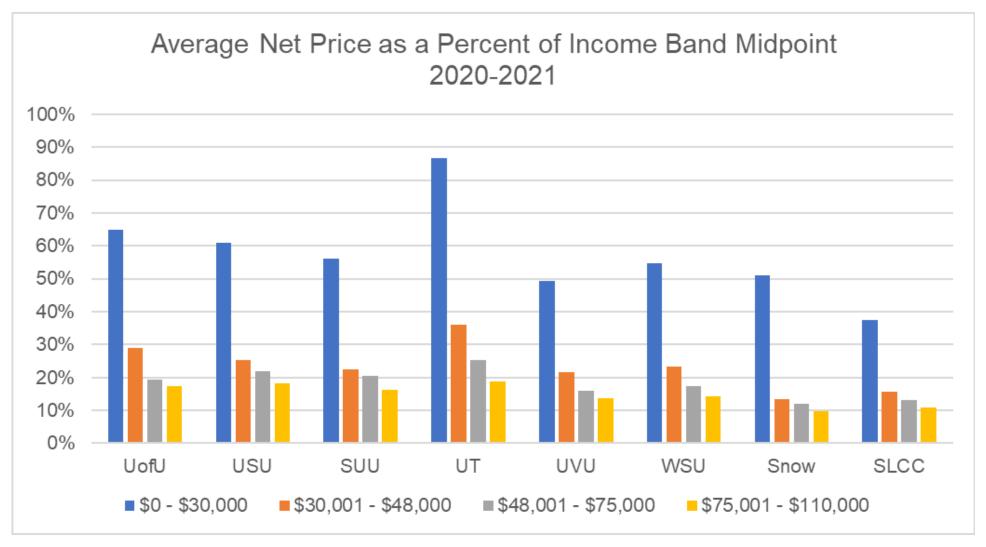
Distribution of affordability by institutions and students considering ROI, opportunity cost and time horizon

What Else is Missing?

Some direct and indirect monetary costs and benefits would be better captured, but some elements to the educational value proposition remain unaddressed.



Definition Considerations

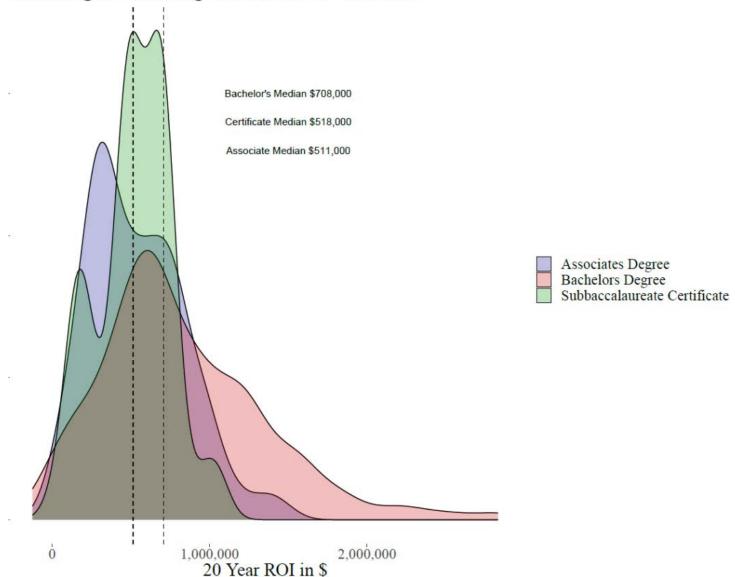


Average Net Price for Full-Time Beginning Students: Full-time beginning undergraduate students who paid the in-state or in-district tuition rate and were awarded grant or scholarship aid from federal, state or local governments, or the institution.

Source: National Center for Education Statistics Integrated Postsecondary Education Data System

Definition Considerations

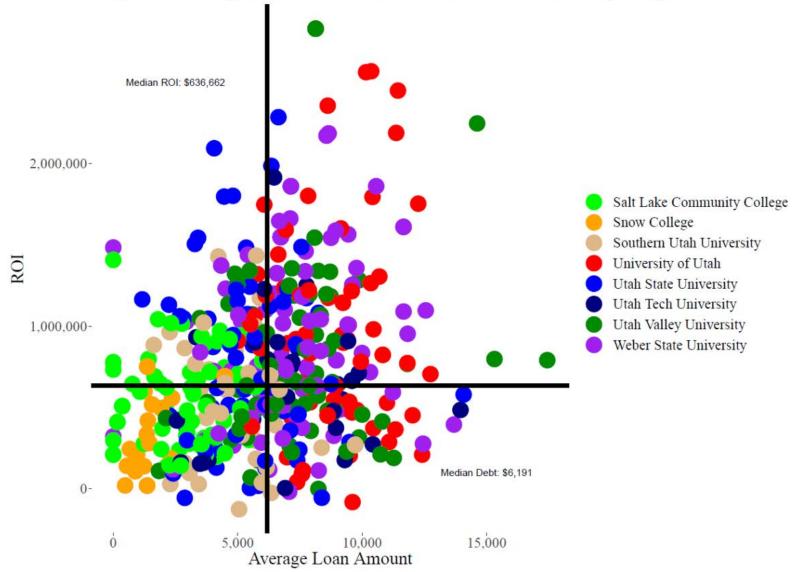
Utah Degree Granting Institution 20-Year ROI



Source: Launch My Career Utah - https://launchmycareer.utahfutures.org/

Definition Considerations

Degree Granting Institution 20-Year ROI & Median Debt by Program



Source: Launch My Career Utah - https://launchmycareer.utahfutures.org/

Case Study 1

- 18-year-old recent high school graduate considered "dependent" on FAFSA
- Works 10 hours a week for minimum wage
- Enrolled full time
- Lives at home with younger sibling and parents who both have Bachelor's degrees and work full time
- Has a 529 account of the national average value for an 18-year-old account

Annual household take- home income	Annual household expenses (not including educational expenses)	Annual "discretionary" amount left over, plus previous savings	Annual tuition, fees, books, and supplies before federal, state, or institutional aid
\$92,225	(\$)76,994	\$15,231 + \$27,778 in 529 account (not including parent's savings) ————————————————————————————————————	DG: (\$)7,190 TE*: (\$)2,359

Case Study 2

- Two married, 27-year-old students considered "independent" on FAFSA
- One works 40 hours per week, one 20 hours per week (both making average wage for high school graduates)
- Both enrolled half time
- Raising a baby who goes to childcare during the day so parents can work and attend class

Annual household take-home income	Annual household expenses (not including educational expenses)	Government means- tested annual childcare subsidy	Annual "discretionary" amount left over, plus previous savings	Annual tuition, fees, books, and supplies before federal, state, or institutional aid
\$49,723	(\$)51,463	\$9,852	\$8,112 + \$5,000 personal savings 	DG*: (\$)7,773 TE*: (\$)4,033

Case Study 3

- 18-year-old recent high school graduate
- Parents live abroad, are not situated to provide financial support
- Undocumented, but qualifies for in-state tuition under HB 144
- Works night shifts 40 hours/week for \$10/hour, pays federal taxes via ITIN
- Enrolled full time

Annual household take-home income	Annual household expenses (not including educational expenses)	Annual "discretionary" amount left over, plus previous savings	Annual tuition, fees, books, and supplies before federal, state, or institutional aid
\$17,732	(\$)11,833	\$5,899 + \$1,200 personal savings	DG: (\$)7,024
		\$7,099	TE: (\$)3,616

Shortcomings of Current Definition and Rule of 10

Case 1

Both frameworks are applicable

Cases 2 and 3

- In an independent situation, student is their own household
- Limiting work to 10 hours/week is unrealistic for students with personal and familial noneducational financial responsibilities
- 10 years of parental savings not available

Core question: Is college considered affordable when...

