ANNUAL FINANCIAL REPORT 2017





SNOW COLLEGE

A COMPONENT UNIT OF THE STATE OF UTAH

ANNUAL FINANCIAL REPORT
FOR THE YEAR ENDED JUNE 30, 2017



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CONTENTS

INDEPENDENT STATE AUDITUR S REPURT	
MANAGEMENT'S DISCUSSION AND ANALYSIS	3
FINANCIAL STATEMENTS	
STATEMENT OF NET POSITION	11
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION	13
STATEMENT OF CASH FLOWS	14
NOTES TO THE FINANCIAL STATEMENTS	16
REQUIRED SUPPLEMENTARY INFORMATION:	
SCHEDULE OF SNOW COLLEGE'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY	40
SCHEDULE OF SNOW COLLEGE'S DEFINED BENEFIT PENSION CONTRIBUTIONS	41



INDEPENDENT STATE AUDITOR'S REPORT

To the Board of Trustees, Finance and Facilities Committee and Gary L. Carlston, President Snow College

Report on the Financial Statements

We have audited the accompanying financial statements of Snow College (the College), a component unit of the State of Utah, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the College's basic financial statements, as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the College as of June 30, 2017, and the changes in its financial position and its cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis and the College's Schedule of Proportionate Share of the Net Pension Liability and Schedule of Defined Benefit Pension Contributions, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated January 29, 2018 on our consideration of the College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the College's internal control over financial reporting and compliance.

Office of the State Auditor

Office of the State auditor

January 29, 2018

MANAGEMENT'S DISCUSSION AND ANALYSIS

As of June 30, 2017

INTRODUCTION

This section of Snow College's (College) financial report presents management's discussion and analysis of the College's financial performance during the fiscal year ended June 30, 2017. The discussion has been prepared by management and should be read in conjunction with the accompanying financial statements and notes. The discussion and analysis is designed to provide an easily readable analysis of the College's financial activities based on facts, decisions, and conditions known at the date of the auditor's report. The financial statements, notes, and this discussion are the responsibility of management.

USING THE FINANCIAL REPORT

The financial report consists of three basic financial statements which provide information on the College as a whole: the Statement of Net Position; the Statement of Revenues, Expenses, and Changes in Net Position; and the Statement of Cash Flows. The notes to the Financial Statements are an integral part of the statements and provide additional details important to understanding the basic financial statements. These financial statements are prepared in accordance with the Governmental Accounting Standards Board (GASB) Statements and related authoritative pronouncements.

STATEMENT OF NET POSITION

The Statement of Net Position presents the assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position of the College as of the end of the fiscal year. The Statement of Net Position is a point-in-time financial statement. The purpose of the Statement of Net Position is to present to the readers of the financial statements a fiscal snapshot of the College.

From the data presented, readers of the Statement of Net Position are able to determine the assets available to continue the operations of the College. They are also able to determine how much the College owes vendors and lending institutions. Finally, the Statement of Net Position provides a picture of the net position and its availability for expenditure by the College.

Net position is divided into three major categories. The first category, "Net Investment in Capital Assets," provides the College's equity in property, plant, and equipment owned by the College. The next category is "restricted net position," which is divided into two categories, "nonexpendable" and "expendable." The corpus of nonexpendable restricted resources is only available for investment purposes. Expendable restricted net position is available for expenditure by

the College but must be spent for purposes as determined by donors and/or external entities that have placed time or purpose restrictions on the use of the

assets. The final category is "unrestricted net position." Unrestricted net position is available to the College for any lawful purpose.

CONDENSED STATEMENT OF NET POSITION AT JUNE 30	2017	2016
ASSETS		
Current assets	\$11,806,444	\$14,441,828
Noncurrent assets		
Capital	89,197,934	89,335,422
Other	16,381,177	14,054,810
Total assets	117,385,555	117,832,060
DEFERRED OUTFLOWS OF RESOURCES		
Deferred outflows relating to pensions	2,058,003	1,760,818
Total Deferred Outflows of resources	2,058,003	1,760,818
LIABILITIES		
Current liabilities	4,325,103	4,146,558
Noncurrent liabilities	19,974,913	20,347,740
Total liabilities	24,300,016	24,494,298
DEFERRED INFLOWS OF RESOURCES		
Deferred inflows relating to pensions	579,618	431,798
Total deferred inflows of resources	579,618	431,798
NET POSITION		
Net investments in capital assets	74,007,092	73,513,705
Restricted – nonexpendable	5,707,220	5,750,345
Restricted – expendable	9,191,047	7,675,576
Unrestricted	5,658,565	7,727,156
Total net position	\$94,563,924	\$94,666,782

In year ended June 30, 2017, net position decreased \$0.1 million due primarily to a \$2.1 million decrease in unrestricted net assets offset by an increase in restricted-expendable net position of \$1.5 million and an increase in net investment in capital assets of \$0.5 million. Unrestricted net position decreased primarily due to an

increase in one time spending related to the College's construction in progress on the Robert L. Stoddard football field and stadium and the Robert M. and Joyce S. Graham Science Center. Expendable net position increased \$1.5 million due primarily to an increase in grant revenue received by the College.

In the year ended June 30, 2017, the majority of the decrease in current assets and corresponding increase in other non current assets is due to a \$2.6 million shift of the College's investments from current assets to non current assets.

Over time, increases or decreases in net position is one indicator of the improvement or erosion of the College's financial health when considered with non-financial facts such as enrollment levels and the condition of facilities. One must also consider that the consumption of assets follows the institutional philosophy to use available resources to improve all areas of the College to better serve the mission of the College.

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

Changes in total net position as presented on the Statement of Net Position are based on the activity presented in the Statement of Revenues, Expenses, and Changes in Net Position. The purpose of the statement is to present the revenues received by the College, both operating and nonoperating, and the expenses paid by the College, operating and nonoperating, and any other revenues, expenses, gains, and losses received or spent by the College.

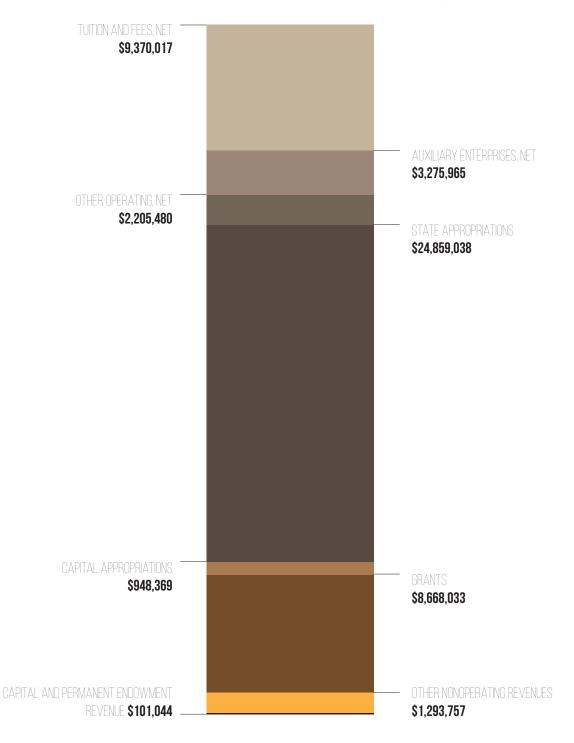
Generally speaking, operating revenues are received for providing goods and services to the various customers and constituencies of the College. Operating expenses are those expenses paid to acquire or produce the goods and services provided to carry out the mission of the College in return for the operating revenues. Nonoperating revenues are revenues received for which goods and services are not provided. For example, state appropriations are nonoperating because they are provided by the Legislature to the College without the Legislature directly receiving commensurate goods and services for those revenues.