• ...a student or family can pay for it with the money they make and the assets they own?

...a student or family can pay for it with the help of gift aid?

...a student or family can pay for it with the help of loans?

Affordability for Whom: Do Students Experience the Same ROI on Higher Education?

Carrie Mayne, USHE Chief Economist

Laís Martinez, USHE Chief Diversity Officer



Centering Student Lived Experiences

In 2020, USHE, in collaboration with the Board and its institutions, defined 'affordability' as:

"The ability of a traditional full-time Utah student from a family of four to cover the cost of attendance at a USHE institution while living at home with financial aid, reasonable family savings, and the student contributing ten hours of weekly work earnings."

The next several slides will provide narrative for how USHE students define affordability.

"...Reading the USHE definition on 'affordability', I feel reminded that my family...can't always provide what other families can. I've been extremely grateful to have a scholarship from SLCC, but if I didn't have that support, I don't believe I would be where I am... With the demands of the current world, it's just not in the cards for a person like me to be in college without aid. As much as my family wants me to succeed, they aren't able to contribute towards my education. It's going to need to be a journey I navigate on my own...I think Utah higher ed institutions can be doing more to uplift and assist their students. One of the biggest barriers I've noticed among friends who are thinking about going into college is the cost. Reading the USHE definition of affordability strikes more of a statement of comfortability. It doesn't feel accommodating of the diverse living situations Utah students are facing post-pandemic and with Utah's increased cost of living."

-B. Jesus Ruelas, USHE Student

"... I am under the impression that education at community colleges should be free so the concept of affordability is relative to the individual. The term "affordability" is too broad to apply to the majority of people. I was working 60 hours a week to just barely get by and school was not an option for me when I was younger...The notion of affordable education is great in theory, but this remains a theory because everyone's journey is different, and the concept of affordability is a vast spectrum depending on the audience."

-Max Kovacs, USHE Student

"I think that the old affordability statement only covers the ideal students, fresh out of high school and supported by their families. I don't think that the old affordability statement applies to students living with increased inflation, who are parents, students that support their families, and students who have a bigger family size."

-Alex Bonifaz, USHE Student

"As a first-generation student it is my dream to carry my ancestors' names on my back. My parents and ancestors sacrificed leaving their homelands to come to the mainland to have a better life. There is nothing more important than getting our family last name on that degree. However, it can be tough trying to afford to get that degree all while balancing work, sending money to families back in the homeland, and paying for school. It is my responsibility to make it and is no longer a desire with how much I have to worry about making ends meet to stay in school."

-First-Generation USHE Student

"My dad and the rest of my family live in Papua New Guinea. They wanted a better life for us, so they sent my sister and I to America for a better life. However, as an international student it can be expensive with paying tuition. My dad is the only one that works and is providing for my mom and 6 of my siblings. He advised me to get a job because it was tough to be the only one working while providing for the rest of the family. I quickly had to learn how to grow up and take care of my sister."

-International USHE Student

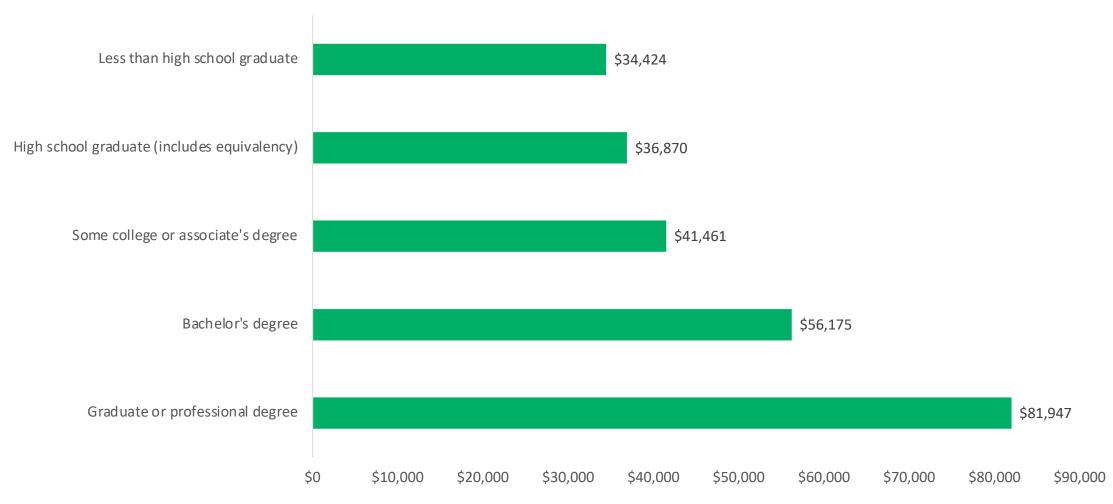
- "Affordability looks like free tuition or cheaper tuition that allows me to have a balance of school, work, social life, and more."
- "Tuition is the biggest pain point followed by technology, books and course materials, and housing. Especially those matriculation fees or hidden fees. We wish it was all shown upfront in costs."
- "My class started off over 35 students in the first couple of weeks. Eventually, students told me they wanted to drop out after not being able to juggle work and all the assignments. They had financial aid advisors but that did nothing because most students barely received anything from FAFSA. It's almost the end of my semester and now there's only about 10 of us left in class. That is affordability for you. Getting students hopes up that they can get their degree only to say that there is a caveat...it is actually expensive to get it."

-AAPI USHE Students

"Most Pasifika students are struggling with cultural and familial demands. Parents are expecting children to prioritize work over school. If they are too old to work, then they expect the kids to step up and take care of the family. Work is priority over anything else in my parents' eyes. They think school takes too long and is too expensive to obtain when the money could be used paying bills."

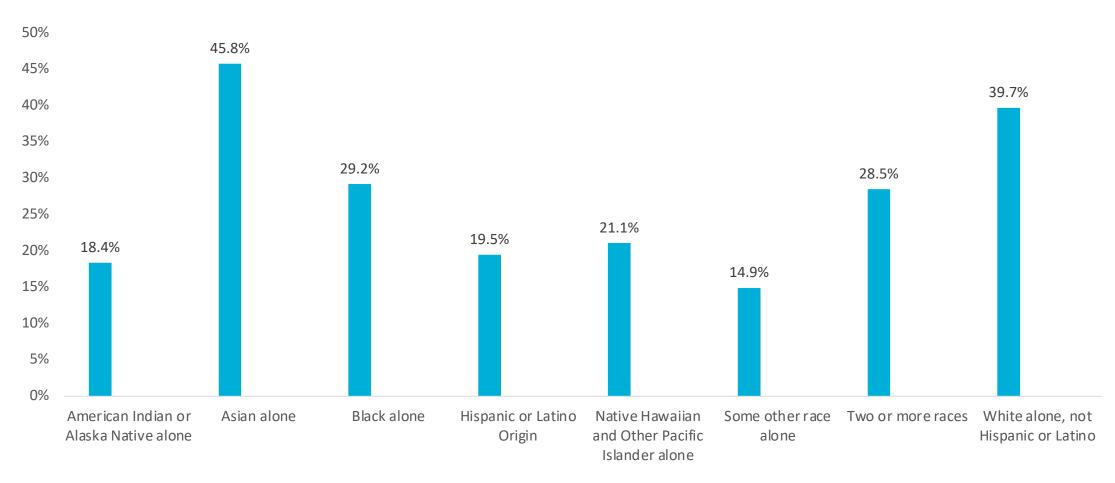
-Bernice Ova, Asian American & Pacific Islander, Multicultural Student Success Coordinator

Annual Earnings by Level of Education



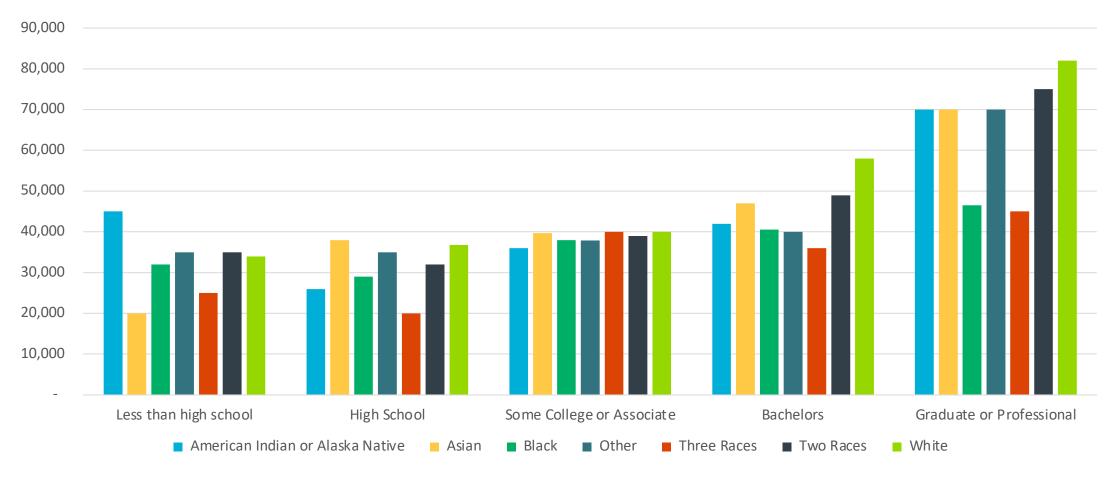
Source: 2021 American Community Survey

Share of Utah Demographic Group Holding Bachelor's Degree or Higher



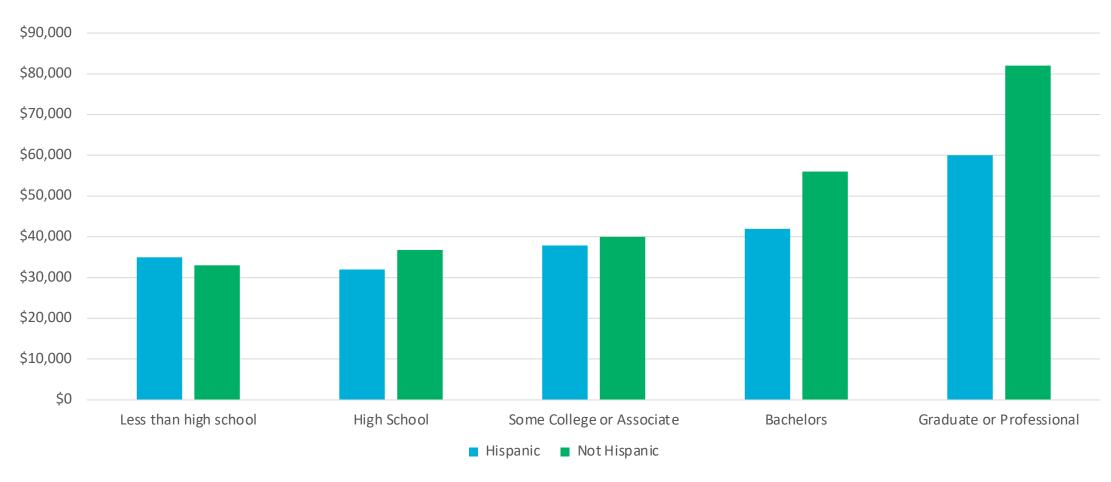
Source: 2021 American Community Survey

Income by Educational Attainment and Race



Source: 2021 IPUMS (American Community Survey)

Income by Educational Attainment and Hispanic Ethnicity



Source: 2021 IPUMS (American Community Survey)

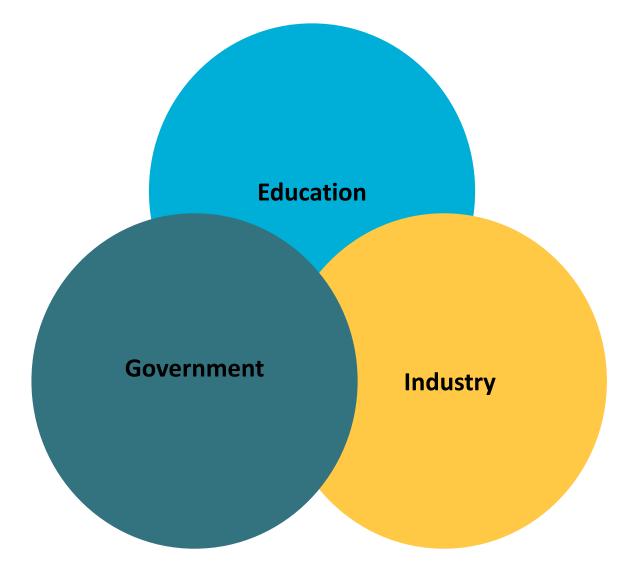
- Labor market returns are often called out as the primary factor in a student's return on higher education investment
- While closing attainment gaps will generally move underrepresented students toward increased earnings, the returns to their efforts and access to upward mobility are not always equitable



Mission & Purpose

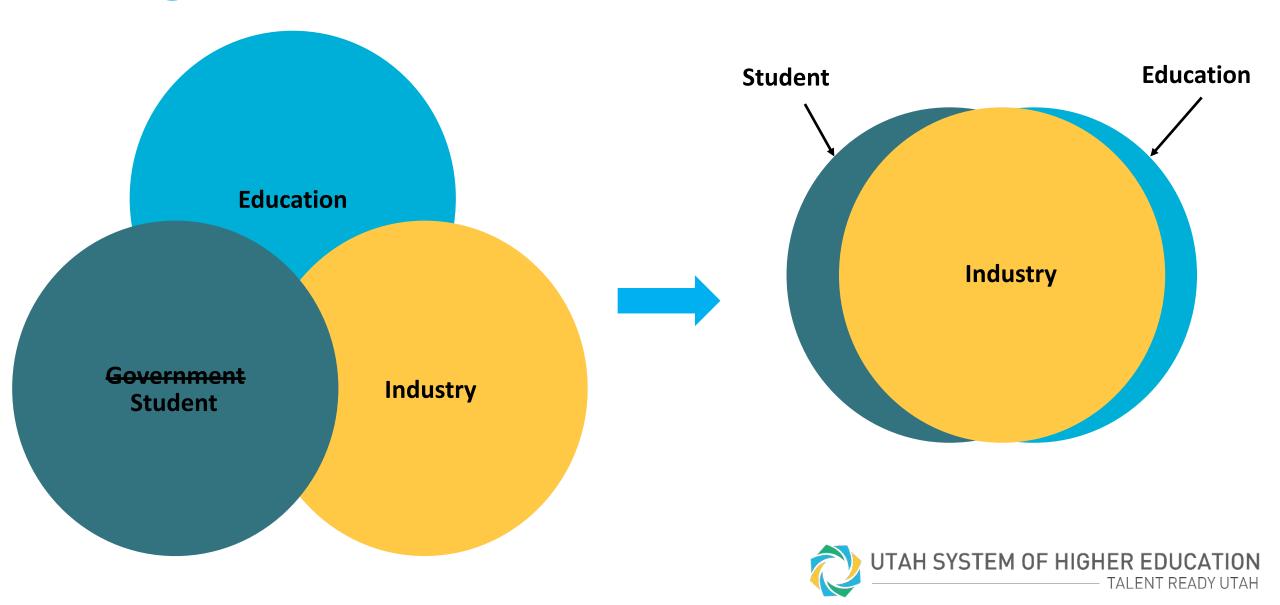
Talent Ready Utah, housed in USHE, was legislatively created in the Governor's Office of Economic Opportunity to be an industry-facing department to collaborate with industry and education to align educational programs to workforce demands.