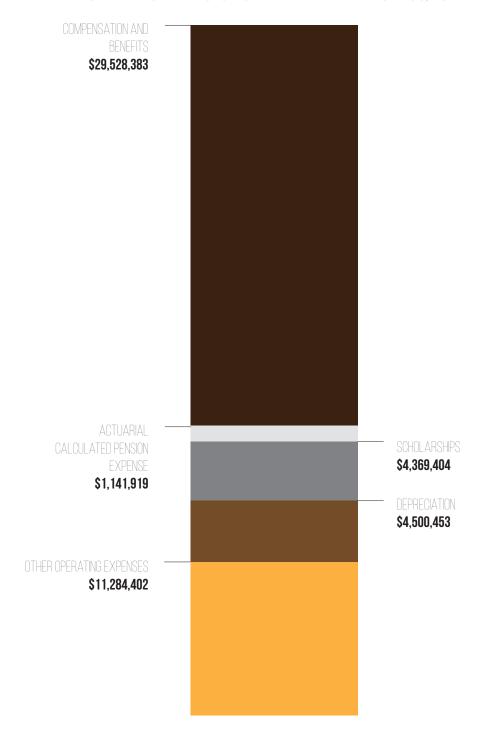
ND CHANGES IN NET POSITION FOR THE YEAR ENDED JUNE 30	2017	201
PERATING REVENUES AND EXPENSES		
Revenues		
Tuition and fees, net	\$9,370,017	\$8,864,77
Auxiliary enterprises, net	3,275,965	3,498,76
Other operating revenues, net	2,205,480	1,899,55
Total operating revenues	14,851,462	14,263,08
Expenses		
Compensation and benefits	29,528,383	28,185,43
Actuarial Calculated Pension Expense	1,141,919	888,03
Scholarships	4,369,404	4,230,0
Depreciation	4,500,453	4,558,15
Other operating expenses	11,284,402	12,244,62
Total operating expenses	50,824,561	50,106,32
Net operating loss	(35,973,099)	(35,843,23
ONOPERATING REVENUES (EXPENSES)		
CITOT LITATING REVENUES (EXPENSES)		
State appropriations	24,859,038	23,392,08
	24,859,038 8,668,033	
State appropriations		7,976,28
State appropriations Nonoperating grants	8,668,033	7,976,28 1,013,20
State appropriations Nonoperating grants Other nonoperating revenues (expenses)	8,668,033 1,293,757	7,976,28 1,013,20 32,381,58
State appropriations Nonoperating grants Other nonoperating revenues (expenses) Net nonoperating revenues	8,668,033 1,293,757 34,820,828	7,976,28 1,013,20 32,381,58
State appropriations Nonoperating grants Other nonoperating revenues (expenses) Net nonoperating revenues Income (loss) before capital and permanent endowment revenue	8,668,033 1,293,757 34,820,828 (1,152,271)	7,976,28 1,013,20 32,381,58 (3,461,65
State appropriations Nonoperating grants Other nonoperating revenues (expenses) Net nonoperating revenues Income (loss) before capital and permanent endowment revenue Capital appropriations	8,668,033 1,293,757 34,820,828 (1,152,271) 948,369	7,976,28 1,013,20 32,381,58 (3,461,65
State appropriations Nonoperating grants Other nonoperating revenues (expenses) Net nonoperating revenues Income (loss) before capital and permanent endowment revenue Capital appropriations Additions to permanent endowments	8,668,033 1,293,757 34,820,828 (1,152,271) 948,369 101,044	7,976,28 1,013,20 32,381,58 (3,461,65 71,3 71,3
State appropriations Nonoperating grants Other nonoperating revenues (expenses) Net nonoperating revenues Income (loss) before capital and permanent endowment revenue Capital appropriations Additions to permanent endowments Total capital and permanent endowment revenue Increase (decrease) in net position	8,668,033 1,293,757 34,820,828 (1,152,271) 948,369 101,044 1,049,413	7,976,28 1,013,20 32,381,58 (3,461,65 71,3 71,3
State appropriations Nonoperating grants Other nonoperating revenues (expenses) Net nonoperating revenues Income (loss) before capital and permanent endowment revenue Capital appropriations Additions to permanent endowments Total capital and permanent endowment revenue	8,668,033 1,293,757 34,820,828 (1,152,271) 948,369 101,044 1,049,413	7,976,28 1,013,20 32,381,58 (3,461,65 71,3 71,3 (3,390,30
State appropriations Nonoperating grants Other nonoperating revenues (expenses) Net nonoperating revenues Income (loss) before capital and permanent endowment revenue Capital appropriations Additions to permanent endowments Total capital and permanent endowment revenue Increase (decrease) in net position ET POSITION	8,668,033 1,293,757 34,820,828 (1,152,271) 948,369 101,044 1,049,413 (102,858)	23,392,08 7,976,28 1,013,20 32,381,58 (3,461,65 71,39 71,39 (3,390,30 96,762,56 1,294,50
State appropriations Nonoperating grants Other nonoperating revenues (expenses) Net nonoperating revenues Income (loss) before capital and permanent endowment revenue Capital appropriations Additions to permanent endowments Total capital and permanent endowment revenue Increase (decrease) in net position ET POSITION Net position - beginning of year as previously reported	8,668,033 1,293,757 34,820,828 (1,152,271) 948,369 101,044 1,049,413 (102,858)	7,976,28 1,013,20 32,381,58 (3,461,65 71,3: 71,3: (3,390,30 96,762,56

The most significant sources of operating revenues for the College are tuition and fees. Tuition and fees, net of scholarship discounts and allowances, totaled \$9.4 million for 2017. Auxiliary enterprise revenue, net of cost of sales, totaled \$3.3 million for 2017. State appropriations were the most significant nonoperating revenue, totaling \$24.9 million for 2017. Nonoperating grants revenue totaled \$8.7 million for 2017.

SOURCES OF REVENUE-FOR THE YEAR ENDED JUNE 30, 2017



OPERATING EXPENSES-FOR THE YEAR ENDED JUNE 30, 2017



The major differences between fiscal years 2016 and 2017 in the Statement of Revenues, Expenses, and Changes in Net Position are reflected in an increase in Compensation and Benefits expense and Actuarial Calculated Pension Expense of \$1.6 million. The College also saw a drop in Other Operating Expense of \$1.0 million. In addition, the College saw an increase in State and Capital appropriations of \$2.4 million.

The \$1.6 million increase in Compensation and Benefits expense and Actuarial Calculated Pension Expense is due to a \$0.3 million increase in the Actuarial Calculated Pension Expense and a \$1.3 million increase in Compensation and Benefits expense. The Compensation and Benefits expense increase is related to a 2% cost of living increase implemented in July 2016 as well as a 7.3% increase in medical benefits expense.

The decrease in Other Operating Expenses is due to one time projects that were completed and paid for in fiscal year 2016. These projects included installing new carpet in one of the residence halls, upgrading a studio in the Humanities Building and making audio visual upgrades to the Auditorium. In addition, the Athletics Department upgraded some of their football and softball equipment in fiscal year 2016. These are all one time expenses made in fiscal year 2016 that were not incurred in fiscal year 2017.

The increase in State and Capital Appropriations is due to an increase in funding for Division of Facilities Construction & Management (DFCM) projects. In addition to the annual maintenance projects such as parking lot seal and coating, DFCM also managed one-time projects for the College which included new turf and lighting and lead based paint removal at the Robert L. Stoddard Field as well as upgrades to the Horne Activity center restrooms.

Statement of Cash Flows

The final statement presented by the College is the Statement of Cash Flows, which presents detailed information about the cash activity of the College during the year. The statement is divided into five sections. The first section deals with operating cash flows and shows the net cash used by the operating activities of the College. The second section reflects cash flows from noncapital financing activities. This section reflects the cash received and spent for nonoperating, noninvesting, and noncapital financing purposes. The third section reflects the cash flows from capital and related financing activities. This section deals with the cash used for the acquisition and construction of capital and related items. The fourth section deals with cash flows from investing activities and shows the purchases, proceeds, and interest received from investing activities. The fifth section reconciles the net cash used by operating activities to the operating income or loss reflected on the Statement of Revenues, Expenses, and Changes in Net Position.



CONDENSED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30	2017	2016
Cash provided (used) by:		
Operating activities	\$(28,927,024)	\$(29,730,708)
Noncapital financing activities	32,078,048	31,907,337
Capital financing activities	(4,764,650)	(2,299,431)
Investing activities	(487,150)	2,939,386
Net change in cash	(2,100,776)	2,816,584
Cash and cash equivalents - beginning of year	11,009,941	8,193,357
Cash and cash equivalents - end of year	\$8,909,165	\$11,009,941

Cash outflow for Capital financing activities increase by \$2.5 million. This is due to an increase in College expenditures related to the construction of the Robert M. and Joyce S. Graham Science Center as well as expenditure for the replacement of the turf at Robert L. Stoddard Field.

Cash received from investing activities decreased by \$3.4 million due to a \$1.4 million decrease in proceeds from sales and maturities of investments and a \$2.0 million increase in purchases of investments.

Economic Outlook

In fiscal year 2017, the state of Utah had approximately 573,000 high school graduates. It is predicted that by fiscal year 2022 there will be approximately 697,000 high school graduates in Utah. With the number of high school graduates increasing, the College predicts that their full-time equivalent students (FTE) in fiscal year 2022 will be 5,982.

The College's enrollment numbers continue to rise. For the Fall 2016 semester, the College's FTE count was 4,034 as compared to 3,909 FTE in Fall 2015. This increase is mostly due to an increase in two types of students: regular college students and Concurrent Enrollment students. Regular college students increased the College's FTE by 35 and Concurrent Enrollment

students increased the College's FTE by 90.

Most of the College's enrollment increase over the past two years was due to an increase in Concurrent Enrollment students. These students only pay \$5 per credit tuition, and as a result, the expenses incurred by the College for these types of students has surpassed the income received from these students by approximately \$550,000 over the last two fiscal years. Because of this, the College has begun developing a comprehensive strategic enrollment plan to address enrollment concerns. The strategic plan will include as part of its focus a plan to attract, retain, and complete regular tuition paying students to help reduce budgetary concerns resulting from the increasing enrollment of Concurrent Enrollment students. The College anticipates implementation of the new enrollment plan next fall as it begins to recruit new freshman for the 2019-2020 fiscal year.

Requests for Information

This financial report is designed to provide a general overview for all those with an interest in the College's finances and to show the College's accountability for the money it receives. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to Snow College, Controller's Office, 150 East College Avenue, Ephraim, Utah 84627.