Our role is to engage with and convene industry, education, and other stakeholders to create, expand, and align short-term and long-term workforce training & education solutions.





Alignment



Talent Ready Utah Programs

Higher Education Programs

- Learn & Work
- Utah Works
- Return-To-Work
- Talent Ready Connections
- Healthcare Workforce Initiative
- Emerging Tech / Deep Tech
- Targeted Workforce Development*
 - Healthcare
 - Computer Sciences

K-12 Programs

- Utah Adopt-A-School
- Talent Ready Pathways
 - Utah Aerospace Pathway
 - Utah Rotor Pathway
 - Utah Diesel Tech Pathway
 - Medical Innovation Pathway
 - Utah's Architecture, Engineering, & Construction Pathway
- Computer Science Master Plan
- Computer Science for Utah Grants

TARGETED WORKFORCE DEVELOPMENT

FY24 Legislative Session

2023 Legislative Session

Targeted Workforce Development – Computer Sciences – 42% Growth

- \$5.5M ongoing Governor's Budget
- \$4.5M ongoing Higher Ed Appropriations
- \$4.5M ongoing EAC

Targeted Workforce Development – Healthcare Programs – 27%

- \$6M ongoing Governor's Budget
- \$4.5M ongoing Higher Ed Appropriations
- \$4.5M ongoing EAC

Targeted Workforce Development – CDL – 26%

- \$500K ongoing Governor's Budget
- \$500K ongoing BEDL

2023 Legislative Session

HB 555 – Talent Ready Utah Modifications

- Workers Compensation Medical Benefit & Liability
- Provides funding for a Talent Ready Utah position
 - USHE to serve as Apprenticeship Intermediary
 - Position focused on expanding and sustaining programs

Computer Science For Utah – K12

- \$8M ongoing Governor's Budget
- \$3M ongoing Public Ed Appropriations
- \$3M ongoing, \$5M one-time EAC

Computer Science for Utah

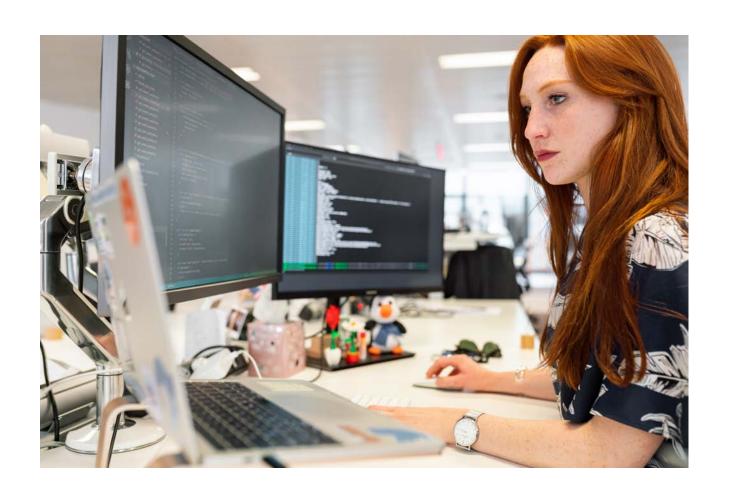
Requested:

\$8M on-going

Approved:

\$3M on-going \$5M one-time

- Representative Moss
- Vic Hockett Talent Ready Utah



CONGRESSMAN BURGESS OWENS

\$1.25M One-Time for Healthcare Equipment

FEDERAL INITIATIVES

- BioMADE and DoD
- Hydrogen Hubs
- Build Back Better
- NSF Engines / ASPIRE USU
- EDA / TRU & Innovation Point
- DOE State Energy Program
- Pell Grant Eligibility