FINANCIAL STATEMENTS

SNOW COLLEGE STATEMENT OF NET POSITION AT JUNE 30, 2017	
ASSETS	
Current assets	
Cash and cash equivalents (Notes 1 and 2)	\$6,239,487
Short-term investments (Notes 1 and 2)	3,597,465
Accounts, interest, and pledges receivable, net (Note 3)	656,521
Accounts due from primary government (Note 6)	1,092,901
Inventories (Note 1)	139,696
Prepaid expenses and other assets	80,374
Total current assets	11,806,444
Name and the second of the sec	
Noncurrent assets	0.550.570
Restricted cash and cash equivalents (Notes 1 and 2)	2,669,678
Restricted investments (Notes 1 and 2)	8,011,956
Investments (Notes 1 and 2)	5,699,543
Capital assets, net (Note 4)	89,197,934
Total noncurrent assets	105,579,111
Total assets	117,385,555
DEFERRED OUTFLOWS OF RESOURCES	
Deferred outflows relating to pensions (Note 8)	2,058,003
Total deferred outflows of resources	2,058,003

continued

SNOW COLLEGE STATEMENT OF NET POSITION AT JUNE 30, 2017

LIABILITIES	
Current liabilities	
Accounts payable and accrued liabilities (Note 5)	1,068,183
Accounts due to primary government (Note 6)	1,014,963
Unearned revenue (Note 1)	422,410
Deposits	509,818
Compensated absences and termination benefits (Notes 1 and 7)	702,315
Contracts payable (Note 7)	65,354
Bonds payable (Note 7)	542,060
Total current liabilities	4,325,103
Noncurrent liabilities	
Compensated absences and termination benefits (Notes 1 and 7)	503,807
Contracts payable (Note 7)	759,020
Bonds payable (Note 7)	13,962,084
Net pension liability (Note 8)	4,750,002
Total noncurrent liabilities	19,974,913
DEFERRED INFLOWS OF RESOURCES	
Deferred inflows relating to pensions (Note 8)	579,618
Total deferred inflows of resources	579,618
NET POSITION	
Net investment in capital assets	74,007,092
Restricted for:	
Nonexpendable items	
Scholarships	5,707,220
Expendable items	
Scholarships	1,978,078
Debt	2,100,111
Other	5,112,858
Unrestricted	5,658,565
Total net position	\$94,563,924

The accompanying notes are an integral part of these financial statements.

SNOW COLLEGE STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEAR ENDED JUNE 30, 2017

OPERATING REVENUES AND EXPENSES

Revenues	
Student tuition and fees (net of allowances of \$6,261,652)	\$9,370,017
Operating contracts	221,041
Sales and services of educational departments (net of cost of sales of \$47,600)	110,901
Auxiliary enterprises (net of allowances of \$784,194)	3,275,965
Other operating revenues	1,873,538
Total operating revenues	14,851,462
Expenses	
Compensation and benefits	29,528,383
Actuarial calculated pension expense	1,141,919
Scholarships	4,369,404
Supplies and other services	9,257,750
Utilities	1,559,611
Depreciation	4,500,453
Other operating expenses	467,041
Total operating expenses	50,824,561
Operating loss	(35,973,099)
NONOPERATING REVENUES (EXPENSES)	
State appropriations	24,859,038
Gifts	1,090,551
Nonoperating grants	8,668,033
Investment and interest income	1,061,290
Other nonoperating revenues (expenses)	(858,084)
Total nonoperating revenues	34,820,828
Income (loss) before capital and permanent endowment revenues	(1,152,271)
Capital Appropriations	948,369
Additions to permanent endowments	101,044
Total capital and permanent endowment revenue	1,049,413
ncrease (decrease) in net position	(102,858)
NET POSITION	
NET POSITION Net position – beginning of year	94,666,782

The accompanying notes are an integral part of these financial statements.

SNOW COLLEGE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

CASH FLOWS FROM OPERATING ACTIVITIES	
Receipts from tuition and fees	\$10,204,017
Receipts from operating contracts	221,041
Receipts from auxiliary enterprises	4,060,159
Collection of loans to students	10,565
Other receipts	2,007,055
Payments to suppliers	(10,687,741)
Payments for student scholarships	(4,369,404)
Payments for employee services and benefits	(30,372,716)
Net cash used by operating activities	(28,927,024)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES	
State appropriations	23,282,358
Receipts from grants and contracts	7,763,695
Receipts from gifts	930,951
Receipts for permanent endowments	101,044
Net cash provided by noncapital financing activities	32,078,048
CASH FLOWS FROM CAPITAL FINANCING ACTIVITIES	
Capital Appropriations	948,369
Purchases of capital assets	(4,560,229)
Proceeds from sale of capital assets	95,500
Interest paid on capital debt and leases	(614,046)
Principal paid on capital debt and leases	(634,244)
Net cash used by capital financing activities	(4,764,650)
CASH FLOWS FROM INVESTING ACTIVITIES	
Proceeds from sale/maturity of investments	6,913,348
Receipt of interest/dividends from investments	480,716
Purchase of investments	(7,881,214)
Net cash used by investing activities	(487,150)
Net decrease in cash	(2,100,776)
Cash and cash equivalents – beginning of year	11,009,941

continued

continued

SNOW COLLEGE STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

RECONCILIATION OF NET OPERATING LOSS TO NET CASH USED BY OPERATING ACTIVITIES

Operating loss	\$(35,973,099)
Adjustments to reconcile net loss to net cash used by operating activities:	
Depreciation expense	4,500,453
Repair and maintenance expense paid by State	1,576,680
Other operating activites not requiring cash	20,370
Changes in assets and liabilities:	
Receivables, net	561,434
Loans receivable, net	10,565
Inventories	(7,988)
Prepaid expenses	105,277
Accounts payable and accrued liabilities	(37,713)
Unearned revenue	35,483
Deposits	(16,072)
Compensated absences and termination benefits	146,142
Net pension asset	172
Deferred outflows of resources	(297,185)
Net pension liability	300,637
Deferred inflows of resources	147,820
Net cash used by operating activities	\$(28,927,024)
NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES	
Adjustments in fair value of investments	\$580,574
In Kind Donations	189,770
In Kind pledge receivable receipts	495,970
Total noncash activities	\$1,266,314

The accompanying notes are an integral part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

For the Year Ended June 30, 2017

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. REPORTING ENTITY

The preceding financial statements present the financial position, the changes in financial position, and cash flows of the Snow College reporting entity (College). The College is considered a component unit of the State of Utah because it receives appropriations from and is financially accountable to the State. The financial activity of the College is included in the State's Comprehensive Annual Financial Report.

The financial statements include the accounts of the College, all auxiliary enterprises, and other restricted and unrestricted funds of the College. The College has considered all potential component units for which it is financially accountable and other organizations for which the nature and significance of their relationship with the College are such that exclusion would cause the College's financial statements to be misleading or incomplete.

The Snow College Foundation (Foundation) is a legally separate, tax-exempt component unit of the College. The Foundation acts primarily as a fund-raising organization to supplement the resources that are available to the College in support of its programs. The majority of the resources or income the Foundation holds is restricted to the activities of the College by the donors. These restricted resources held by the Foundation can only be used by, or for the benefit of, the College. For these reasons the

Foundation is considered a component unit of the College and is presented in the College's financial statements as a blended component unit. (For condensed financial statements of the Foundation, refer to Note 12.)

B. BASIS OF ACCOUNTING

Under the provisions of the Governmental Accounting Standards Board (GASB), the College is permitted to report as a special-purpose government engaged in business-type activities (BTA). BTA reporting requires the College to present only the proprietary type financial statements and other required supplementary information schedules. This includes Management's Discussion and Analysis; a Statement of Net Position; a Statement of Revenues, Expenses, and Changes in Net Position; a Statement of Cash Flows; and notes to the financial statements and required supplementary information regarding the College's participation in defined benefit pension plans. The required financial statements described above are prepared using the economic resources measurement focus and the accrual basis of accounting. Fund financial statements are not required for BTA reporting.

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America, as prescribed by GASB.

C. CASH EQUIVALENTS

The College considers all highly liquid investments with an original maturity of three months or less to be

cash equivalents. Funds invested through the Utah Public Treasurers' Investment Fund (PTIF) are also considered cash equivalents.

D. INVESTMENTS

Investments are recorded at fair value in accordance with GASB Statement No. 72, Fair Value Measurement and Application. Accordingly, the change in fair value of investments is recognized as an increase or decrease to investment assets and investment income. The College distributes earnings from pooled investments based on the average daily investment of each participating account; or for endowments, according to the College's spending policy.

E. ACCOUNTS RECEIVABLE

Accounts receivable consist of tuition and fee charges to students and auxiliary enterprise services provided to students, faculty and staff, the majority of each residing in the State of Utah. Accounts receivable also include amounts due from the Federal Government, local governments, or private sources, in connection with reimbursement of allowable expenditures made pursuant to the College's grants and contracts. Accounts receivable are recorded net of estimated uncollectible amounts.

F. INVENTORIES

Inventories are stated at the lower of cost or market or on a basis which approximates cost determined on the first-in, first-out method.

G. RESTRICTED CASH AND CASH EQUIVALENTS

Cash and cash equivalents that are externally restricted to maintain sinking or reserve funds, or to purchase or construct capital or other restricted assets, are classified as restricted assets in the Statement of Net Position.

H. CAPITAL ASSETS

Capital assets are recorded at cost at the date of acquisition, or acquisition value at the date of donation in the case of gifts. For equipment, the College's capitalization policy includes all items with a unit cost of \$5,000 or more, and an estimated useful life greater than one year. Renovations to buildings, infrastructure, and land improvements that increase capacity or extend the useful life of the asset, with a cost of \$100,000 or more are capitalized. Routine repairs and maintenance are charged to operating expense in the year in which the expense was incurred. All land is capitalized and not depreciated.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets: 30-40 years for buildings; 20 years for infrastructure, land improvements, and library collections; and 5 years for equipment.