THANK YOU





Five-Year Goals

Systemwide Access Goal

- Base Year 2022 = 53.65%
- Five Year Goal = 56.65%

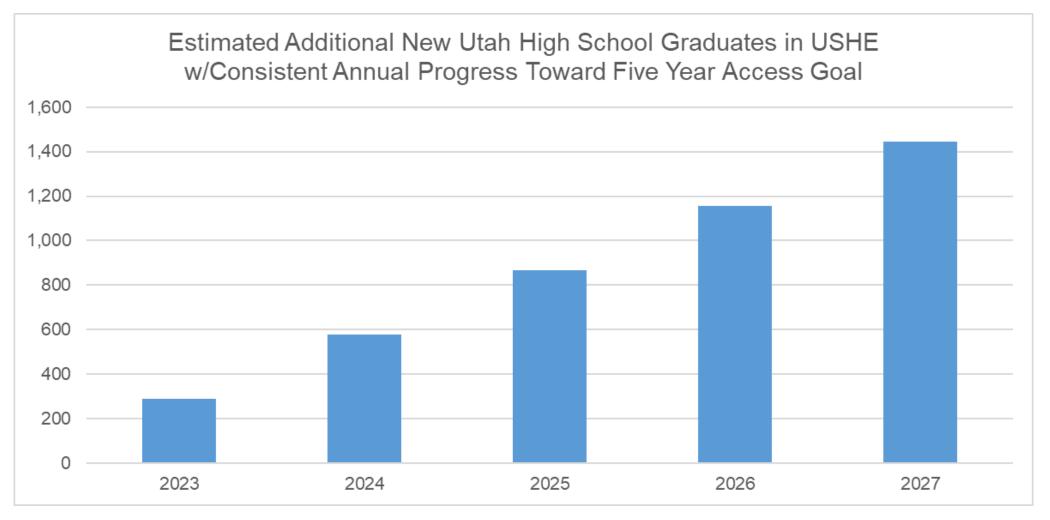
Systemwide Timely Completion Goal

- Base Year 2022 = 48.09%
- Five Year Goal = 51.09%

Systemwide High Yield Award Goal

- Base Year 2022 = 71.27%
- Five Year Goal = 74.27%

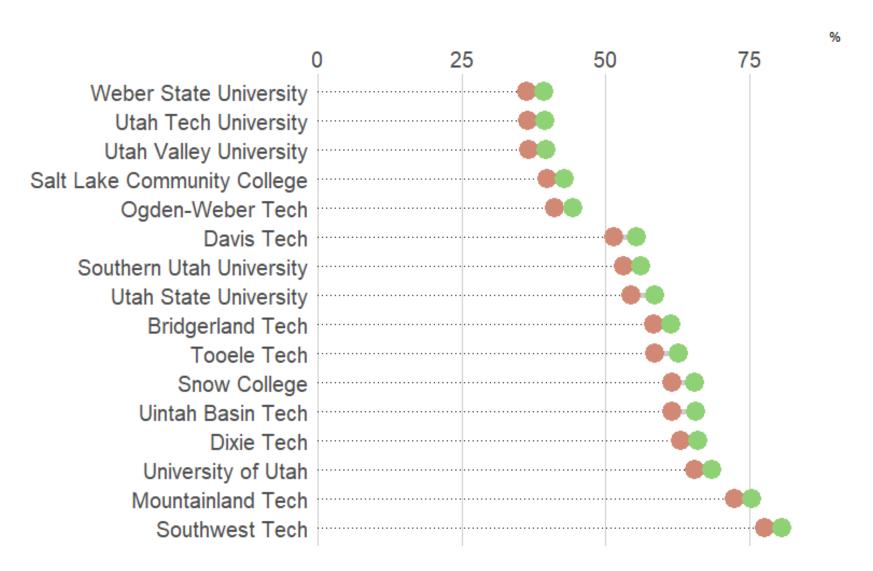
Five-year Goal - Access



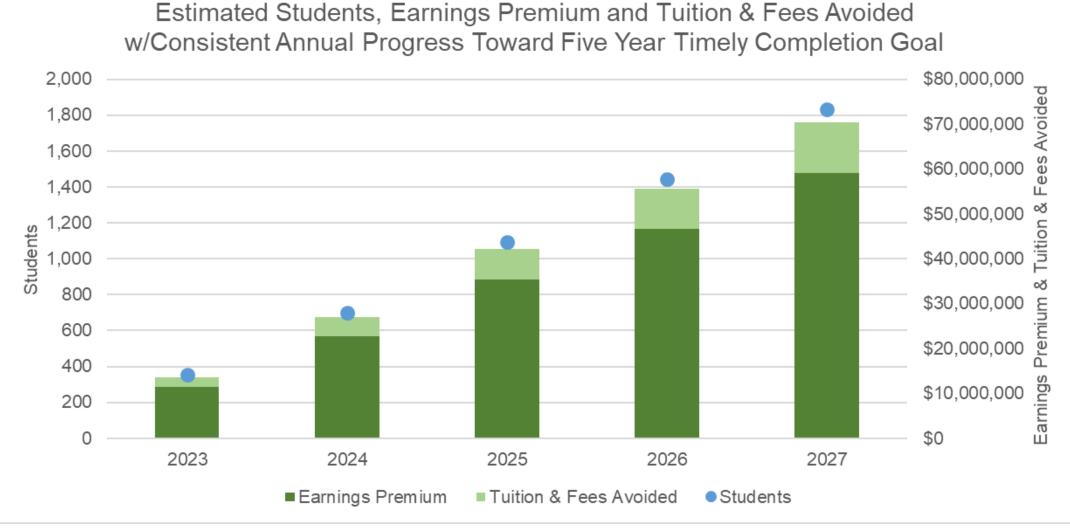
More than 4,000 students over the five-year period relative to constant 2022 base year %.

Timely Completion Five Year Goals (%)

2022 Base 2027 Goal



Five-year Goal – Timely Completion

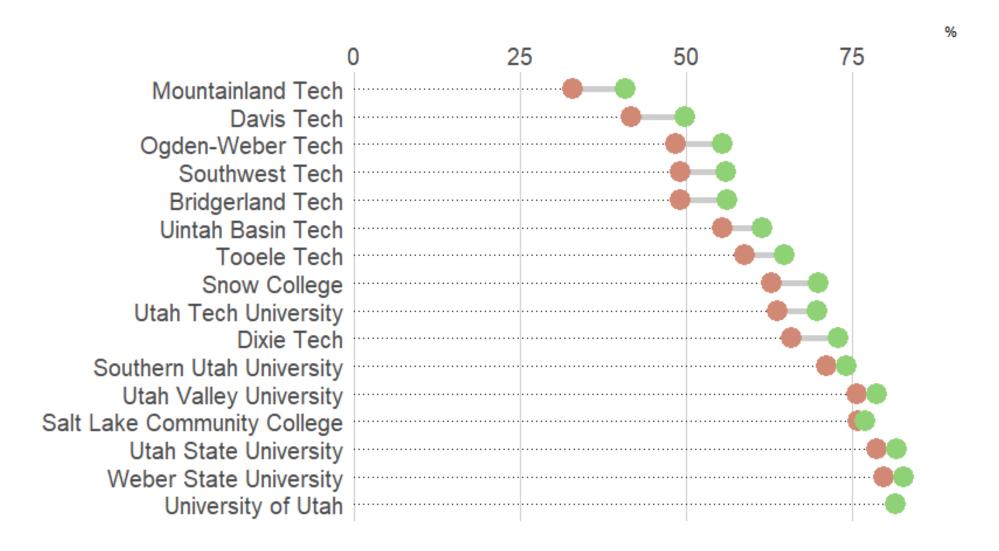


More than **\$200M** in earnings premium and cost avoidance over the five-year period relative to constant 2022 base year %.

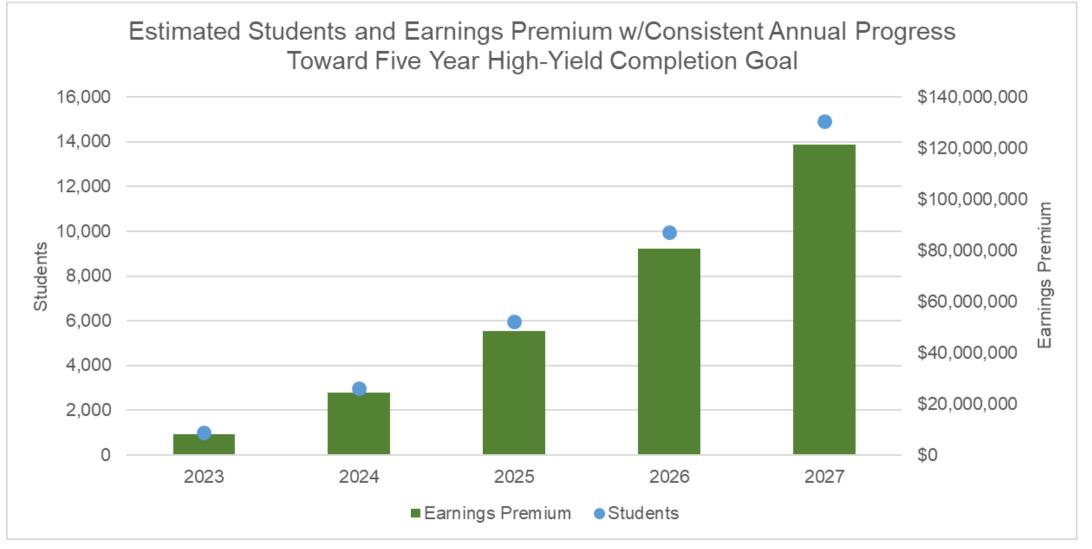
Source: Launch my Career median annualized earning premium Note: Assumes 1 year of in-state tuition & fees avoided by completing on time.

High Yield Five Year Goals (%)

2022 Base 2027 Goal



Five-Year Goal – High Yield Awards



More than \$280M in earnings premium over the five-year period relative to constant 2022 base year.

Source: Launch my Career median annualized earning premium

Summary

USHE five-year performance goals offer the potential for considerable gains in student affordability over the five-year performance period assuming incremental annual progress toward goal targets.

- Access: +4,000 additional Utah high school graduates enrolled in USHE institutions over the five-year period.
- **Timely Completion:** +5,400 additional students completing programs on time, with \$175 million in earnings premiums and \$33 million in tuition and fee cost avoidance over the five-year period.
- **High Yield:** +15,000 additional students graduating in high-yield programs, with \$280 million in earnings premiums over the five-year period.

Training by the numbers



~200 educators attended a FAFSA webinar



305 educators attended a FAFSA Bootcamp



54 college access advisers attended a two-week in-person summer training



452 educators
attended a statewide training:
preparing, applying & paying for
college

Impact of College Adviser FAFSA Training



48+ college access advisers volunteered at a FAFSA Night



5075
assistance in filling out the FAFSA



71 FAFSA Nights events had college adviser support



~2385 students
helped by a college adviser at a
FAFSA Night



1 FAFSA Night to 2 college advisers

present to help students complete the FAFSA

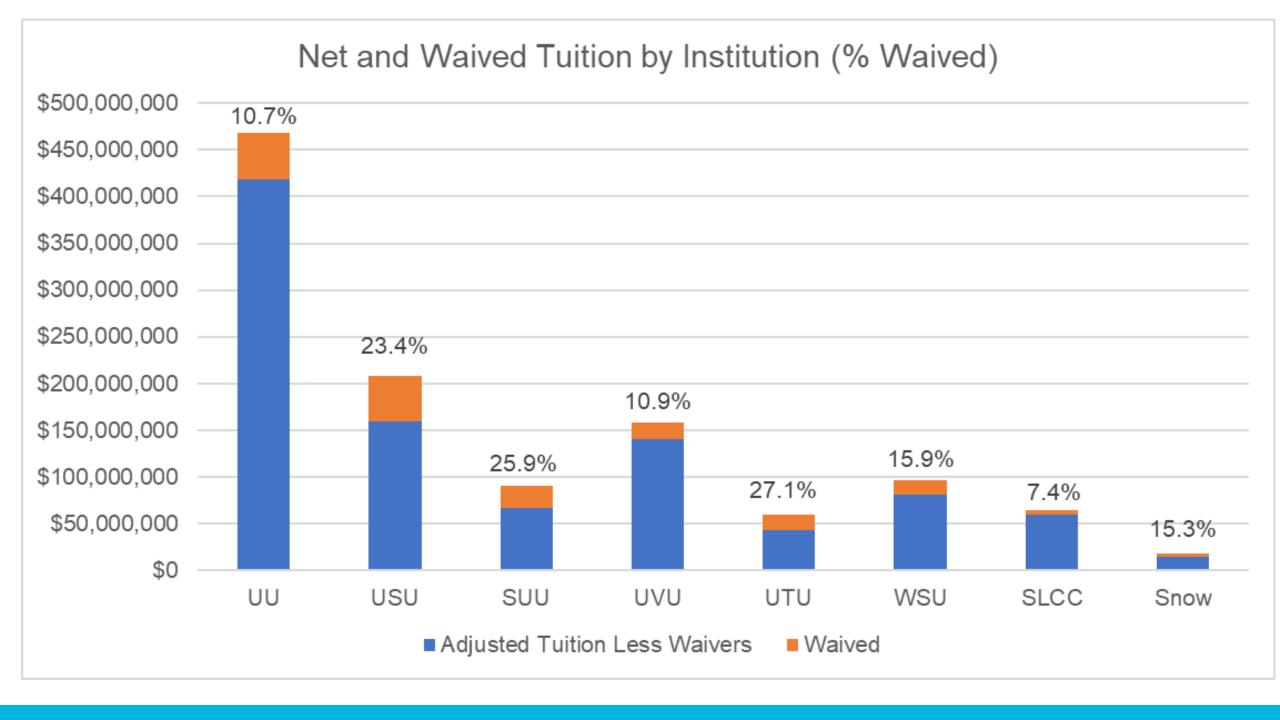


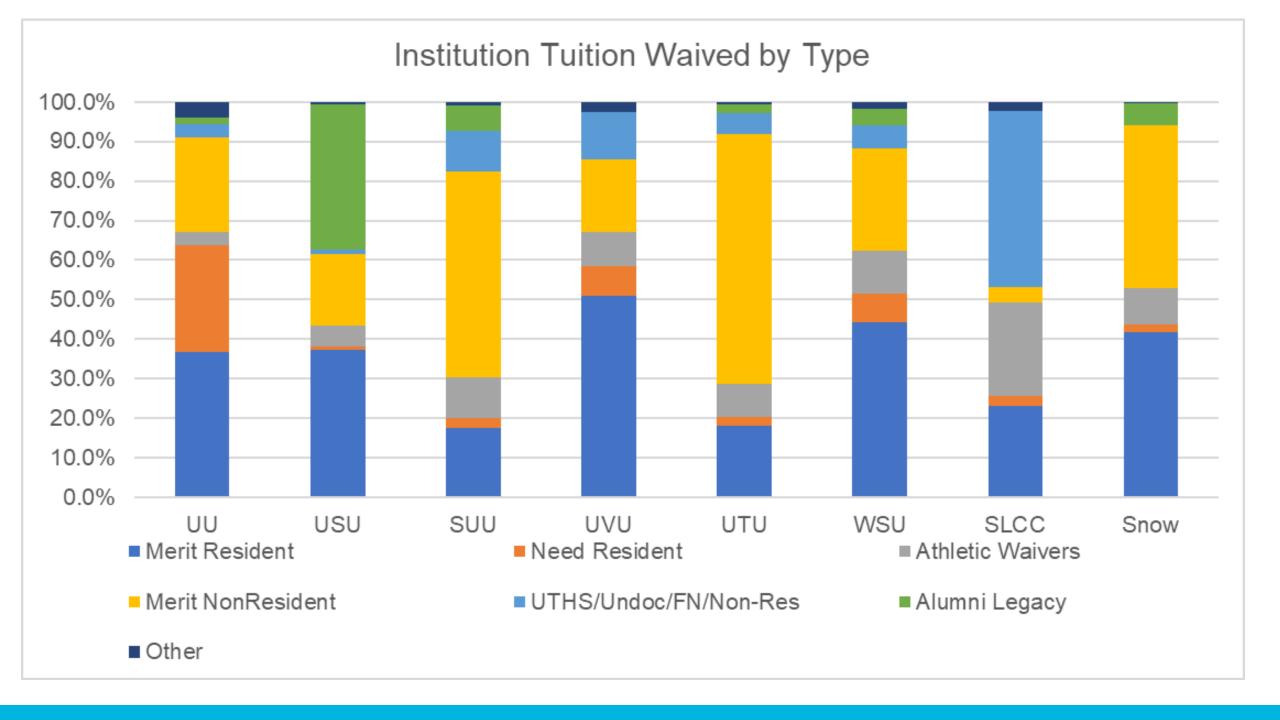
USHE Institution Waiver Use

• USHE institutions reported waiving approximately \$178.3 million—or 18.1 percent of adjusted gross tuition—during fiscal year 2022.

• Utah Code 53B-8 establishes 18 types of tuition waivers institutions available to institutions.

Waiver	Degree Granting			Technical Colleges		Total	
		Institutions					
10% Resident Waiver	\$	78,875,520	\$	244,061	\$	79,119,581	
Meritorious	\$	61,350,195	\$	73,064	\$	61,423,259	
Impecunious (Need Based)	\$	17,525,325	\$	170,997	\$	17,696,322	
National Guard	\$	1,143,931	\$	921	\$	1,144,852	
Senior Citizen	\$	2,160,778	\$	-	\$	2,160,778	
Public School Teachers	\$	633	\$	-	\$	633	
Fallen Soldiers Dependents	\$	48,426	\$	-	\$	48,426	
(Scott B Lundell)							
Police/Firefighter Survivor	\$	14,015	\$	-	\$	14,015	
Wards of the State	\$	1,318	\$	-	\$	1,318	
Purple Heart	\$	45,263	\$	-	\$	45,263	
Athletic Waivers	\$	12,425,736	\$	-	\$	12,425,736	
Merit Non-Resident	\$	45,762,820	\$	-	\$	45,762,820	
Undergraduate							
Merit Non-Resident Graduate	\$	5,890,636	\$	-	\$	5,890,636	
Dixie Good Neighbor Waiver	\$	-	\$	-	\$	-	
Border Waiver	\$	2,604	\$	-	\$	2,604	
Reciprocal Agreement	\$	-	\$	-	\$	-	
UT High School Graduates-	\$	6,748,575	\$	-	\$	6,748,575	
Undocumented							
UT High School Graduates-	\$	575,135	\$	-	\$	575,135	
Certain Foreign Nationals							
Non-Resident Transition	\$	3,113,490	\$	-	\$	3,113,490	
Waivers (HB 75)							
Alumni Legacy Scholarships	\$	21,495,071	\$	-	\$	21,495,071	
Total Waivers	\$	178,303,952	\$	489,043	\$	178,792,995	
	<u> </u>		l .		1		





Merit-Based Scholarship Student Outcomes

March 24, 2023



Scholarships and Affordability

- Scholarships are a primary lever for the Board to affect affordability for Utah students lowering costs for students
- Regents' scholarship, created in 2008, was a merit-based scholarship administered by USHE
- Robust data history supports research on outcomes for students who received the scholarship.
- Understanding outcomes can inform return on investment, another key component of assessing affordability.