I. UNEARNED REVENUES

Unearned revenues include amounts received for tuition and fees and certain auxiliary activities prior to the end of the fiscal year but related to the subsequent accounting period.

J. COMPENSATED ABSENCES AND TERMINATION BENEFITS

Compensated Absences

Non-academic full-time College employees earn vacation leave for each month worked at a rate between 6 and 22 days per year. Vacation time may be used as it is earned. A maximum of 240 hours is allowed to be carried over into the next vacation year, which begins January 1. Upon termination, no more than the maximum plus the current year earned vacation is payable to the employee.

Full-time professional and classified staff earn sick leave at the rate of one day earned for each month worked to a maximum of 130 days of unused sick leave. No payment will be made for unused sick leave in the event of termination. After an employee has accumulated 65 days of unused sick leave, that employee can convert a maximum of 4 days per year of accrued sick leave to vacation leave.

A liability is recognized in the Statement of Net Position for vacation payable to the employees at the statement date.

Termination Benefits

The College may provide termination benefits, by means of an early retirement program to qualified full-time salaried employees, that are approved by the College President and Board of Trustees in accordance with College policy as approved by the State Board of Regents, and where the early retirement is in the mutual best interest of the employee and the College. Qualified employees are full time employees who are at least 60 years of age, whose age combined with total years of service to the College total to at least 75. Termination benefits may include a monthly stipend of up to 20% of the retiree's salary at the time of the early retirement request. The monthly stipend is payable for three years or until the retiree reaches full retirement age as defined by the Social Security Administration. This stipend is adjusted annually by cost of living adjustments (COLA). The health and dental insurance benefit is payable by the College for three years or until the retiree reaches the Medicare eligibility age of 65. Any increases in health and dental insurance premiums is passed onto the retiree.

There were 4 new retirees who received termination benefits under the College's early retirement program during fiscal year 2017.

The College has recorded a liability for the cost of these termination benefits including an annual inflation adjustment of 5% for insurance in fiscal year 2017 and for each additional year thereafter. The liability was calculated using a discount rate of 0.412%, which is based on the 3 year average return of the Utah Public Treasurers' Investment Fund (PTIF). The cost of termination benefits is funded on a pay-as-you-go basis. Termination benefits expense for the year ended June 30, 2017 was \$143,518.

K. PENSIONS

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Utah Retirement Systems Pension Plan (URS) and additions to/deductions from URS's fiduciary net position have been determined on the same basis as they are reported by URS. For this purpose, benefit payments (including refunds of employee contributions) are now recognized when due and payable in accordance with the benefits terms. Investments are reported at fair value.

L. DEFERRED OUTFLOWS/INFLOWS OF RESOURCES

In addition to assets, the College's financial statements report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and will not be recognized as an outflow of resources (expense/expenditure) until then. In addition to liabilities, the College's financial statements report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and will not be recognized as an inflow of resources (revenue) until that time.

M. NONCURRENT LIABILITIES

Noncurrent liabilities include (1) principal amounts of bonds and contracts payable with maturities greater than one year, (2) estimated amounts for accrued compensated absences and termination benefits, and (3) other liabilities that will not be paid within the next fiscal year.

N. NET POSITION

The College's net position is classified as follows:

Net Investment in Capital Assets: This represents the College's total investment in capital assets, net of accumulated depreciation and outstanding debt obligations related to those capital assets.

Restricted net position - expendable: Restricted expendable net position includes resources in which the College is legally or contractually obligated to spend resources in accordance with restrictions imposed by external third parties.

Restricted net position – nonexpendable: Nonexpendable restricted net position consists of endowment and similar type funds in which donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

Unrestricted net position: Unrestricted net position represents resources derived from student tuition and fees, state appropriations, and sales and services of educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational and general operations of the College, and may be used at the discretion of the governing board to meet current expenses for any legal purpose. Auxiliary enterprises, are substantially self-supporting activities that provide services for students, faculty, and staff.

When an expense is incurred for purposes for which both restricted and unrestricted net positions are available for use, it is the College's policy to use restricted resources first, then unrestricted resources as they are needed.

O. CLASSIFICATION OF REVENUES AND EXPENSES

The College has classified its revenues and expenses as either operating or nonoperating according to the following criteria:

Operating revenues and expenses: Operating revenues and expenses include activities that have the characteristics of exchange transactions, such as (1) student tuition and fees, net of scholarship discounts and allowances, (2) sales and services of auxiliary enterprises, net of scholarship discounts and allowances (Note: when auxiliary enterprises revenue results from other activities, e.g., student fees, gifts, contracts, etc., the revenue is shown with those activities), (3) interest on institutional student loans, (4) the cost of providing services, (5) administration expenses, and (6) depreciation of capital assets.

Nonoperating revenues and expenses: Nonoperating revenues and expenses include activities that have the characteristics of non-exchange transactions, such as gifts and contributions, expenses not meeting the definition of operating expenses, and other revenue sources that are defined as nonoperating sources by GASB Statement No. 9, Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting, and GASB Statement No. 34, Basic Financial Statements -

and Management's Discussion and Analysis - for State and Local Governments, such as state appropriations, grants, and investment income.

P. SCHOLARSHIP DISCOUNTS AND ALLOWANCES

Student tuition and fee revenues, and certain other revenues from students, are reported net of scholarship discounts and allowances in the Statement of Revenues, Expenses, and Changes in Net Position. Scholarship discounts and allowances are the difference between the stated charge for goods and services provided by the College, and the amount that is paid by students and/or third parties making payments on the students' behalf. Certain governmental grants, such as Pell grants, and other federal, state, or nongovernmental programs, are recorded as either operating or nonoperating revenues in the College's financial statements. To the extent that revenues from such programs are used to satisfy tuition and fees and other student charges, the College has recorded a scholarship discount and allowance.

NOTE 2. DEPOSITS AND INVESTMENTS

Cash & Cash Equivalents and Investments

Cash and Cash Equivalents are generally considered short-term, highly liquid investments with a maturity of three months or less from the purchase date.

Investments are recorded at fair value in accordance with GASB Statement No. 72, Fair Value Measurement and Application. Accordingly, the change in fair value of investments is recognized as an increase or decrease to investment assets and investment income. The College does not have a spending policy for distributions of pooled investments or endowments.

A. DEPOSITS

Custodial Credit Risk

Custodial credit risk is the risk that, in the event of a bank failure, the College's deposits may not be returned to it. The College does not have a formal deposit policy for custodial credit risk. As of June 30, 2017, \$2,255,447 of the College's bank balances of \$2,891,053 was uninsured and uncollateralized.

B. INVESTMENTS

The State of Utah Money Management Council has the responsibility to advise the State Treasurer about investment policies, promote measures and rules that will assist in strengthening the banking and credit structure of the state, and review the rules adopted under the authority of the State of Utah Money Management Act (Utah Code, Title 51, Chapter 7) that relate to the deposit and investment of public funds.

Except for endowment funds, the College follows the requirements of the Utah Money Management Act in handling its depository and investment transactions. The Act requires the depositing of College funds in a qualified depository. The Act defines a qualified depository as any financial institution whose deposits are insured by an agency of the Federal Government and which has been certified by the State Commissioner of Financial Institutions as meeting the requirements of the Act and adhering to the rules of the Utah Money Management Council.

For endowment funds, the College follows the requirements of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) and the College's Endowment Fund Investment Policy.

The Money Management Act defines the types of securities authorized as appropriate investments for the College's non-endowment funds and the conditions for making investment transactions. Investment transactions may be conducted only through qualified depositories, certified dealers, or directly with issuers of the investment securities.

Statutes authorize the College to invest in negotiable or nonnegotiable deposits of qualified depositories and permitted negotiable depositories; repurchase and reverse repurchase agreements; commercial paper that is classified as "first tier" by two nationally recognized statistical rating organizations; bankers' acceptances; obligations of the United States Treasury including bills, notes, and bonds; obligations, other than mortgage derivative products, issued by U.S. government

sponsored enterprises (U.S. Agencies) such as the Federal Home Loan Bank System, Federal Home Loan Mortgage Corporation (Freddie Mac), and Federal National Mortgage Association (Fannie Mae); bonds, notes, and other evidence of indebtedness of political subdivisions of the State; fixed rate corporate obligations and variable rate securities rated "A" or higher, or the equivalent of "A" or higher, by two nationally recognized statistical rating organizations; shares or certificates in a money market mutual fund as defined in the Money Management Act; and the Utah State Public Treasurers' Investment Fund.

The Utah State Treasurer's Office operates the Public Treasurers' Investment Fund (PTIF). The PTIF is available for investment of funds administered by any Utah public treasurer and is not registered with the SEC as an investment company. The PTIF is authorized and regulated by the Money Management Act. The Act established the Money Management Council which oversees the activities of the State Treasurer and the PTIF and details the types of authorized investments. Deposits in the PTIF are not insured or otherwise guaranteed by the State of Utah, and participants share proportionally in any realized gains or losses on investments.

The UPMIFA and the College's Endowment Investment Policy allow the College to invest endowment funds (including gifts, devises, or bequests of property of any kind from any source) in any of the above investments or any of the following subject to satisfying certain criteria: mutual funds registered with the Securities and Exchange Commission, investments sponsored by the Common Fund; any investment made in accordance with the donor's directions in a written instrument; investments in corporate stock listed on a major exchange (direct ownership); and any alternative investment funds that derive returns primarily from high yield and distressed debt (hedged or non-hedged), private capital (including venture capital and private equity), natural resources, and private real estate assets or absolute return and long/short hedge funds.

Fair Value of Investments

The College measures and records its investments using fair value measurement guidelines established by generally accepted accounting principles. These guidelines recognize a three-tiered fair value hierarchy, as follows:

- Level 1: Quoted prices for identical investments in active markets;
- Level 2: Observable inputs other than quoted market prices; and,
- Level 3: Unobservable inputs.

At June 30, 2017, the College had the following recurring fair value measurements.

FAIR VALUE MEASUREMENTS	6/30/2017	LEVEL 1	LEVEL 2	LEVEL 3
Investments by fair value level				
Debt Securities				
Corporate Bonds	\$7,661,832	\$-	\$7,661,832	\$-
U.S. Agency	1,347,747	1,347,747	_	
Municipal/Public Bonds	501,750	_	501,750	_
Bond Mutual Funds	3,294,192	3,294,192	-	-
Utah Public Treasurers' Investment Fund	6,278,820	_	6,278,820	_
Total debt securities	19,084,341	4,641,939	14,442,402	
Equity Securities				
Common and preferred stock	569,243	569,243	_	
Equity Mutual Funds	4,600,772	4,600,772	_	_
Total equity securities	5,170,015	5,170,015	-	
Other				
Assets Held for Resale	42,437	-	-	42,437
Total investments by fair value level	\$24,296,793	\$9,811,954	\$14,442,402	\$42,437

Debt and equity securities classified in Level 1 are valued using prices quoted in active markets for those securities. Debt and equity securities classified in Level 2 are valued using the following approaches:

- Corporate and Municipal Bonds: quoted prices for similar securities in active markets; and
- Utah Public Treasurers' Investment Fund: application of the June 30, 2017 fair value factor, as calculated by the Utah State Treasurer, to the College's ending balance in the Fund.

Other Investments classified in Level 3 are valued using the present value of expected future sales.

Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The College's policy for managing its exposure to fair value loss arising from increasing interest rates is to comply with the State's Money Management Act or the UPMIFA and Endowment Investment Policy, as applicable. For non-endowment funds, Section 51-7-11 of the Money Management Act requires that the remaining term to maturity of investments may not exceed the period of availability of the funds to be invested. The Act further limits the remaining term to maturity on all investments in commercial paper, bankers' acceptances, fixed rate negotiable deposits, and fixed rate corporate obligations to 270 days - 15 months or less. The Act further limits the remaining term to maturity on all investments in obligations of the United States Treasury; obligations issued by U.S. government sponsored enterprises; and bonds, notes, and other evidence of indebted-

ness of political subdivisions of the State to 10 years for institutions of higher education. In addition, variable rate negotiable deposits and variable rate securities may not have a remaining term to final maturity exceeding 3 years. For endowment funds, the College's Endowment Investment Policy is more general, requiring only that investments be made as a prudent investor would, by considering the purposes, terms, distribution requirements, and other circumstances of the endowments and by exercising reasonable care, skill, and caution.

As of June 30, 2017, the College had the following investments and maturities:

INVESTMENTS AND MATURITIES					
Investment Maturities (in Years)					
Investment Type	Fair Value	< 1	1-5	6-10	> 10
U.S. Agencies	\$1,347,747	\$-	\$1,347,747	\$-	\$-
Municipal/Public Bonds	501,750	501,750	_	_	_
Bond Mutual Funds	3,294,192	_	1,431,236	1,848,843	14,113
Corporate Bonds	7,661,832	3,320,151	4,341,681	_	_
Utah Public Treasurers' Investment Fund	6,278,820	6,278,820	_	_	_
	\$19,084,341	\$10,100,721	\$7,120,664	\$1,848,843	\$14,113



Credit Risk

Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The College's policy for reducing its exposure to credit risk

is to comply with the State's Money Management Act, the UPMIFA, and the Endowment Investment Policy, as previously discussed.

At June 30, 2017, the College had the following investments and quality ratings:

INVESTMENTS AND QUALITY RA	TINGS					
	Quality Ratings					
Investment Type	Fair Value	AAA	AA	А	BBB	Unrated
U.S. Agencies	\$1,347,747	\$1,347,747	\$-	\$-	\$-	\$-
Municipal/Public Bonds	501,750	_	501,750	_	_	_
Bond Mutual Funds	3,294,192	_	_	_	_	3,294,192
Corporate Bonds	7,661,832	_	1,393,207	4,913,777	1,354,848	_
Utah Public Treasurers' Investment Fund	6,278,820	_	-	-	_	6,278,820
	\$19,084,341	\$1,347,747	\$1,894,957	\$4,913,777	\$1,354,848	\$9,573,012

Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer. The College's policy for reducing this risk of loss is to comply with the Rules of the Money Management Council or the UPMIFA and the Endowment Investment Policy, as applicable. Rule 17 of the Money Management Council limits non-endowment fund investments in a single issuer of commercial paper and corporate obligations to 5-10% depending upon the total dollar amount held in the portfolio at the time of purchase. For endowment funds, the Endowment Investment Policy references the State Board of Regents Rule 541, Management Reporting of Institutional Investments (Rule 541), which requires that a minimum of 25% of the overall endowment portfolio be invested in fixed income or cash equivalents. Also, the overall endowment portfolio cannot consist of more than 75% equity investments. Rule 541 also limits investments in alternative investment funds, as allowed by

Rule 541, to between 0% and 30% based on the size of the College's endowment fund.

At June 30, 2017, the College did not hold more than 5% of total investments in any single security.

Custodial Credit Risk

For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the College will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The College does not have a formal policy for custodial credit risk. As of June 30, 2017, the College had \$5,186,403 in corporate bonds, \$501,750 in municipal/ public bonds, and \$99,083 in U.S. agency bonds which were held by the investment counterparty. In addition, as of June 30, 2017 the College had \$2,475,429 in corporate bonds and \$1,248,655 in U.S. agency bonds which were held by the counterparty's trust department or agent but not in the government's name.

NOTE 3. RECEIVABLES

ACCOUNTS, INTEREST, AND PLEDGES RECEIVABLE AT JUNE 30, 2017 CONSISTED OF THE FOLLOWING:

	Balance	Current Portion
Student tuition and fees receivable	\$251,694	\$251,694
Grants and contracts receivable	437,371	437,371
Auxiliary enterprises and other receivables	185,676	185,676
Pledges receivable	5,000	5,000
Allowance for doubtful accounts	(223,220)	(223,220)
Net accounts, interest, and pledges receivable	\$656,521	\$656,521



NOTE 4. CAPITAL ASSETS

CAPITAL ASSETS AT JUNE 30, 2017 CONSIST (OF THE FOLLOWING:			
	June 30, 2016	Additions	Deletions	June 30, 2017
Capital Assets not being depreciated				
Land	\$3,390,127	\$324,367	\$328,053	\$3,386,441
Works of Art	310,500	58,600	_	369,100
Construction in Progress	233,999	2,516,851	24,494	2,726,356
Capital Assets being depreciated				
Buildings	139,450,076	983,574	-	140,433,650
Improvements	7,924,512	105,482	_	8,029,994
Equipment	6,984,570	713,748	231,013	7,467,305
Library materials	1,321,571	17,207	27,460	1,311,318
Total capital assets	159,615,355	4,719,829	611,020	163,724,164
Less accumulated depreciation:				
Buildings	58,173,382	3,584,446	-	61,757,828
Improvements	5,281,440	320,674	_	5,602,114
Equipment	5,935,702	552,384	226,696	6,261,390
Library materials	889,409	42,949	27,460	904,898
Total accumulated depreciation	70,279,933	4,500,453	254,156	74,526,230
Total capital assets, net of depreciation	\$89,335,422	\$219,376	\$356,864	\$89,197,934

NOTE 5. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

ACCOUNTS PAYABLE AND ACCRUED LIABILITIES AT JUNE 30, 2017 CONSIST OF THE FOLLOWING:	
	June 30, 2017
Vendors payable	\$647,817
Wages payable	322,162
Federal payroll tax payable	57,590
Interest payable	30,391
Other payroll accruals	10,223
Total accounts payable and accrued liabilities	\$1,068,183

NOTE 6. RELATED PARTY TRANSACTIONS

The College receives and provides services, supplies, repairs and maintenance, and capital projects through departments, agencies, and other component units of the State of Utah. The following tables summarize the amounts due from and to these entities for services and supplies as of the year ended June 30, 2017.