Research Framework

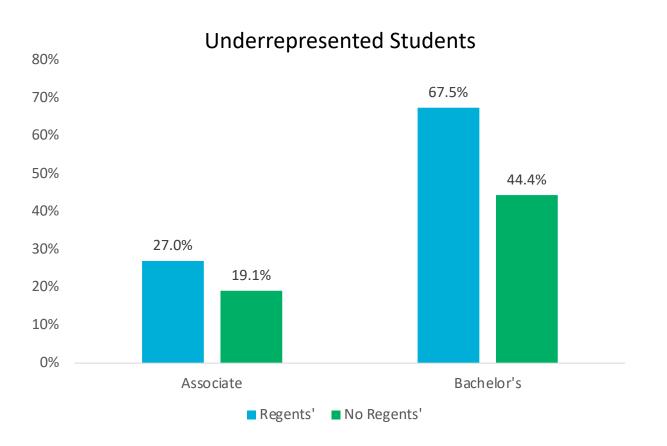
- Propensity score matching: race, gender, ACT score for students in 2015 and 2016 Regent's cohorts
- Comparing students of similar race, gender, and college readiness to isolate scholarship's effects on student outcomes

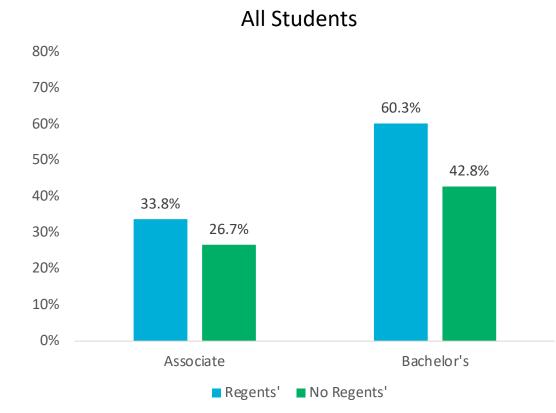
• One-to-one matched sample of 5,604 students

Completions

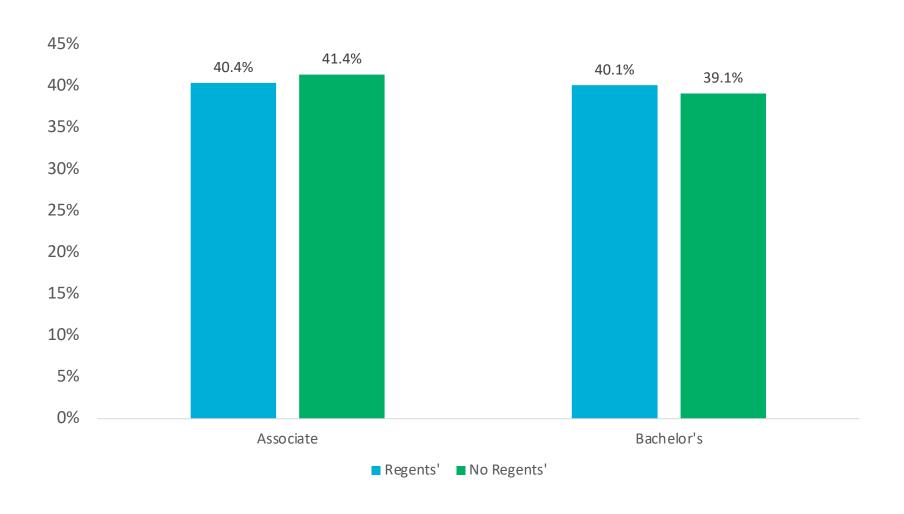
	Regents'		No Re	egents'	Totals		
Associate Degree	948	28.4%	747	23.6%	1,695	26.1%	
Bachelor's Degree	1,691	50.7%	1,198	37.8%	2,889	44.4%	
No Degree	698	20.9%	1,222	38.6%	1,920	29.5%	

Completions

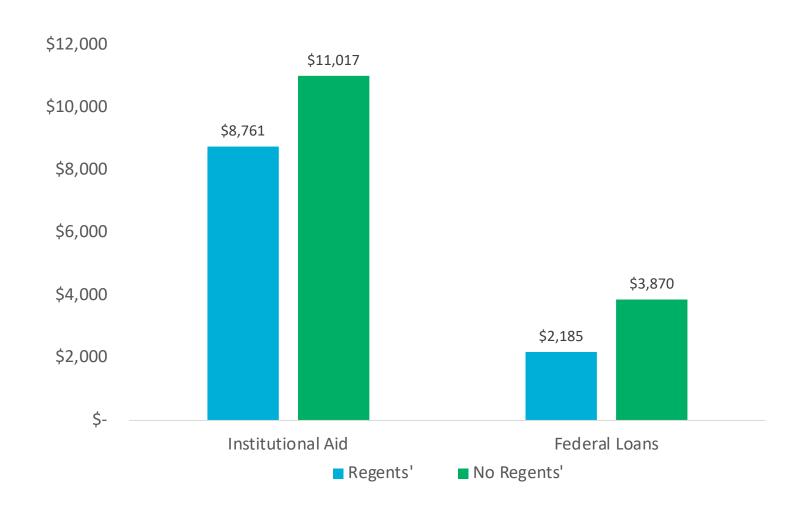




Timely Completions



Financial Support



Summary

- More Regents' recipients
 earned associate and
 bachelor's degrees compared
 to similar students.
- Regents' recipients received less in federal loans and less in institutional financial support.
- Effects on timely completion are small for bachelor's degrees and small but negative for associate degrees
- Underrepresented students who received Regents' earned a degree.





Scholarship Comparison: Opportunity & Promise

	Opportunity Scholarship	Promise Scholarship
Program Type	Merit	Need
Program Administration	Commissioner's Office	Institution
Eligible Uses	Tuition and fees	Cost of attendance
Award Length	4 semesters	4 years*
Renewal Requirement	3.0 GPA	Continued financial need
Available Funds (FY 2024)	\$17,600,000	\$3,700,000
Est. Students Served (FY 2024)	4,200	2,500

^{*}Prior to the passage of H.B. 197 (2023 GS), students were eligible for the Promise Scholarships two years.

Board Scholarships Funding Scenarios

Scenario 1

• Shift \$2 million of ongoing appropriations (OG) from the New Century Scholarship to the Promise Scholarship.

Scenario 2

• Scenario 1 + Shift \$6 million of one-time appropriations (1x) from the New Century Scholarship to the Promise Scholarship over a three-year period (\$2 million per year).

Scenario 3

 Pool the \$17.6 million of ongoing appropriations to the Opportunity Scholarship with the \$3.7 million of ongoing appropriations to the Promise Scholarship and equalize ongoing funding for the two scholarships after accounting for ongoing offsets in Scenario 2.