RELATED PARTY RECEIVABLES CONSISTED OF THE FOLLOWING AT JUNE 30, 2017:	
	Balance
University of Utah	\$121
Utah Department of Agriculture and Food	39,943
Utah Department of Corrections	46,510
Utah Department of Emergency Management	4,750
Utah Department of Work Force Services	26,233
Utah Division of Facilities Construction and Management	816,303
Utah State Office of Education	111,345
Utah State Tax Commission	37,723
Utah State University	9,973
Total	\$1,092,901

RELATED PARTY PAYABLES CONSISTED OF THE FOLLOWING AT JUNE 30, 2017:	
State of Utah Department of Administrative Services	\$694,109
University of Utah	248,137
Utah State Tax Commission	72,717
Total	\$1,014,963

NOTE 7. LONG-TERM LIABILITIES

CHANGES IN LONG-TERM LIABILITIES FOR THE YEAR ENDED JUNE 30, 2017 WAS AS FOLLOWS:

	June 30, 2016 Balance	Additions	Reductions	June 30, 2017 Balance	Current Portion
Net Pension Liability	\$4,449,365	\$300,637	\$-	\$4,750,002	\$-
Compensated absences	800,575	670,277	643,827	827,025	502,304
Termination benefits	259,405	143,518	23,826	379,097	200,011
Contracts payable	888,266	_	63,892	824,374	65,354
Contracts due to primary government	48,292	_	48,292	_	_
Bonds payable	14,885,000	_	515,000	14,370,000	535,000
Unamortized bond premium/discount	141,204	_	7,060	134,144	7,060
Total long-term liabilities	\$21,472,107	\$1,114,432	\$1,301,897	\$21,284,642	\$1,309,729

A. Contracts Payable

The College obtained South Sanpete School District's old Ephraim Elementary School property in fiscal year 2010 for \$1,500,000 to be paid in 20 equal annual installments of \$75,000. The agreement contains no interest rate; therefore, the College used an effective interest rate of 2% to discount the contracts payable and record the cost of the property at the discounted amount. The final principal and interest payment is in fiscal year 2029.

In fiscal year 2012, the Foundation obtained the home and property located at 24 South 100 East, Ephraim for \$60,000 to be paid in 120 monthly installments of \$636. This contract has an interest rate of 5.0% with the final principal and interest payment in fiscal year 2022. The home and property was valued at \$120,000 when obtained. The remaining \$60,000, after the contract consideration, was donated to the Foundation.

FUTURE COMMITMENTS FOR THE	E CONTRACTS PAYABLE AS OF JUNE 30), 2017 ARE AS FOLLOWS:	
Fiscal Year	Principal	Interest	Total
2018	65,354	17,283	82,637
2019	66,854	15,782	82,636
2020	68,395	14,241	82,636
2021	69,977	12,659	82,636
2022	68,393	11,062	79,455
2023-2027	339,784	35,218	375,002
2028-2029	145,617	4,383	150,000
Total	\$824,374	\$110,628	\$935,002

B. Bonds Payable

In June 2011, the State Board of Regents issued revenue bonds (Series 2011, \$16,810,000 2.00% - 4.5% maturing June 2013 through June 2036) on behalf of the College to provide funds for the construction of a student housing facility on the College's Ephraim campus. These bonds are not an indebtedness of the State of Utah, the College, or the Board of Regents, but are special limited obligations of the Board of Regents, payable from and secured solely by the Pledged Revenues

which consist of 1) the Net Operating Revenues of the College's Student Housing System, 2) Student Building Fees, 3) any Pledged Discretionary Investment Income, and 4) earnings on certain funds and accounts created under the Bond Indenture. In addition, the bonds are insured by Assured Guaranty Municipal Corporation for the timely payment of principal and interest. Interest is payable June 15 and December 15 of each year. Principal payments are due June 15. For fiscal year 2017, interest incurred on the bonds was \$601,898.

FOR THE YEAR ENDED JUNE 30, 2017, THE RECEIPTS AND DISBURSEMENTS OF PLEDGED REVENUES WERE AS FOLLOWS:

	June 30, 2017
Receipts	
Housing system revenue	\$1,579,397
Student building fees	505,007
Bond account earnings	630
Total receipts	2,085,034
Disbursements	
Housing system expenses	822,905
Excess of Pledged Receipts over Expenses	\$1,262,129
Debt Service Principal and Interest Payments	\$1,116,898



THE SCHEDULED MATURITIES OF TH	E REVENUE BONDS ARE A	S FOLLOWS:	
Fiscal Year	Principal	Interest	Total
2018	\$535,000	\$581,298	\$1,116,298
2019	550,000	567,922	1,117,922
2020	565,000	551,423	1,116,423
2021	585,000	534,472	1,119,472
2022	605,000	511,073	1,116,073
2023-2027	3,385,000	2,202,212	5,587,212
2028-2032	2,375,000	1,463,048	3,838,048
2033-2036	5,770,000	461,475	6,231,475
Total bonds outstanding	\$14,370,000	\$6,872,923	\$21,242,923
Bond premium	134,144	-	134,144
Total bonds payable	\$14,504,144	\$6,872,923	\$21,377,067

NOTE 8. PENSION PLANS AND RETIREMENT BENEFITS

Eligible Employees of the College are covered by the Utah Retirement Systems and the Teachers Insurance and Annuity Association (TIAA). Employees may also participate in defined contributions plan consisting of 401(k) and 457 plans managed by the Systems and TIAA.

A. Defined Benefit Plans

Eligible plan participants are provided with pensions through the Utah Retirement Systems (URS). Utah Retirement Systems are comprised of the following Pension Trust Funds:

- Public Employees Noncontributory Retirement System (Noncontributory System)
- Public Employees Contributory Retirement System (Contributory System) are multiple employer, cost sharing, retirement systems.
- Public Safety Retirement System (Public Safety System) is a mixed agent and cost-sharing, multiple-employer public employee retirement system;
- Tier 2 Public Employees Contributory Retirement System (Tier 2 Public Employee System) is

a multiple employer public employees, retirement system;

The Tier 2 Public Employees System became effective July 1, 2011. All eligible employees beginning on or after July 1, 2011, who have no previous service credit with any of the Systems, are members of the Tier 2 Retirement System.

The Utah Retirement Systems (Systems) are established and governed by the respective sections of Title 49 of the Utah Code Annotated 1953, as amended. The Systems' defined benefit plans are amended statutorily by the State Legislature. The Utah State Retirement Office Act in Title 49 provides for the administration of the Systems under the direction of the Utah State Retirement Board, whose members are appointed by the Governor. The Systems are fiduciary funds defined as pension (and other employee benefit) trust funds. URS is a component unit of the State of Utah. Title 49 of the Utah Code grants the authority to establish and amend the benefit terms.

URS issues a publicly available financial report that can be obtained by writing to the Utah Retirement Systems, 560 E. 200 S., Salt Lake City, Utah 84102 or visiting the website: www.urs.org.

URS provides retirement, disability, and death benefits.

RETIREMENT BENEFITS ARE AS FOLLOWS:					
System	Final Average Salary	Years of Service Required and/or age eligible for benefit	Benefit percent per year of ser- vice	COLA**	
Noncontributory System	Highest 3 years	30 years any age 25 years any age* 20 years age 60* 10 years age 62* 4 years age 65	2.0% per year all years	Up to 4%	
Contributory System	Highest 5 years	30 years any age 25 years any age* 20 years age 60* 10 years age 62* 4 years age 65	1.25% per year to June 1975; 2.00% per year July 1975 to present	Up to 4%	
Public Safety System	Highest 3 years	20 years any age 10 years age 60 4 years age 65	2.5% per year up to 20 years; 2.0% per year over 20 years	up to 2.5% or 4% depending on the employer	
Tier 2 Public Employees System	Highest 5 years	35 years any age 20 years age 60* 10 years age 62* 4 years age 65	1.5% per year all years	Up to 2.5%	

^{*} with actuarial reductions

^{**} all post-retirement cost-of-living adjustments are non-compounding and are based on the original benefit. The cost-of-living adjustments are also limited to the actual Consumer Price Index (CPI) increase for the year, although unused CPI increases not met may be carried forward to subsequent years.



Contributions

As a condition of participation in the Systems, employers and/or employees are required to contribute certain percentages of salary and wages as authorized by statute and specified by the Utah State Retirement Board. Contributions are actuarially determined as an amount that, when combined with employee contributions (where applicable), is expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded actuarial accrued liability. Contribution rates as of June 30, 2017 are as follows:

EMPLOYER CONTRIBUTION RATES		
	Paid by Employer for Employee	Employer
Contributory System		
12 - State & School Division Tier 1	6.00%	17.70%
112 - State & School Division Tier 2	N/A	18.24%
Noncontributory System		
16 - State & School Division Tier 1	N/A	22.19%
Public Safety Retirement Systems		
Noncontributory		
42 - State with 4% COLA	N/A	41.35%

Tier 2 rates include a statutory required contribution to finance the unfunded actuarial accrued liability of Tier 1 plans.

For fiscal year ended June 30, 2017, the employer and employee contributions to the Systems were as follows:

EMPLOYER AND EMPLOYEE CONTRIBUTIONS TO THE SYSTEMS		
	Employer Contributions	Employee Contributions
Noncontributory System	\$857,936	N/A
Contributory System	7,504	_
Public Safety Retirement Systems	28,416	_
Tier 2 Public Employees System	80,703	_
Total Contributions	\$974,559	\$-

Contributions reported are the URS Board approved required contributions by System. Contributions in the Tier 2 Systems are used to finance the unfunded liabilities in the Tier 1 Systems.

Pension Assets, Liabilities, Expense and Deferred Outflows of Resources and Deferred Inflows of Resources related to Pensions

At June 30, 2017, the College reported a net pension asset of \$0 and a net pension liability of \$4,750,002.

NET PENSION ASSETS AND NET PENSION LIABILITIES DECEMBER 31, 2016						
	Net	Net	Duo o o uti o uno to	Proportionate Share	Classacia	
	Pension Asset	Pension Liability	Proportionate Share	December 31, 2015	Change (Decrease)	
Noncontributory System	\$-	\$4,539,676	0.1400738%	0.1367422%	0.0033160%	
Contributory System	-	85,814	0.1566075%	0.1293011%	0.0273064%	
Public Safety System	-	117,962	0.0551717%	0.0338498%	0.0213219%	
Tier 2 Public Employees System		6,550	0.0587211%	0.0785855%	(0.0198644)%	
Total Net Pension Asset/Liability	\$-	\$4,750,002				

The net pension asset and liability were measured as of December 31, 2016 and the total pension liability used to calculate the net pension asset and liability was determined by an actuarial valuation as of January 1, 2016 and rolled forward using generally accepted actuarial procedures. The proportion of the net pension asset and liability is equal to the ratio of the employer's actual contributions to the Systems during the plan year over the total of all employer contributions to the Systems during the plan year.

For the year ended June 30, 2017, the College recognized a pension expense of \$1,141,918.

At June 30, 2017, the College's portion of the reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

DEFFERED OUTFLOWS AND INFLOWS OF RESOURCES		
	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$-	\$257,039
Changes in Assumptions	497,127	59,489
Net difference between projected and actual earnings on pension plan investments	916,778	263,090
Changes in proportion and differences between contributions and proportionate share of contributions	154,692	_
Contributions subsequent to the measurement date	489,406	_
Total	\$2,058,003	\$579,618

Of the amount reported as deferred outflows of resources related to pension, \$489,406 resulted from contributions made by the College prior to our fiscal year end, but subsequent to the measurement date of December 31, 2016.

These contributions will be recognized as a reduction of net pension liability in the upcoming fiscal year. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

Year Ended December 31,	Net Deferred Outflows (Inflows) of Resources
2017	\$310,175
2018	323,836
2019	384,932
2020	(32,478)
2021	254
Thereafter	2,261

Actuarial Assumptions

The total pension liability in the December 31, 2016 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation

2.60 Percent

Salary Increases

3.35 - 10.35 Percent, average, including inflation

Investment Rate of Return

7.20 Percent, net of pension plan investment expense, including inflation

Mortality rates were developed from actual experience and mortality tables, based on gender, occupation, and age, as appropriate, with adjustments for future improvement in mortality based on Scale AA, a model developed by the Society of Actuaries.

The URS Board adopted the following actuarial assumption changes effective January 1, 2016. The assumed investment return assumption was decrease

from 7.50% to 7.20% and the assumed inflation rate was decreased from 2.75% to 2.60%. With the decrease in the assumed rate of inflation, both the payroll growth and wage inflation assumptions were decreased by 0.15% from the fiscal year 2016 assumptions.

The actuarial assumption used in the January 1, 2016, valuation were based on the results of an actuarial experience study for the five year period ending December 31, 2013.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class and is applied consistently to each defined benefit pension plan. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

EXPECTED RETURN ARITHMETIC BASIS						
Asset Class	Target Asset Allocation	Real Return Arithmetic Basis	Long-Term Expected Portfolio Real Rate of Return			
Equity Securities	40%	7.06%	2.82%			
Debt Securities	20%	0.80%	0.16%			
Real Assets	13%	5.10%	0.66%			
Private Equity	9%	11.30%	1.02%			
Absolute Return	18%	3.15%	0.57%			
Cash & Cash Equivalents	0%	0.00%	0.00%			
Totals	100%		5.23%			
	Inflation		2.60%			
Expected A	rithmetic Nominal Return		7.83%			

The 7.20% assumed investment rate of return is comprised of an inflation rate of 2.60%, a real return of 4.60% that is net of investment expense.

Discount Rate

The discount rate used to measure the total pension liability was 7.20 percent. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current contribution rate and that contributions from all participating employers will be made at contractually required rates that are actuarially determined and certified by the URS Board. Based on those assumptions, the pension plan's fiduciary net positon was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return on pension plan investments

was applied to all periods of projected benefit payments to determine the total pension liability. The discount rate does not use the Municipal Bond Index Rate. The discount rate was reduced to 7.20% from 7.50% from the prior measurement period.

Sensitivity of the proportionate share of the net pension asset and liability to changes in the discount

The following presents the proportionate share of the net pension liability calculated using the discount rate of 7.20%, as well as what the proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (6.20%) or 1- percentage-point higher (8.20%) than the current rate:

PROPORTIONATE SHARE OF NET PENSION (ASSET)/LIABILITY						
	1% Decrease (6.20%)	Discount Rate (7.20%)	1% Increase (8.20%)			
Noncontibutory System	\$8,323,577	\$4,539,676	\$1,368,396			
Contibutory System	210,973	85,814	(20,480)			
Public Saftey System	213,445	117,962	39,326			
Tier 2 Public Employee System	44,586	6,550	(22,385)			
Total Net Pension (asset)/liability	\$8,792,581	\$4,750,002	\$1,364,857			

Detailed information about the pension plan's fiduciary net position is available in the separately issued URS financial report.

B. Defined Contribution Savings Plans

Employees who participate in the State and School Noncontributory and Tier 2 State pension plans are also participants in qualified contributory 401(k) and 457 savings plans administered by the System. The College is required to contribute 1.50% and 1.78%,

respectively of the employee's annual salary to a 401(k)plan administered by the Systems. For employees participating in the Tier 2 Public Employee defined contribution plan, the Colleges is required to contribute 20.02% of the employee's annual salary, of which 10.00% is paid into a 401(k) plan while the remainder is contributed to the Tier 1 Systems, as required by law. Employee and employer contributions to the Utah Retirement Defined Contribution Savings Plans for fiscal year ended June 30, 2017 were as follows:

EMPLOYEE AND EMPLOYER CONTRIBUTIONS TO THE UTAH RETIREMENT DEFINED CONTRIBUTION SAVINGS PLANS	
	2017
401(k) Plan	
Employer Contributions	\$82,015
Employee Contributions	100,340
457 Plan	
Employer Contributions	_
Employee Contributions	7,877
Tier 2 DC Only	
Employer Benefits	16,704

TIAA provides individual retirement fund contracts with each participating employee. Benefits provided to retired employees are generally based on the value of the individual contracts and the estimated life expectancy of the employee at retirement, and are fully vested from the date of employment. Employees are eligible to participate from the date of employment and are not required to contribute to the fund. For the year ending June 30, 2017, the College's contribution to this defined contribution plan was 14.2% of the employee's annual salary or \$1,598,095. Employee contributions totaled \$166,206 for the same year. The College has no further liability once annual contributions are made.

NOTE 9. CONSTRUCTION COMMITMENTS

The State of Utah's Division of Facilities Construction and Management (DFCM) administers most of the construction of facilities for state institutions, maintains records, and furnishes cost information for recording capital assets on the books of the College.

As of June 30, 2017, the College had outstanding commitments to DFCM for construction of their new science building of \$788,033 and for the football stadium's artificial surface of \$93,135. These commitments represent the College's cost share of the construction costs.

NOTE 10. CONTRACTED AUXILIARY SERVICES

On September 23, 2009, the College renewed its contract with Follett College Stores Corporation (Follett) of Oak Brook, Illinois, to provide bookstore services for the College's Ephraim Campus. The terms of the initial contract ran from October 1, 2009, to September 30, 2014, with an automatic renewal for successive one-year terms unless either party notifies the other in writing at least 120 days before expiration of the term. The contract requires Follett to pay the College, on a monthly basis, 5% of all gross revenue up to \$1,000,000 and 10% of all gross revenue over \$1,000,000. The contract also requires Follett to provide annually \$2,000 in textbook scholarships.

The above contract revenues have been recorded as auxiliary enterprises revenues.

NOTE 11. RISK MANAGEMENT

The College maintains insurance coverage for commercial general liability, automobile, errors and omissions, and property (buildings and equipment) through policies administered by the Utah State Risk Management Fund. The College also participates in the Public Employees Health Plan administered by the State of Utah. The College's liabilities for both plans are limited to the premiums paid. Employees of the College and authorized volunteers are covered by workers' compensation and employees' liability through the Workers Compensation Fund of Utah.

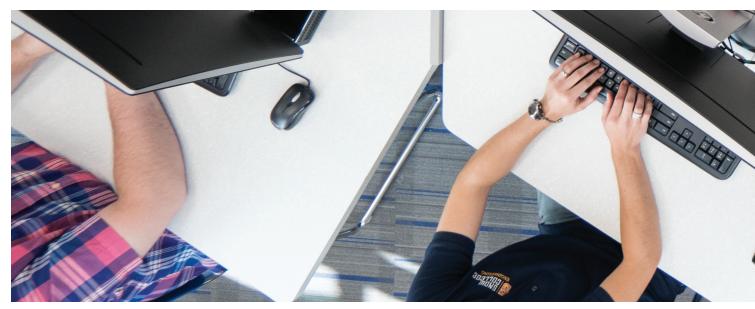
NOTE 12. BLENDED COMPONENT UNIT

The Foundation is a component unit of the College and has been consolidated in these financial statements as a blended component unit. The Foundation is a dependent foundation of the College and is reported as part of the College because its primary purpose is to support the mission of the College.

Condensed information for the College's blended component unit for the year ended June 30, 2017 is presented on the following pages.