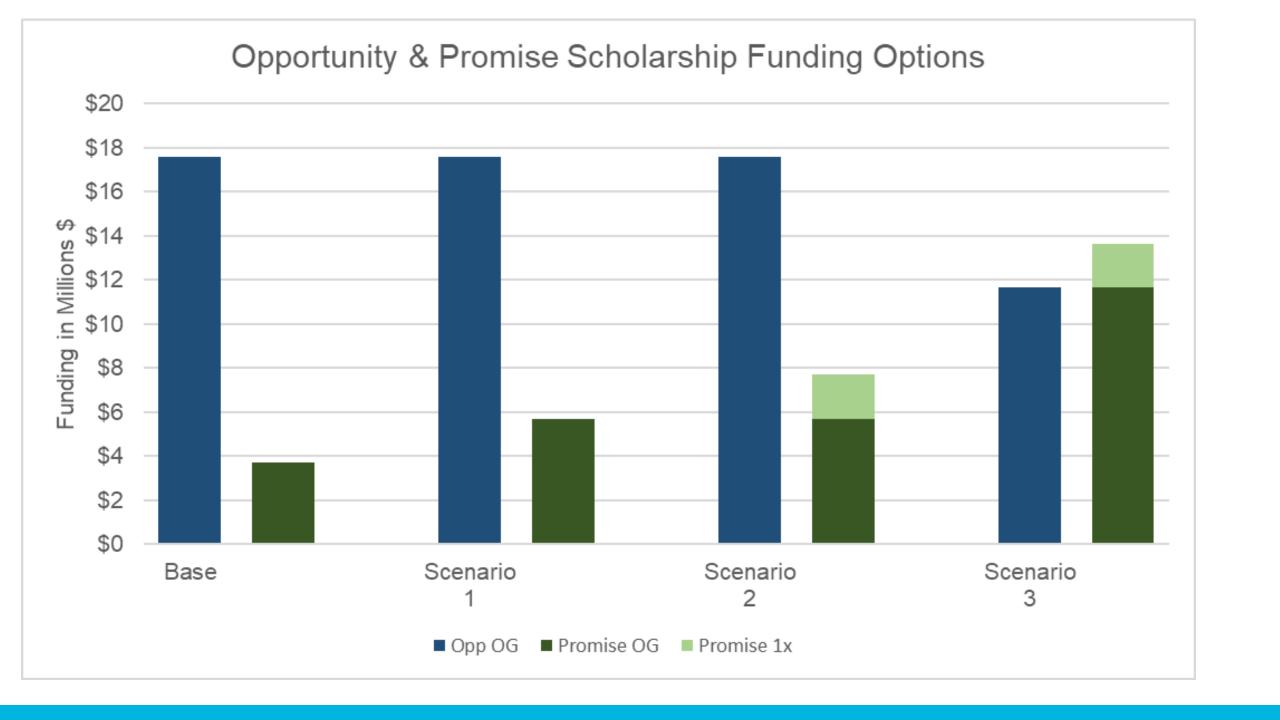
Statutory Authority for Changes

Scenarios 1 & 2

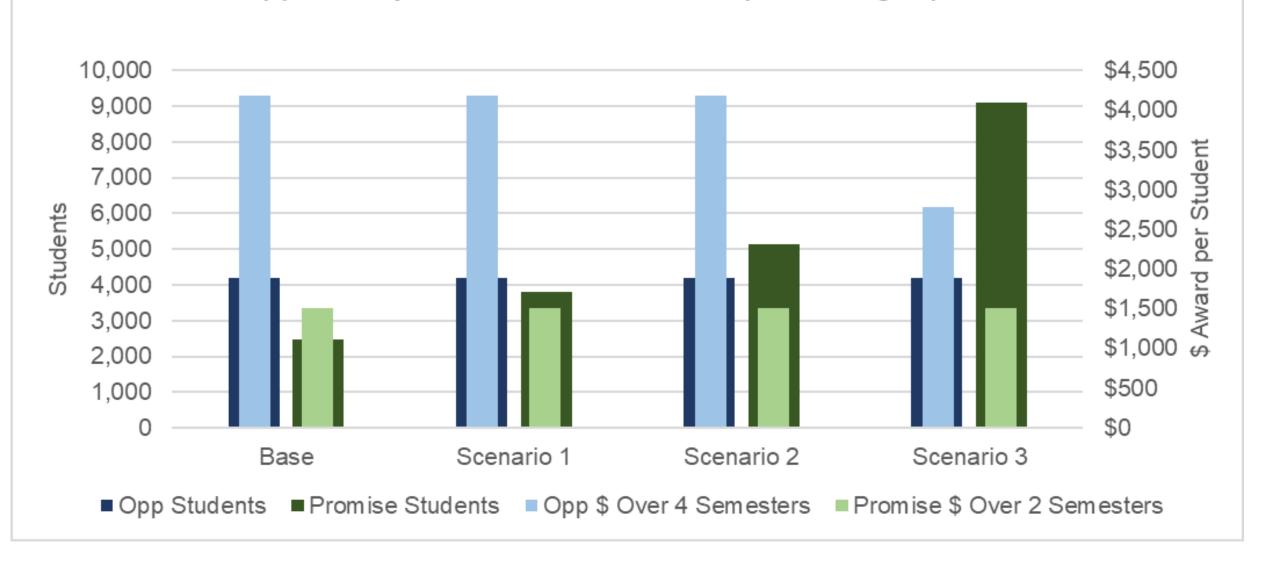
• *Utah Code* 53B-8-105 allows for the Promise Scholarship program to receive unused New Century Scholarship funds.

Scenario 3

- Prior to the 2021 General Legislative Session, *Utah Code* 53B-8-302 allowed for the Board to use unspent Regents' scholarship funding for the Access Utah Promise Scholarship Program.
- Senate Bill 136 of the 2021 GS repealed this language.
- *Utah Code* 63J-1-209 provides generic legal authority for agencies or institutions to move funding between programs within line items upon revision of an agency's or institution's budget execution plan.
- Because transfer authority specific to the Opportunity and Promise Scholarship programs does not exist in code, to the extent the Board is interested in Scenario 3, it may want to consider requesting a legislative change in appropriations to accommodate this action.



Opportunity & Promise Scholarship Funding Options



Scholarship Comparison: Opportunity & Promise

	Available	e Funds	Students	s Served	Average Award per Student		
	Opportunity	Promise	Opportunity	Promise*	Opportunity**	Promise	
Base	\$ 17.5M	\$ 3.7M	4,200	2,500	\$ 4,000	\$ 1,500	
Scenario 1	\$ 17.5M	\$ 5.6M	4,200	3,800	\$ 4,000	\$ 1,500	
Scenario 2	\$ 17.5M	\$ 7.6M	4,200	5,100	\$ 4,000	\$ 1,500	
Scenario 3	\$ 11.6M	\$ 13.6M	4,200	9,100	\$ 2,500	\$ 1,500	

^{*}Assuming qualifying students receive \$1,500 per year. Institutions may use additional funds to increase the amount of a Promise award for qualifying students to cover up to the cost of attendance.

^{**}This estimated Opportunity Scholarship award is contingent on available funding (less administrative costs) divided by the number of qualifying students. A student is eligible for the award for four semesters.

Summary

- The phaseout of the New Century Scholarship will support an increase of \$2 million of new ongoing funding and \$6 million of new one-time funding to the Promise Scholarship. The one-time funding could be allocated over one or more years.
- Further increases in funding to the Promise Scholarship could come from existing funding for the Opportunity Scholarship, although transferring existing funding between those programs may require legislative action.
- The Board could explore other funding sources to increase Promise Scholarship funding, such as new requests for appropriations, endowments, etc.