FOUNDATION CONDENSED STATEMENT OF NET POSITION AT JUNE 30, 2017	
	Total
ASSETS	
Current Assets	\$207,392
Noncurrent Investments	42,437
Capital Assets	314,128
Total Assets	563,957
LIABILITIES	
Current Liabilities	6,695
Noncurrent Liabilities	25,006
Total Liabilities	31,701
NET POSITION	
Net Investment in Capital Assets	282,905
Unrestricted	249,351
Total Net Position	\$532,256

FOUNDATION CONDENSED STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET	POSITION FOR THE YEAR ENDED JUNE 30, 2017
	Total
OPERATING REVENUES	
Operating Revenues	\$-
Total Operating Revenues	-
OPERATING EXPENSES	
Depreciation	4,827
Operating Expenses	6,533
Total Operating Expenses	11,360
Operating Income (Loss)	(11,360)
NONOPERATING REVENUES (EXPENSES)	
Donations	149,468
Other Nonoperating revenues (expenses)	(231,683)
Net Nonoperating Revenues (Expenses)	(82,215)
Increase (Decrease) in Net Position	(93,575)
NET POSITION	
Net Position, Beginning of year	625,831
Net Position, End of year	\$532,256



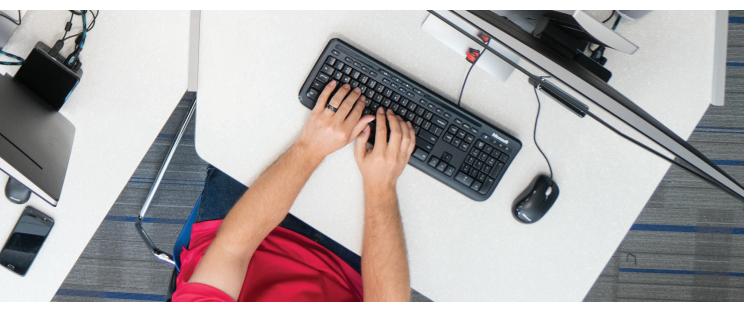
FOUNDATION CONDENSED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

Net Cash Provided (Used) by Operating Activities	\$(31,252)
Net Cash Provided (Used) by Noncapital Financing Activities	83,976
Net Cash Provided (Used) by Capital Financing Activities	79,586
Net Cash Provided (Used) by Noncapital Investing Activities	2,456
Net Increase (Decrease) in Cash and Cash Equivalents	134,766
Cash and Cash Equivalents, beginning of year	(8,043)
Cash and Cash Equivalents, end of year	\$126,723
Noncash Investing Activities	
In Kind Donations	94,000
Total Noncash Investing Activities	\$94,000

NOTE 13. SUBSEQUENT EVENTS

In January 2017, the Utah Retirement Systems board approved to change the discount rate of 7.20%, previously used to calculate the net pension liability, to

6.95%. This reduction will increase both the collective net pension liability to be calculated as of December 31, 2017 and the College's share of this liability. However, the monetary effect of this change is not known.



REQUIRED SUPPLEMENTARY INFORMATION



SCHEDULE OF SNOW COLLEGE'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY

Last 10 fiscal years*

Noncontributory, Contributory, Public Safety & Tier 2 Public Employees Systems of the Utah Retirement Systems

	December 31, 2016	December 31, 2015	December 31, 2014
NONCONTRIBUTORY SYSTEM			
Proportion of Net Pension Liability (Asset)	0.14007400%	0.1367422%	0.13337391%
Proportionate Share of Net Pension Liability (Asset)	\$4,539,675	\$ 4,295,464	\$ 3,360,233
Covered Payroll	\$3,892,532	\$ 3,700,352	\$ 3,703,384
Proportionate Share of Net Pension Liability (Asset) as a Percentage of Covered Payroll	116.63%	116.08%	90.73%
Plan Fiduciary Net Position as a Percentage of Total Pension Liability	84.9%	84.5%	87.2%
CONTRIBUTORY SYSTEM			
Proportion of Net Pension Liability (Asset)	0.1566075%	0.1293011%	0.2022073%
Proportionate Share of Net Pension Liability (Asset)	\$85,814	\$81,027	\$ 22,172
Covered Payroll	\$41,981	\$40,959	\$ 74,630
Proportionate Share of Net Pension Liability (Asset) as a Percentage of Covered Payroll	204.41%	197.82%	29.71%
Plan Fiduciary Net Position as a Percentage of Total Pension Liability	93.4%	92.4%	98.7%
PUBLIC SAFETY EMPLOYEE SYSTEM			
Proportion of Net Pension Liability (Asset)	0.0551717%	0.0338498%	0.0163291%
Proportionate Share of Net Pension Liability (Asset)	\$117,962	\$ 72,874	\$ 30,343
Covered Payroll	\$94,461	\$ 64,819	\$ 43,483
Proportionate Share of Net Pension Liability (Asset) as a Percentage of Covered Payroll	124.88%	112.43%	69.78%
Plan Fiduciary Net Position as a Percentage of Total Pension Liability	83.5%	82.3%	84.3%
TIER 2 PUBLIC EMPLOYEES SYSTEM			
Proportion of Net Pension Liability (Asset)	0.0587211%	0.0785855%	0.03828340%
Proportionate Share of Net Pension Liability (Asset)	\$6,550	\$ (172)	\$ (1,160)
Covered Payroll	\$481,557	\$ 507,818	\$ 188,347
Proportionate Share of Net Pension Liability (Asset) as a Percentage of Covered Payroll	1.36%	-0.03%	-0.62%
Plan Fiduciary Net Position as a Percentage of Total Pension Liability	95.1%	100.2%	103.5%

^{*}Note: The College implemented GASB Statement No. 68 in fiscal year 2015. Information on the College's portion of the plans' net pension liabilities (assets) is not available for periods prior to fiscal year 2015.

Last 10 fiscal years*

NONCONTRIBUTORY SYSTEM	2017	2016
Contractually Required Contribution	\$857,936	\$836,423
Contributions in Relation to the Contractually Required Contribution	(857,936)	(836,423)
Contribution Deficiency (Excess)	\$-	\$-
Covered Payroll	\$3,914,819	\$3,796,112
Contributions as a Percentage of Covered Payroll	21.92%	22.03%
CONTRIBUTORY SYSTEM ***	2017	2016
Contractually Required Contribution	\$7,504	\$7,357
Contributions in Relation to the Contractually Required Contribution	(7,504)	(7,357)
Contribution Deficiency (Excess)	\$-	\$-
Covered Payroll	\$42,397	\$41,565
Contributions as a Percentage of Employee Payroll	17.70%	17.70%
PUBLIC SAFETY EMPLOYEE SYSTEM	2017	2016
Contractually Required Contribution	\$28,416	\$22,979
Contributions in Relation to the Contractually Required Contribution	(28,416)	(22,979)
Contribution Deficiency (Excess)	\$-	\$-
Covered Payroll	\$96,004	\$81,885
Contributions as a Percentage of Covered Payroll	29.60%	28.06%
TIER 2 CONTRIBUTORY SYSTEM**	2017	2016
Contractually Required Contribution	\$80,703	\$103,260
Contributions in Relation to the Contractually Required Contribution	(80,703)	(103,260)
Contribution Deficiency (Excess)	\$-	\$-
Covered Payroll	\$442,452	\$566,120
Contributions as a Percentage of Covered Payroll	18.24%	18.24%

^{*}The College began participating in the Public Safety Employee System in 2014.

 $^{^{\}star\star}$ Contributions in Tier 2 include an amortization rate to help fund the unfunded liability in the Tier 1 Systems. The Tier 2 Public Employees System was created in 2011.

^{***}Contractually Required Contributions, Contributions, and Covered Payroll include information for Tier II Employees. The Tier 2 Public Employees System was created in fiscal year 2011. Prior to the implementation of GASB Statement No. 68, Tier 2 information was not separately available.

2015	2014	2013	2012	2011	2010	2009	2008
\$805,884	\$775,865	\$721,092	\$665,236	\$691,667	\$571,835	\$663,394	\$657,573
(805,884)	(775,865)	(721,092)	(665,236)	(691,667)	(571,835)	(663,394)	(657,573)
\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-
\$3,638,231	\$3,728,658	\$3,867,489	\$3,994,469	\$4,238,154	\$4,021,345	\$4,665,224	\$4,624,282
22.15%	20.81%	18.64%	16.65%	16.32%	14.22%	14.22%	14.22%
2015	2014	2013	2012	2011	2010	2009	2008
\$7,143	\$17,395	\$21,989	\$18,201	\$38,003	\$35,042	\$40,000	\$37,224
(7,143)	(17,395)	(21,989)	(18,201)	(38,003)	(35,042)	(40,000)	(37,224)
\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-
\$40,354	\$108,920	\$154,093	\$147,136	\$213,141	\$222,774	\$254,290	\$236,644
17.70%	15.97%	14.27%	12.37%	17.83%	15.73%	15.73%	15.73%
2015	2014	2013*	2012*	2011*	2010*	2009*	2008*
\$8,146	\$6,062	N/A	N/A	N/A	N/A	N/A	N/A
(8,146)	(6,062)						
\$-	\$-				-		
\$44,126	\$37,011	-				•	
18.46%	16.38%						
2015	2014	2013	2012	2011***	2010***	2009***	2008***
\$61,888	\$10,752	\$8,040	\$2,673	N/A	N/A	N/A	N/A
(61,888)	(10,752)	(8,040)	(2,673)		-	-	
\$-	\$-	\$-	\$-			-	
\$338,740	\$173,902	\$107,256	\$35,211				
18.27%	6.18%	7.50%	7.59%				